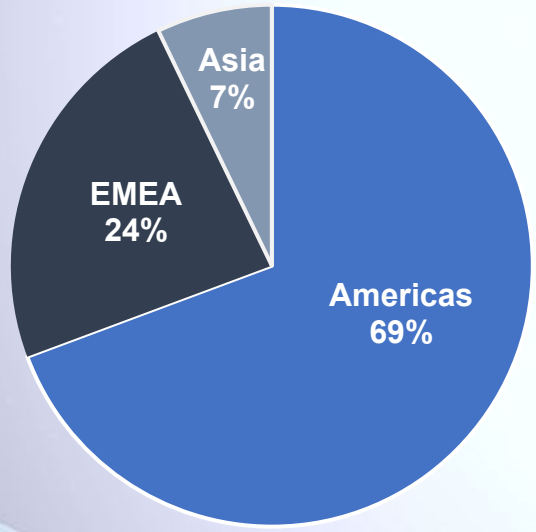
Powering the Future,
Everywhere for Everyone.

EnerSys At A Glance (NYSE: ENS)

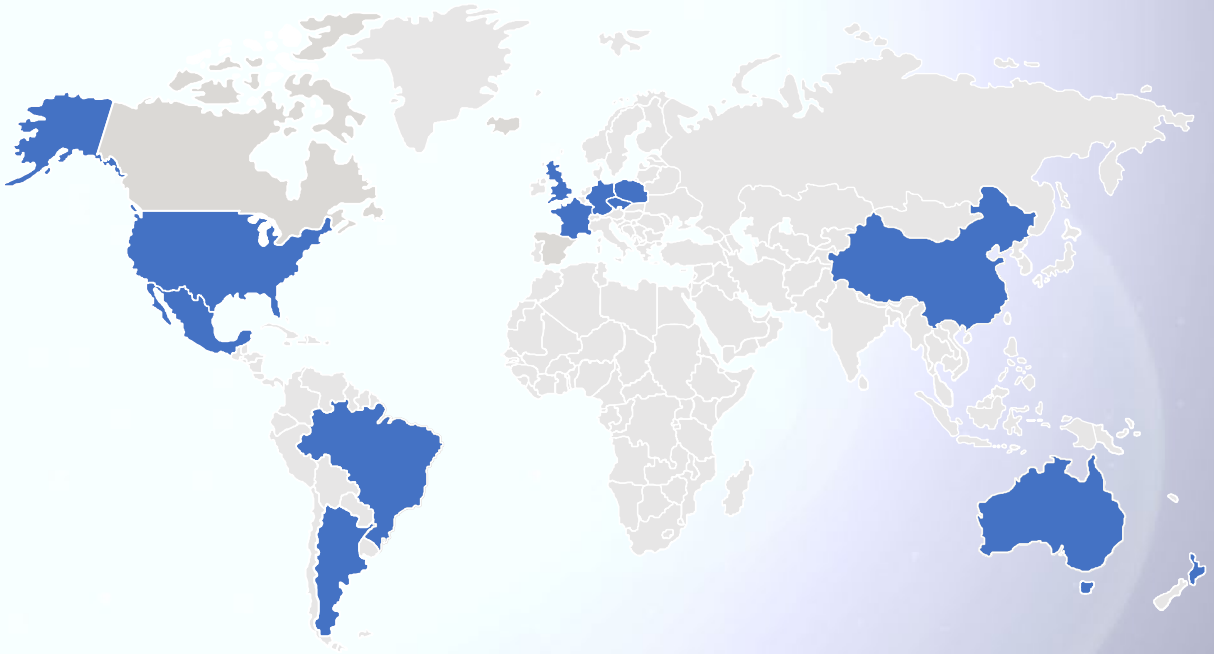
LEADING PROVIDER OF DIFFERENTIATED ENERGY SOLUTIONS

$3.4bn[1]	7.9%[1]	$4.47[1]	~11.4k[1]	10k+[1]	22%[1]
Sales	Adj. Operating Margin	Adj. Diluted EPS	Total Employees	Customers	Market Share[2]

FY'22 SALES BY GEOGRAPHY



GLOBAL CUSTOMER BASE[3]



