

Sponsorship Packages

2026

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CHOOSE A SPONSORSHIP PACKAGE OR SELECT OPPORTUNITIES IN ADVANCE

	GREAT LAK (12 max)			WEST SIDE		MACKINAC BRIDGE		
EVENTS & EDUC	CATION							
Golf Outing	Hole Sponsor	\$600	Hole Sponsor	\$600	N/A		N/A	
Trade Show	Prime Location Booth	\$750	Standard Booth	\$625	Level 1 Sponsor	\$200	2 Trade Show Education tickets	\$260
	Level 3 Sponsor	\$600	Level 2 Sponsor	\$400	Орогіоої		Eddodion tokoto	
Membership Lunch	\$500 (2)		\$500 (2)		\$500 (2)		\$250 (1)	
Designation Lunch Sponsor	N/A		N/A		\$500 (2)		\$250 (1)	
Maintenance Event	\$500 (2)		\$250 (1)		\$500 (2)		N/A	
Reverse Trade Show	2 Attendees	\$320	N/A N//		N/A	N/A N/A		
Bowling Event	Alley Cat	\$500	Alley Cat	\$500	General	\$250	N/A	
Fall Family Event	Level 3 Sponsor	\$450	Level 2 Sponsor	\$250	Level 1 Sponsor	\$100	N/A	
End of the Year Celebration	\$500	\$700 (Top Sponsor)		nsor)	\$350		N/A	
Happy Hour	\$200 (1)		\$400 (2)		\$400 (2)		\$400 (2)	
ADVERTISING								
Company of the Month	Social Media & Email Shoutouts (all month)	\$400	N/A		N/A		N/A	
Logo in Email	\$150		\$150		\$150		\$150	
Email Ads (2)	N/A		\$100		\$100		\$100	
Logo on Front Page of Website	\$150		\$150		\$150		\$150	
Website Banner Ad (1)	All Year	\$200	N/A		6 Months	\$100	N/A	
ADMIN FEE	V	Vaived		\$60		\$50		\$40
Total Value	\$5,820		\$4,685		\$3,350		\$1,600	
TOTAL COST (15% Discount)	\$4,947		\$3,982		\$2,847		\$1,360	

GENERAL LIST OF SPONSORSHIPS AND ADMISSION:

Education	Members	Non-Members
Certified Apartment Leasing Professional (CALP)	\$650	\$1,150
Certified Apartment Manager (CAM)	\$1,100	\$1,600
Certified Apartment Supplier (CAS)	\$899	\$1,399
Certified Apartment Portfolio Supervisor (CAPS)	\$1,900	\$2,400
Certified Pool Operator (CPO)	\$550	\$700
Continuing Education for Real Estate License Course (Virtual)	\$99	\$159
Fair Housing (Virtual)	\$49	\$99
Education Conference & Trade Show Education Attendee	\$130	\$230
Education Conference & Trade Show Standard Booth	\$625	\$900
Education Conference & Trade Show Prime Booth	\$750	\$1,025

Events	Members	Non-Members
Golf Outing (per golfer)	\$145	\$245
Golf Outing Hole	\$600	N/A
Northern Michigan Meet & Greet	\$99	N/A
Reverse Tradeshow (per person)	\$250	N/A
Happy Hour	\$30	\$55
Bowling (team of 4)	\$210	\$310
Maintenance Appreciation	\$0	\$25
Membership Breakfast or Lunch	\$35	\$65
Training Room Rental Half Day	\$100	N/A
Training Room Rental Full Day	\$200	N/A
End of the Year Celebration Attendee	\$75	\$125
Fall Family Event	Free	N/A

Legislative	Members	Non-Members
Capitol Day	\$0.00	N/A
PAC Sweatshirt/T-shirt Sponsor (Large Color Logo)	\$400	N/A
PAC Sweatshirt/T-shirt Sponsor (Medium Logo)	\$300	N/A
PAC Sweatshirt/T-shirt Sponsor (Small Logo)	\$200	N/A
Legislative Update Lunch or Breakfast	\$40	\$80

A-la-Carte Sponsorships	Members	Non-Members
Membership Lunch or Breakfast	\$250	N/A
Education Conference & Trade Show - Level 1	\$250	N/A
Education Conference & Trade Show - Level 2	\$350	N/A
Education Conference & Trade Show - Level 3	\$600	N/A

Education Conference & Trade Show - Level 4	\$1,000	N/A
Designation Lunch	\$250	N/A
Maintenance Appreciation Event	\$250	N/A
Bowling (King Pin)	\$1,000	N/A
Bowling (Alley Cat)	\$500	N/A
Bowling (General)	\$250	N/A
Fall Family Event - Level 1	\$250	N/A
Fall Family Event - Level 2	\$250	N/A
Fall Family Event - Level 3	\$450	N/A
End of the Year Celebration (Entertainment)	\$850	N/A

ADDITIONAL NOTES ABOUT SPONSORSHIP OPPORTUNITIES:

General Sponsorships (Membership Meetings, Happy Hours, Education, Maintenance) often include:

- Admission for 1 attendee
- Brief talk time
- Branding/advertising

<u>Unique/Specialty Sponsorships</u> (big events like the golf outing or conferences, charitable events and activities, etc.) are:

- Uniquely created for the type/style of the event.
- Include admission ranging from 1-4 attendees or more.
- May include additional attendee tickets to gift to clients.
- Often include additional exposure or advertising.
- Often include longer talk time.
- May include additional PR through press releases, etc.

Reverse Trade Show (popular business partner event generally held in June):

- Timed business meetings with decision makers.
- Limits two per company.
- Registration is first-come-first serve (does not apply to the one secured admission in Great Lakes Package)
- Number of entries into event depends on secured management company/owner participation.

Packages are based on an annual term and are NON-REFUNDABLE

All commitments need to be paid by: April 1, 2026