

New Mexico Land Title Association

Board of Directors Meeting Agenda

January 20th, 2026

Location: Zoom

Time: 10:00 AM

I. Call to Order

- Call to Order by President

II. Roll Call

- Board Members
- Members
- Review of Antitrust Statement

III. Approval of Previous Meeting Minutes

- Motion to approve November 2025 Board Meeting Minutes

IV. Approval of Agenda

- Motion to approve January 2026 Agenda

V. Approval of Financials

- Review and approval of November and/or December 2025 financials
- Budget update and discussion/ approval - Stacey
 - There is not an amount for the convention on the 2025 budget. All line items for the convention and the subcategories are zero.
Actual This YTD: \$56,499.30
Actual Last Year: \$45,274.33
 - The monthly software fees are approximately \$250 per month (not including Novi membership software which looks like it was budgeted under Website/Mgmt System). The 2025 budgeted amount for software is \$934.71. It will be closer to \$3,300.00. That line on the budget did not have a total and there were only entries for January to March.
Actual This YTD: \$2,575.55
Actual Last Year: \$2,480.43
 - Legal Fees were budgeted at \$14,849.66
Actual This YTD: \$34,395.06
Actual Last Year: \$296,006.28

VI. Officer Reports

Executive Committee / President's Report – Alissa Johnson

- Forgot to do the OSI meeting. Will try to set up for next week
- Update on CPA engagement (Palmer & Company)
 - Engagement letters status – Approval?
 - PAC and tax compliance review

Rules / Rates / Forms Committee - Orlando

- Update on ALTA forms discussion

Legislative Committee – Chris Cullen

- Volunteer assignments for House and Senate
- Update on transfer tax / excise tax impacts
- Recording statute issues discussions with NM Bankers
- Legislative session preparation and talking points

Education Committee – Amanda Labombard

- Convention education planning
- Status of online FinCEN classes and timeline
- OSI ASR/USR educational videos as convention presentation

Underwriters Section – April Kovari

- Update from Elizabeth & Underwriting committee about the letter regarding ALTA Forms for approval to send out/ Direct communication established?
- Info from December 2nd's meeting

Agents Section – Craig Danekas

- Updates, if any

Marketing & Membership Committee – April Kovari

- New member applications and status Legacy Title & Red Robin Title
- January membership outlook
- New Application to vote on – Bank United/ Financial Institution/ Elle Guerrini
- New Calculation of Member Dues/ NOVI and Bylaw changes – Rob update
- Website Sponsorships – Rob update?
- Rob forwarded Email from Patrick Harris – ALTA help for State LTAs. Wants to Discuss with this committee

Convention Committee – Alissa Johnson

- Save the Date for May 28th & 29th Sent out on 1/12/26 by Rob. (Thank you Rob!)
- Education, speakers, and logistics

Chili Currier – Craig Danekas

- Updates
- Engagement Letters from Palmer & Co

PAC Report – Antoinette Giron

- Update on PAC status and discussions with CPA
- IRS compliance and next steps

Bylaws Task Force – Antoinette Giron

- Task force meeting schedule for Draft Bylaws for Executive Committee review

Administrative Staff Task Force – Scott Flores

- Update on role definition for Admin and needs assessment update

Past President Advisory Committee – Scott Flores

- Report, if any

Related Industries – Warren Hill

- Report, if any
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VII. Old Business

- Committee list remains open, no new volunteers at this time

VIII. New Business

- Any new items brought before the Board
- New member introductions (if applicable)

IX. Next Meeting

- Confirm date, time, and location for February 2026 Board Meeting

X. Adjournment

- Motion to adjourn