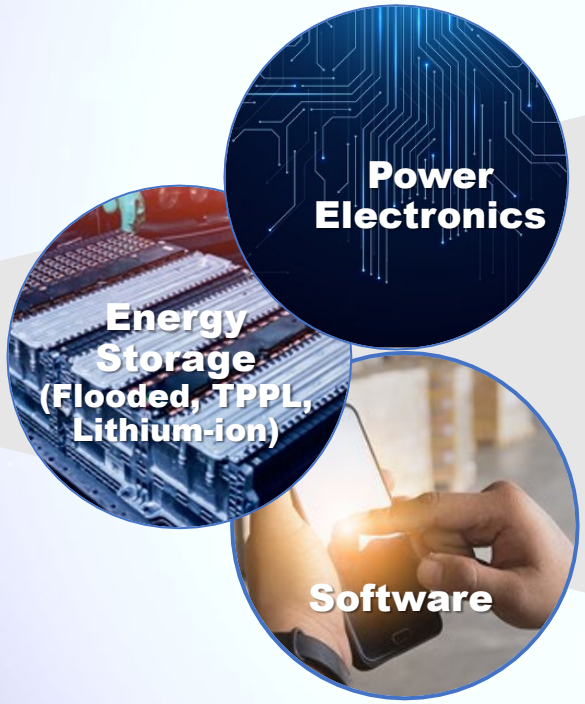
1. FY'22, year end March 31, 2022
2. Source: BCI, Eurobat industry reports and management estimates based on the markets where EnerSys participates. Market size and share are for batteries and chargers only. It excludes power solution and services to broadband, telecom and other markets, and the aerospace & defense and cabinet enclosures markets (each estimated at $1 to $2 billion)
3. Represents geographies with EnerSys manufacturing and distribution centers

Leveraging Our Platforms Across All Segments

EnerSys®

Premium Energy Solutions Provider

3 Core Technology Platforms



3 Business Segments

8 End Markets

- Telecom Networks
- Broadband Cable
- Industrial Power and Utilities
- Renewable Energy
- Data Centers
- Logistics and Warehousing
- Aerospace & Defense
- Transportation

