



Energy Systems

Manufacturability / Environmental Impact / Recycling

## Zinc Versus Lead

“Changing the Way We Power the World™”

# Begin with the End In Mind

Evaluation Without Scar Tissue


















## Zinc is the Ideal Chemistry to Meet Expected Energy Storage Growth:

- ✓ **Cost** – Chemistry and materials in construction are inexpensive and meet cost/benefit threshold of the targeted markets.
- ✓ **Safe** - Chemistry is safe and free from toxic materials
- ✓ **Energy Independence** - Chemistries are globally abundant
- ✓ **Scale** – Cells, manufacturing and chemistry are scalable.
- ✓ **Robust** - Chemistry and systems are flexibility to provide wide variety of power and energy services to drive the greatest economic benefit



# Comparison of Attributes

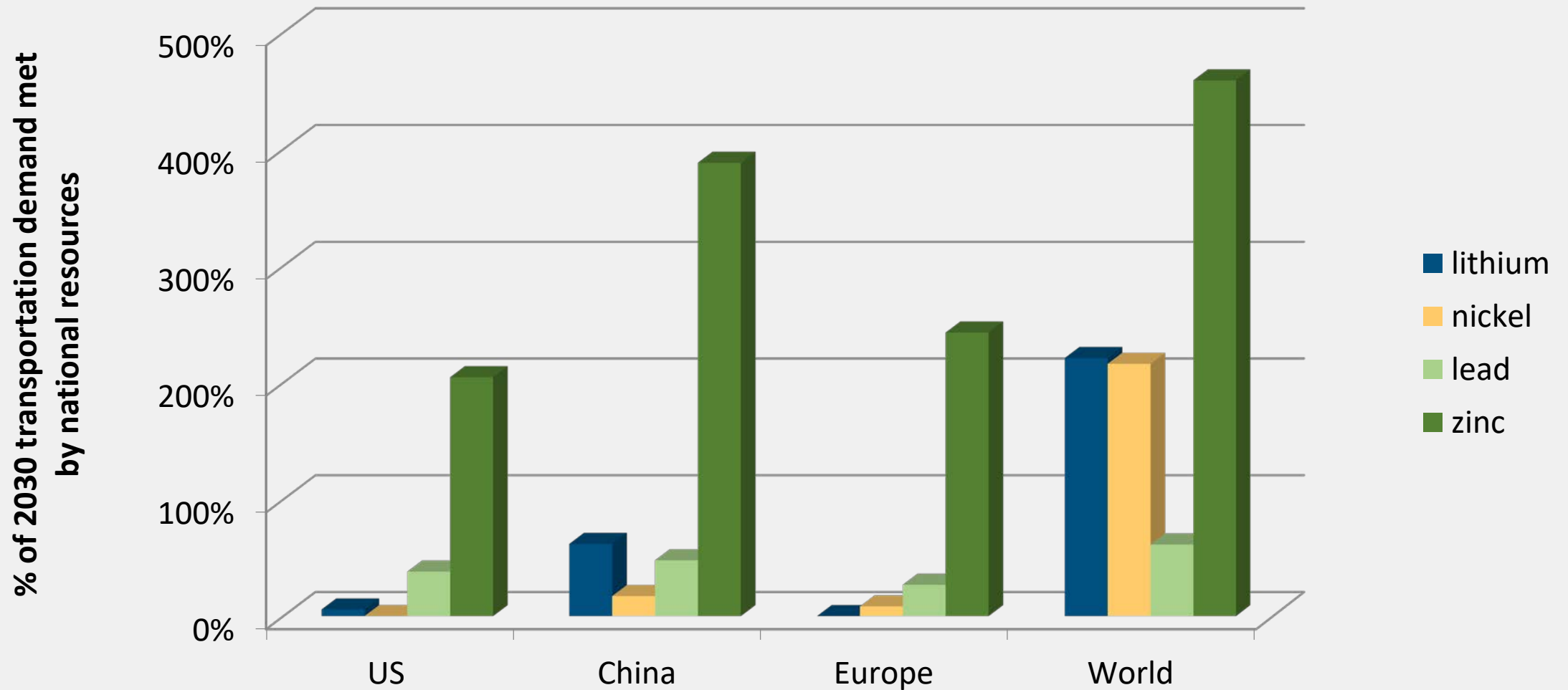
Diffusion Battery Chemistries

	Abundance	Globally Available	Enviro / Safe	Cost	Recycle / Impact	Energy Density
Zinc						
Lithium						
Lead						

 strong     weak

# Why Zinc? Global Abundance

Reduces Geo-Political Conflict



# Designed for Manufacturing

Evaluation Without Scar Tissue

- **ZAF NiZn is specifically designed to allow for scaled manufacturing**
  - Tape coated anode and cathode engineering design
  - Proprietary slurry formulation to maximize embedding of active material
- **NiZn leverages 90% of existing lead acid equipment**
  - Lead acid manufacturing equipment can be repurposed for NiZn production with minimal modification.
  - Manufacturing equipment is pre-engineered and readily available from either domestic or international vendors.
  - Seamlessly integrates NiZn production lines into our licensee's factories with equipment they know how to operate.
  - Licensee's maintain existing relationships for service and warranty
- **ZAF's partnership with Wirtz allows us to scale with key licensees**
  - Largest lead acid equipment supplier in the U.S. and 2<sup>nd</sup> worldwide
  - We were able to coat our foam electrode with full penetration at over 20 inches per second. This is a game changer for our manufacturing process and will bring cost down and production volume up substantially.



