

How to Create Win-Win Scopes, Bids and Contracts

(60 Minutes) (10/12/23 – 1:30 – 2:30 pm) – Chris King-Dye

About this Session: Discover how to create successful contracts and avoid time-consuming apples-to-oranges bidding processes and scope creep. Learn ways to reduce change orders, increase service quality, and get the best payment terms and guarantees. Discover and take advantage of scope and bid templates to save you time and headaches.

In this session, we'll cover:

- Best practices for creating Request for Proposals and Scopes of Work
- Tips for reducing change orders and miscommunication
- Increasing quality of work and saving time managing contracts