EnerSys Power/Full Solutions

Technology Advancements

POWERING THE FUTURE, EVERYWHERE FOR EVERYONE

CPUC Network Powering Program

Advancing both TPPL and Lithium modules

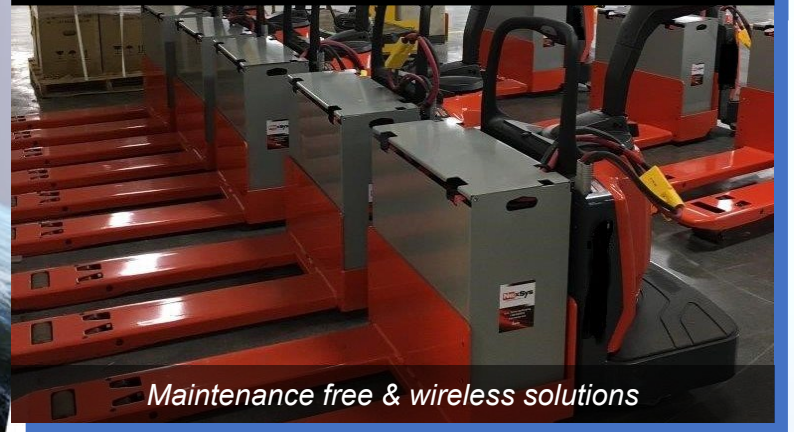
Specialty Batteries

Making history with specialty solutions

Fast Charge & Storage

Upgraded on-site demo, near-production grade system

NexSys® TPPL and Li-ion Options



Maintenance free & wireless solutions

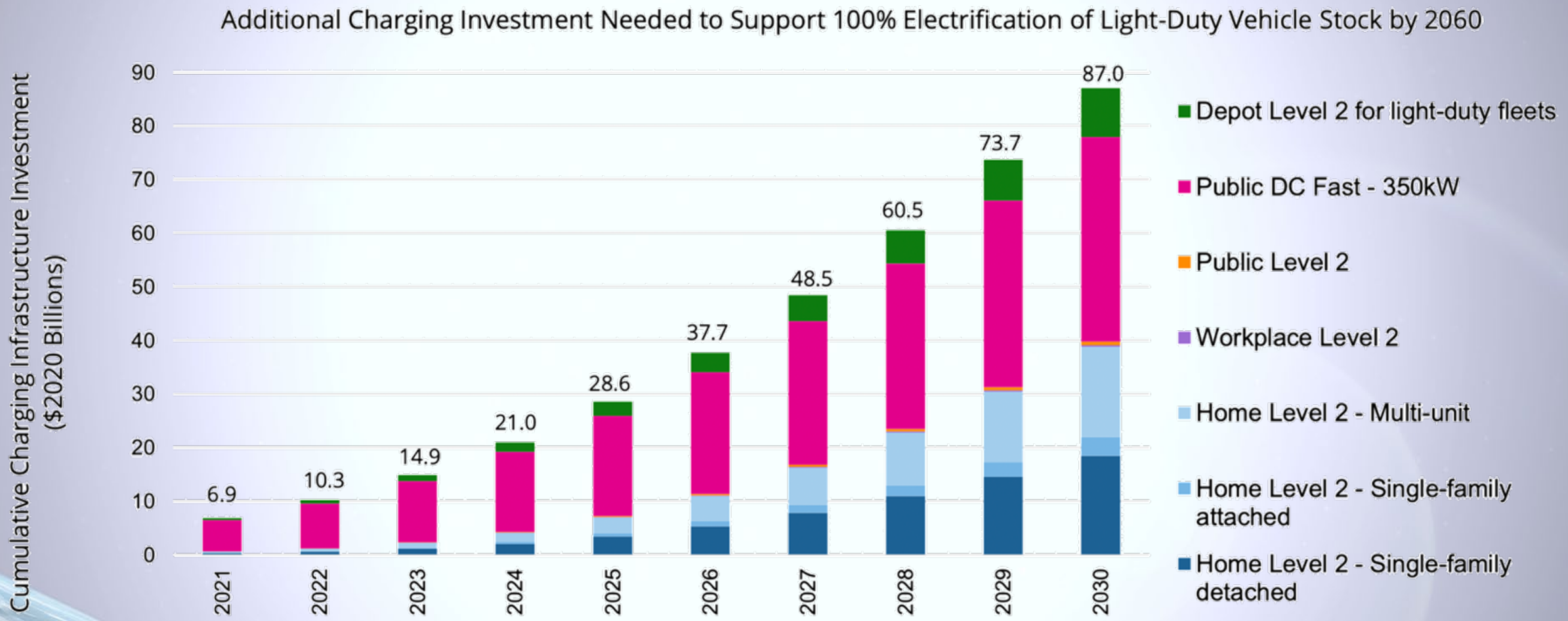
TouchSafe

Strategic collaboration to facilitate 5G small cell radios

Power/Full Solutions

EnerSys Target Market – Public DC Chargers

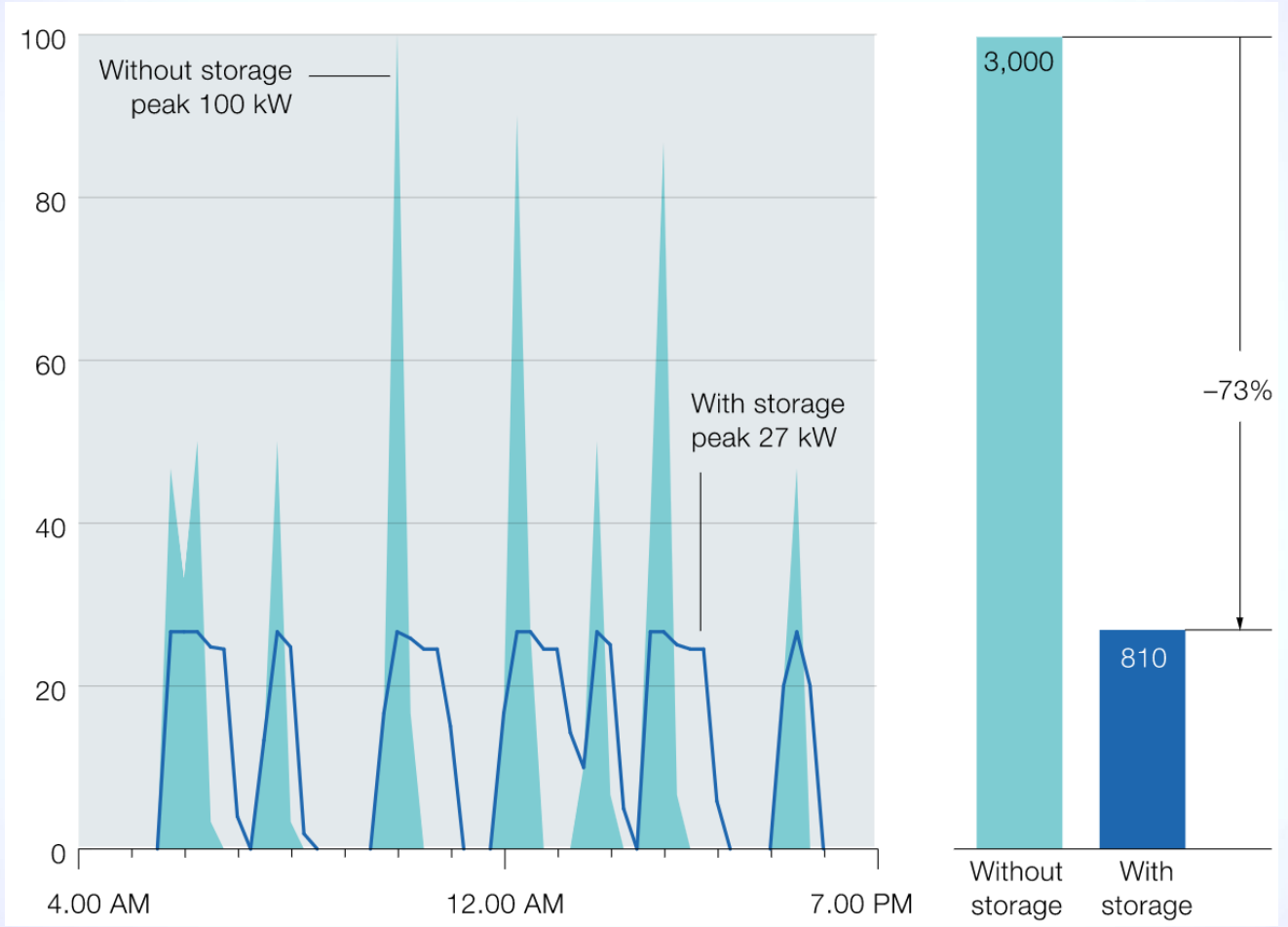
$39B NEEDED FOR PUBLIC CHARGING BY 2030



https://www.canarymedia.com/articles/we-need-gargantuan-investment-in-ev-charging-stations/

Grid Connection

PEAK SHAVING – REDUCED "DEMAND CHARGES"



This assumes (i) the station has four direct-current fast charging 50kW charger: (ii) 11 charging sessions occur during the time period profiled (4 AM to 6 PM); (iii) there is at least one instance where two cars charge simultaneously; (iv) the demand charge rate is $30 per kW; and (v) the battery-storage system is 150 kWh and can discharge at up to 75 kW.

https://www.mckinsey.com/business-functions/sustainability/our-insights/how-battery-storage-can-help-charge-the-electric-vehicle-market/

Economics

The systems become more attractive in stacked configuration

Function	Value
Peak Shaving	$$$$
EV Fast Charging	$$$
Demand Charge Reduction	$$$
VPP	$$$
Renewable Integration	$$
UPS	$
Infrastructure Rental	$

EnerSys
Power/Full Solutions

Service

FINDING CHARGERS THAT WORK

- San Francisco study: 23% of chargers not working (physical damage)
- Only 50% were successful in retail transaction

Rempel et al., 2022

- “Not only is EV charging still an obstacle, but EV owners continue to be faced with charging station equipment not operable.”

JD Power, 2022

- “If we want to see EV adoption continue to ramp up, we need to solve this problem”

