

Profit and Loss

Western Institute of Nursing

July 1-November 30, 2025

| DISTRIBUTION ACCOUNT | TOTAL | |
|--|---------------------|--------------------------|
| | JUL 1 - NOV 30 2025 | JUL 1 - NOV 30 2024 (PY) |
| Income | | |
| Conference Revenue | | |
| Conference Exhibit Hall Revenue | 6,000.00 | 4,500.00 |
| Conference Sponsorship | 50,000.00 | 25,000.00 |
| Conference Advertising Revenue | | 0.00 |
| Conference Registration Fee Revenue | | 0.00 |
| Total for Conference Revenue | \$56,000.00 | \$29,500.00 |
| Membership Dues Revenue | | |
| Membership Dues - Individual Revenue | 10,695.00 | 10,385.00 |
| Membership Dues - New Graduates Revenue | 345.00 | 115.00 |
| Membership Dues - Organizational Revenue | 56,350.00 | 56,350.00 |
| Membership Dues - Retired Revenue | 666.00 | 592.00 |
| Membership Dues - Student Revenue | 1,554.00 | 2,146.00 |
| Total for Membership Dues Revenue | \$69,610.00 | \$69,588.00 |
| Other Revenue | | |
| Endowment Fund Donation | 4,875.00 | 1,000.00 |
| Interest Revenue | 32.57 | 37.43 |
| Job Listing Revenue | 100.00 | 50.00 |
| Membership Dues - WAN Revenue | 650.00 | 500.00 |
| Nursing Research Subscriptions Revenue | 2,232.00 | 2,328.00 |
| Schwab Investment Revenue | | |
| 2398-8880 Schwab Interest/Dividend Revenue | 537.90 | 16.87 |
| 2398-8880 Schwab Value Change/Gains/Loss on Investment Revenue | 6,450.21 | 2,373.69 |
| 5086-2469 Schwab Interest/Dividend Revenue | 4,788.46 | 139.16 |
| 5086-2469 Schwab Value Change/Gains/Loss on Investment Revenue | 67,935.80 | 46,091.02 |
| Total for Schwab Investment Revenue | \$79,712.37 | \$48,620.74 |
| Annual Fund Donation | | 10,037.35 |
| Grant - WIN / CANS Grant Revenue | | 2,500.00 |
| Total for Other Revenue | \$87,601.94 | \$65,073.52 |
| Service Revenue | | 0.00 |
| Total for Income | \$213,211.94 | \$164,161.52 |
| Gross Profit | \$213,211.94 | \$164,161.52 |

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| | JUL 1 - NOV 30 2025 | JUL 1 - NOV 30 2024 (PY) |
| Expenses | | |
| Administrative Expenses | | |
| Bank Fee Expense | -\$9.63 | \$0.00 |
| 2398-8880 Schwab Investment Fee Expense | 348.00 | |
| 5086-2469 Schwab Investment Fee Expense | 3,647.00 | |
| QuickBooks Payments Fee Expense | \$386.74 | \$1,468.57 |
| Donated CC Fee | -15.00 | -80.00 |
| Novi Pay CC Processing Expense | 895.46 | |
| Total for QuickBooks Payments Fee Expense | \$1,267.20 | \$1,388.57 |
| Total for Bank Fee Expense | \$5,252.57 | \$1,388.57 |
| Board of Governors Expense | 9,407.46 | 17,414.27 |
| Corporation Expense | 110.00 | 70.00 |
| Nursing Research Subscription Expense | 5,212.00 | 4,036.00 |
| OHSU SON Payables Expense | 3,836.47 | 8,968.33 |
| Operations - Accounting Expense | 9,500.00 | 8,400.00 |
| Operations - Database Mgmt/Hosting - Novi Expense | 13,958.00 | 13,293.00 |
| Operations - Insurance Expense | 6,098.31 | 2,013.03 |
| Operations - Meals Expense | 259.32 | 191.00 |
| Operations - Rent Expense | 5,000.00 | 5,000.00 |
| Operations - Support Software Expense | 2,020.87 | 1,105.00 |
| Payroll Expenses | | |
| Exec Director Stipend Expense | 13,306.52 | 6,461.95 |
| Salaries - OPE Expense | 30,846.29 | 25,799.92 |
| Salary Expense | 90,109.27 | 88,229.54 |
| Total for Payroll Expenses | \$134,262.08 | \$120,491.41 |
| Operations - Shipping and Postage Expense | | 48.35 |
| Total for Administrative Expenses | \$194,917.08 | \$182,418.96 |
| Conference Expense | | |
| Conference Abstract and CE Management - Confex Expense | 4,798.13 | 8,840.35 |
| Conference Graphic Design Expense | 850.00 | 100.00 |
| Conference Speaker Expense | 6,021.48 | |
| Conference Travel Expense | | 499.93 |
| Total for Conference Expense | \$11,669.61 | \$9,440.28 |
| Grant - NLN/WIN Research Grant Expense | 2,500.00 | |

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| Grant - Sigma/WIN Research Grant Expense | | 5,000.00 |
| Total for Expenses | \$209,086.69 | \$196,859.24 |
| Net Operating Income | \$4,125.25 | -\$32,697.72 |
| Net Other Income | | |
| Net Income | \$4,125.25 | -\$32,697.72 |