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**GLASTAR AND PRISM AWARD APPLICATION FORM**

Category – IND09

**Leasing Team of the Year**

**PLEASE NOTE – UNIT COUNT MUST BE FILLED OUT BELOW. THERE MAY BE TWO WINNERS IN THIS CATEGORY,**

**ONE FOR SMALL COMMUNITY AND ONE FOR LARGE COMMUNITY.**

**The Leasing Team of the Year should have exemplified strong skills in leasing performance, customer service, sales, and solid performance as a team and beyond.**

**PLEASE COMPLETE ALL FIELDS ON THIS FORM**

This form is being submitted for:

Prism and GLAStar Awards (Prism is only open to DMAA members) – $75 per entry

GLAStar Awards Only (Open to all members) - $40 per entry

Please complete for the person making this nomination

**Name**       **Title**

**Email**

Please complete below for the Leasing Team being nominated

**Name of community of leasing team being nominated**

**Address of community**       **City**

**Management company**       **Phone**

**Email**

**Nomination and submission Instructions**

**The GLAStar entry deadline is 8:00 p.m. on August 4, 2023. The Prism entry deadline (DMAA members only) is also 8:00 p.m. on August 4, 2023.** Ensure that all entry information is based on information from August 13, 2022, to the deadline date. All information on the entry may be verified. All Prism entries will automatically be entered in GLAStar.

**Step 1: Register and pay for your entry. The easiest way to register and pay for your entry is online.**

**For GLAStar Only Entry ($40), go to** [**https://tinyurl.com/GLAStarEntry202**](https://tinyurl.com/GLAStarEntry2022)**3**

**For PRISM/GLAStar Entry ($75 - only open to DMAA members), go to**   
**https://tinyurl.com/PrismEntry2023**

If you don’t have access to a credit card to make payment, you can request to be invoiced when registering for your entries. However, payment must be made prior to the entry deadline.

**Step 2: Gather the information.** You’ll need to answer the questions on the application form. Many of them require references. If you don’t have time to complete the entry form right away, consider asking for the references now so they’ll be ready when you are. You can also assign someone to take pictures or answer some of the questions.

**Step 3: Prepare the Entry. You have a choice of how to submit your entry.**

1. EITHER…Complete the top of this Application form and answer each of the nomination questions on this fillable document in 200 words or less (This is the same as the previous years.) Please note that your application form with attachments can NOT exceed the application form plus five (5) additional 8 ½ x 11 pages (Ten (10) additional pages for the STAR categories). If you complete the application form this way, you can include a YouTube video link. The video for the paper entry cannot exceed two minutes.
2. **OR**…Complete the top of this Application form and submit a video (five minutes or less) answering the application questions. Yes, starting in 2019 the entire entry can be submitted using a video. However, the applicant/nominee information must be completed on this form. If references are required, you can submit your references either by video or paper.

**Step 4: Complete the checklist.** Ensure that your entry is complete by completing the checklist at the end of the entry for either paper or video depending on how you’re submitting.

**Step 5: Submit your Entry.** Submit your paper or video entry along with any attachments to [tracy@pmamhq.com](mailto:tracy@pmamhq.com) along with a jpeg photo to be used in the slide show at the awards gala. In the subject line of the email include whether you’re entering GLAStar only or Prism/GLAStar (only DMAA members can enter as Prism/GLAStar) along with the Category Code, Category Name, and Nominee Name. (Example: Prism- IND1  Assistant Manager of the Year  First Name Last Name). **Please note that each email is limited in total size to 24MB. If any of your emails are over the size limit, they may not be received by the committee and will not be judged.**

**Questions: Please email tracy@pmamhq.com or call PMAM offices 517-721-1293**

**Leasing Team of the Year**

**Entry Questionnaire**

1. Describe the leasing team’s understanding of their competitive market.

1. Explain the leasing team’s phone skills, product presentation and closing skills.

1. How does the leasing team work together to support their community?

1. Provide examples of the leasing team’s customer service and resident retention skills.

1. Describe the leasing team’s current training and continued education.

1. Why should this nominee be the Leasing Team of the Year?

**Completion Checklist For Paper Submitters Only**

**All of the following are to be included in ONE pdf (if you have no way to create a pdf, you can send the information as separate documents and we will create the pdf here) and e-mailed to** [**tracy@pmamhq.com**](mailto:tracy@pmamhq.com)

**(Double click box to place a check mark)**

**NEW THIS YEAR – IF THIS NOMINEE WERE TO WIN THIS AWARD, WHAT SONG WOULD YOU WANT PLAYED AT THE AWARDS? (This is an optional question. If more than one person has selected the same song or the committee deems the song is inappropriate, it may not be played.)**

This completed Application form

**Plus five additional pages to include:**

Optional submission of supporting photographs

Minimum of three (3) reference letters including: Supervisor, Teammate and Resident

Additional supporting documents as deemed appropriate (see instructions and limitations above)

**Separate Attachment**

Photograph (jpeg) of the Nominee - (will be used in the Award slides)

**I certify the information for this entry to be true and correct**

**Completion Checklist For Video Submitters Only**

**All of the following are to be included in the video or as an attachment and e-mailed to** [**tracy@pmamhq.com**](mailto:tracy@pmamhq.com)

**(Double click box to place a check mark)**

This form with the top section completed (you can only submit page one if it’s easier)

**Plus, a video that includes the answers to the questions on this form and shows images of the items below. These can also be submitted as attachments. (A video of the unit would satisfy the picture requirement.) Testimonials can be video or paper.**

**NEW THIS YEAR – IF THIS NOMINEE WERE TO WIN THIS AWARD, WHAT SONG WOULD YOU WANT PLAYED AT THE AWARDS? (This is an optional question. If more than one person has selected the same song or the committee deems the song is inappropriate, it may not be played.)**

Optional submission of supporting photographs

Minimum of three (3) reference letters including: Supervisor, Teammate and Resident

Additional supporting documents as deemed appropriate (see instructions and limitations above)

**Separate Attachment**

Photograph (jpeg) of the Nominee - (will be used in the Award slides)

**I certify the information for this entry to be true and correct**

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