

Welcome to the
**WASHINGTON STATE CHAPTER *of*
Community Associations Institute**

*The leading professional organization providing education, resources,
and advocacy for community association living.*



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**2025
Business Partners
Roundtable**



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Topics for discussion:

- WSCAI
- Association Issues
- Current Economic Issues
- Anything else?



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WSCAI Discussion

- What events do you enjoy attending?
- What can the Chapter do to give Business Partners value in their membership?
- What are some webinar ideas to teach Business Partners about Associations, or working with an Association?
- Are you aware of potential CAI designation for an educated Business Partner?
- Networking with other Business Partners (Best Practices)



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Association Issues

- Insurance
 - Options for financing earthquake or ancillary lines insurance policies
 - What is covered/not covered and how is the uncovered portion of the loss paid
 - Loans, insurance reserves, assessments, etc.?
- Onsite Visits
 - Do contractors need to provide a COI to management companies?
 - Ideas for managing onsite inspections and meeting with different managers
 - Does the visit require a manager or Board Member escort
- Association Billing
 - Allocating Costs
 - An association wants a service (exterior dryer vent cleaning) completed for the entire association, but owners want more (interior dryer vent cleaning) completed that is their personal responsibility? How is this handled?
- Other issues/concerns?



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Current Economic Issues

What are we facing?

- Competition with other BP's
- Increased Costs to Associations
 - Providing Budget Estimates
 - Collecting Payments
- Building/Common Area Maintenance (or lack thereof)
- Staffing Issues
- Other concerns?



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Anything Else?



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Community Associations Institute *and the* **Washington State Chapter of CAI**

Working Together to Serve YOU

Locally & Nationally

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