

**New Mexico Land Title Association
Board of Directors Meeting Minutes
09/16/2025**

Location: Zoom Link

Time: 10:04 AM – 11:13 AM

I. Call to Order

The meeting was called to order by Antoinette Giron (Proxy for Alissa Johnson) at 10:04 AM.

II. Roll Call

Present:

Board Members: Alissa J. Johnson by Proxy Antoinette Giron, Antoinette Giron, Craig Danekas, Elizabeth Shields, Amanda Labombard, Veronica R. Williams, Scott Flores

Members: Christopher Cullen, Warren Hill, Orlando Lucero, J.W. Baldock, Rob Grinage, Stacey King, Dale Rycraft, Jason Scalcucci, Rudy Telles

Antitrust Statement was reviewed.

III. Approval of Previous Meeting Minutes

Motion: To approve the minutes from August 19, 2025 meeting.

Motion by: Warren Hill

Seconded by: Amanda Labombard

Vote: Approved

IV. Approval of Agenda

Motion: To approve the agenda.

Motion by: Craig Danekas

Seconded by: Amanda Labombard

Vote: Approved

V. Approval of Financials

Motion: To approve the August 2025 financials.

Motion by: Craig Danekas

Seconded by: Amanda Labombard

Vote: Approved

Stacey King noted that she added the budget info. She said she wants to go over some notes with Alissa and Anto to discuss them.

VI. Officer Reports

Executive Committee / President's Report – Alissa J. Johnson

- Alissa by Proxy Anto, said a letter was sent to OSI to follow up about quarterly meeting with no response
- Alissa by Proxy Anto said Oklahoma Convention went well. Oklahoma and Colorado are having the same issues we are with their legislation and education.

Rules / Rates / Forms

- **Forms, Rates, and Rules:**
 - Orlando reminds the board that Monday Sept 22nd, the new forms go into affect. The software companies are good to go. We are waiting on OSI to publish the list of new forms

Legislative Committee – Chris Cullen

- Chris reminds board special session begins October 1st, 2025. He has no real info about what might be discussed
- Still waiting on appeal of rules and forms discussion.
- Mansion tax is still being looked at. Chris believes Santa Fe will probably amend their ordinances so title companies wont have to report that.

Education Committee – Amanda Labombard

- Rob sent out schedule for title school
- Title School theme is sports attire
- 2 hours for “Back to Basics” to prepare people to take the test
- The rest of the classes will be a compliance update, FinCEN, Probates, and Surveys
- Bar will accommodate up to 150 people so Rob will update that information on the invitation/registration
- 5 people have already signed up

Underwriters Section – April Kovari

- Nothing new to report.

Agents Section – Craig Danekas

- Nothing new to report.

Marketing & Membership Committee – April Kovari

- Per Elizabeth the committee is working on the new member gifts

Convention Committee – Alissa Johnson

- Anto reported that Alissa was able to secure the entertainment.

Chili Currier – Craig Danekas

- Nothing new to report.

PAC – Antoinette Giron

- Amanda said she is not yet up to speed. Chris said he would help her get up to speed.
- Pac has never filed taxes with the State so we are good there.
- Chris is working with Josh to get the EIN for the Pac so they can get more details.

Related Industries

- Warren will meet soon with Ashley from RANM to speak about FIRPTA, and look for guidance from regulators or through ALTA to make the information clear
- Warren says we need to educate realtors about FinCEN and he will work with Ashley on getting the word out there.
- Warren will report where they are at, at the next board meeting

Administrative Staff Task Force – Scott Flores

- nothing new to report
-

Bylaws Task Force – Antoinette Giron

- Got a good response from past presidents regarding the bylaws
- Scott will discuss their ideas with the executive committee
- Still working with Brent on the bylaws.

Past President Advisory Committee – Scott Flores

IX. Old Business

- Committee list approval remains open at this time.
- Review of OSI Communication Strategy and Forms Adoption – no discussion
- Support to members suffering from Natural disasters – Rob was sent a link to add to the website where members can go and donate to help with people affected by disasters. Rob will work on the site to add this feature

X. New Business

- **Proposed New Member – Vantage Point Title Inc.**
 - Moved to add them as new member by Craig Danekas. And seconded by Elizabeth Shields, motion passed
 - Discussion about how the dues will work regarding them. Prorated, or minimum of \$500.00.
 - The Bylaws were disused, along with past similar situations and how they were handled
 - Craig pointed out that Vantage Point Title is not asking for a discount
- **Independent Consideration on Purchase Agreements/ RANM Ideas**
 - Warren and Ashley from RANM to meet soon. He will report about it at the next meeting
- **Accountant situation – Chris Cullen**
 - Chris said he talked with Stacy King
 - Stacy needs guidance on PAC – income taxes etc.
 - Stacy is frustrated with communication from our current Accountant.
 - Stacy believes that they are too expensive and suggests the association look for a new one who might be more reasonably priced and responsive.
 - Dale says that this issue has come up many times in the past with accountants we have worked with
 - Warren says we should shop around
 - Chris urges board and association members to recommend any CPAs that they think do a good job and next month we can vote on it.

XI. Next Meeting

The next Board meeting is scheduled for October 21st, 2025, at 10:00 AM via Zoom.

XII. Adjournment

Motion: To adjourn

Motion by: Craig Danekas

Seconded by: Antoinette Giron

Vote: Approved

Meeting adjourned at 11:13 AM.

Minutes respectfully submitted by:

Alissa J. Johnson

09/18/2025