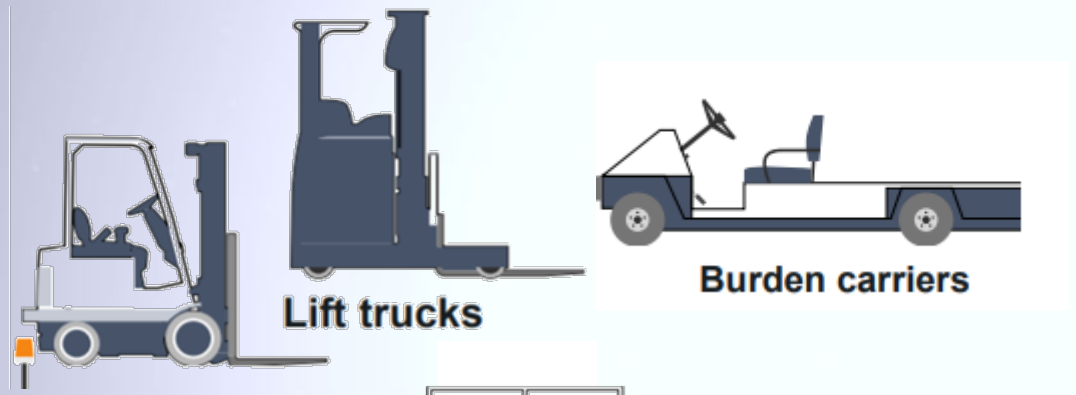
New York Times, 2022

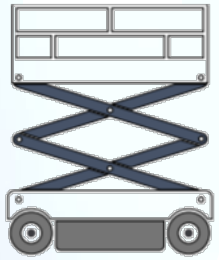
EnerSys
Power/Full Solutions

EnerSys - Experience

Batteries + Chargers + Motive Experience

Experience in delivering Intelligent DC Charging





Motive Power (Battery + DC Charger)

- 32% global market share
- 50% + North America market share
- Installed base of over 1,200,000 motive DC Chargers (3.5kW to 56kW) globally.
- This account for ~10GWh of annual charging

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EnerSys - Service

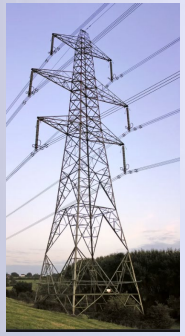
FIELD SEVICE TEAMS IN NA AND EUROPE

Over 750,000 power supplies with backup
Harden modems providing WiFi hotspots and 5G
4.5 million monitored IoT devices