## Common Lead Acid Equipment Available For NiZn

- **Plate Making Pasting Lines**
  - Steel belt and fixed orifice pasters
  - Plate thickness measurement and control
  - Rotary plate cutters
  - Horizontal flash dry ovens
  - Plate stacking and robotic palletization
- **Paste Mixing Systems**
  - 550KG , 1100KG, 1300KG, 1500KG
  - Automatic batching and dispensing
  - Process control and data collection
  - Paste feeding
- **Battery Assembly**
  - Semi-automatic assemblylines
  - Fully-automatic assemblylines
  - High voltage polarity testing high pot
  - Weld testing
  - Air leak testing
  - Programmable data cod and serial numbering
- **Formation and Finishing**
  - Conveyors
  - Volumetric fillers
  - Electrolyte additive mix



# Wirtz Validation

Anode and Cathode Pasting

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# All “Recycling” Isn’t Equal

## Developing Countries Pose Problems



Man standing on a pile of used lead-acid batteries. Some experts believe that lead poisoning from the improper recycling of used lead-acid batteries is the #1 childhood environmental health threat globally.

Source: “2016  
World’s Worst  
Pollution Problems”

PURE EARTH  
ACADEMY • 2016

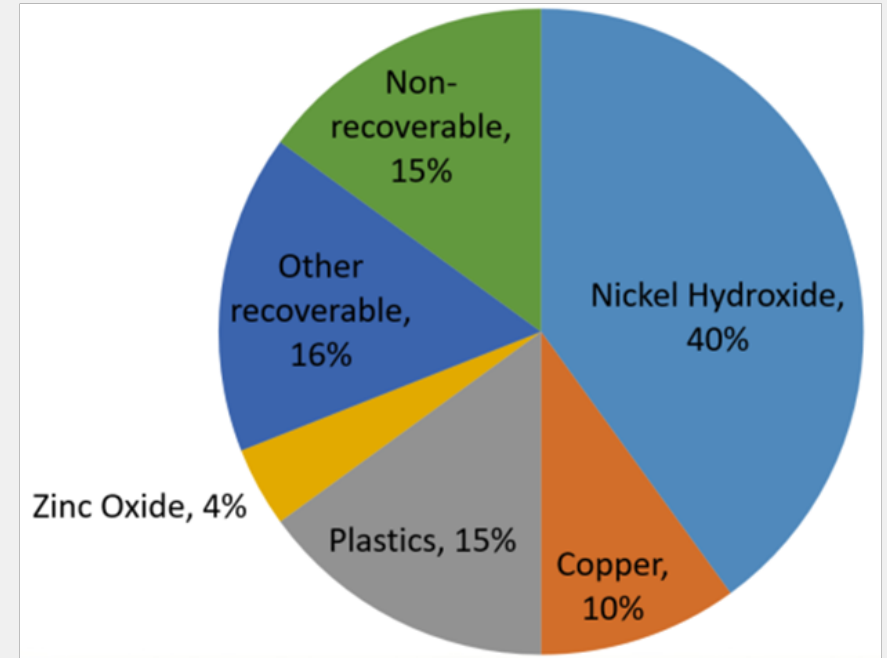


A man in Indonesia uses an axe to break up old batteries by hand in order to extract the valuable lead within. The improper recycling of used lead-acid batteries takes place in almost every low- and middle-income country. Toxic lead is spilled everywhere in the process.



## Lead-acid vs. Nickel-zinc

85% Material Recovery yields  
**40% Reduction in Battery Cost**






































- Battery recycling contributes to more than 150 sites in the Pure Earth database, putting almost 1 million people at risk related directly to lead, mercury or cadmium pollutants.
- Geographically, the largest numbers of polluted sites are in Southeast Asia, with Africa, Central and South America also contributing a substantial amount.



# Safety Matters

A table of toxicity

<b>Li-Ion</b>	       	
<b>Ni-Metal Hydride</b> KOH, Nickel	     	
<b>Lead Acid</b> HSO <sub>4</sub> , Lead	     	
<b>Ni-Cadmium</b> KOH, Cadmium	    	
<b>ZAF NiZn</b> Nickel, Zinc, KOH	   	
<b>ZAF Zinc-Air</b> Zinc, KOH	 	

**RoHS  
Restricted  
Substance**

Health	0
Fire	0
Reactivity	0
Personal Protection	A





# Zinc/ Lead Comparison Summary

## Summary

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- ZAF has proven manufacturing scalability using existing lead acid equipment (anode)
  - Lead acid manufacturers are our PARTNERS, not competition
  - Maintain same equipment vendor relationships
  - Natural extension of product line for lead acid companies
- Zinc is environmentally friendly and safe in manufacturing, use and recycling
- Zinc combined attributes should drive further investment from industry