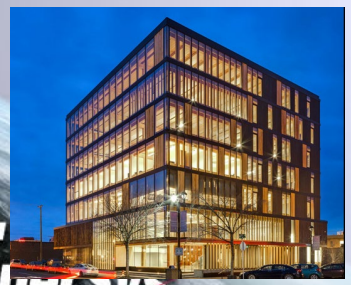
Powerful Intelligent Integration

Smart Energy & Load Management Ecosystem

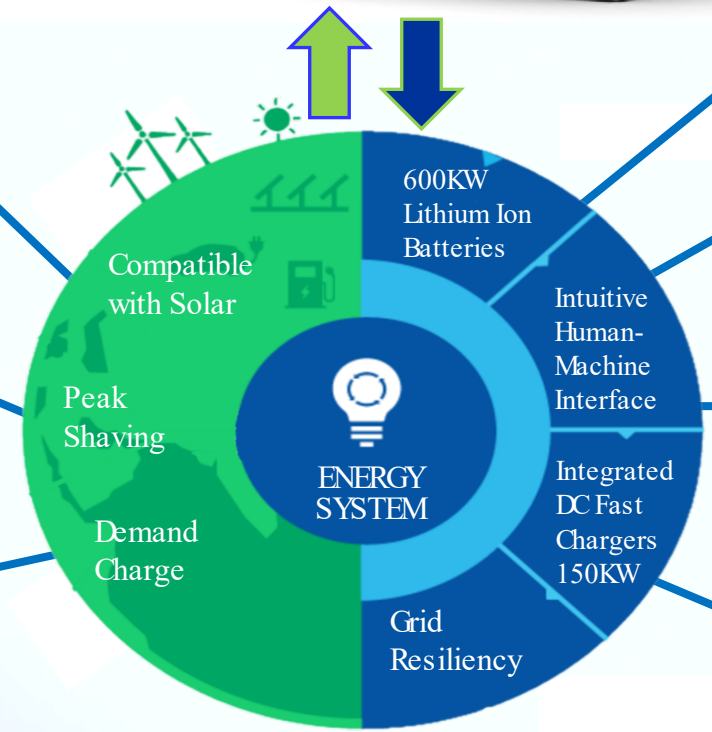
Commercial Solar



Grid Infrastructure



Building / Facility



EV-Pedestal 150KW

EV-Pedestal 150KW

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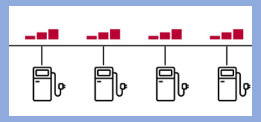
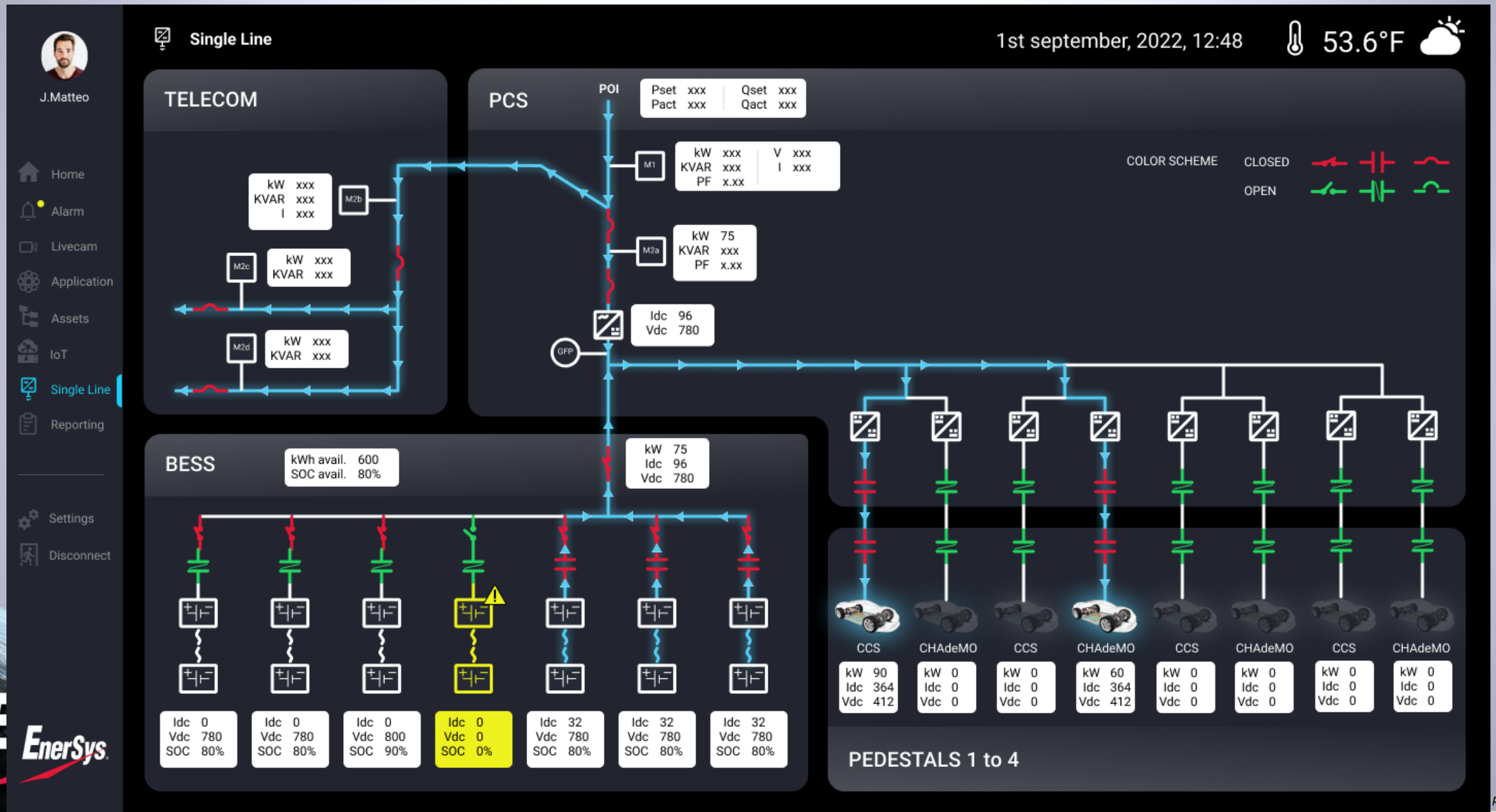
EV-Pedestal 150KW

Clean Decentralized Resilient Optimized

Software Stack

Customer	 Charging Status	 Station Location		 Availability
Operations	 Load Management	 Authorization	 Clearing	 Charging Station Management
Engineering	 Digital Twin	 Analytics	 Prognostics	 Cyber Security
Grid	 Load Prediction	 Distributed Energy Storage		 Digital SCADA

Cloud Based Asset Management



Integrated Control Systems

EnerSys offers
- Hardware
- Software
- Services

DC Fast Charge
480Vac (50 to 500kW)

Grid Services Management
Real Time Monitoring and Control, Energy Management (Demand Charge Reduction, Global Adjustment Charge, Microgrid, etc.)

Cloud based "AI"
Data Processing, Control Server, Data Storage

Customer Cloud
Fleet Management System

Charging Station Management & Support
Charging telemetry, Smart phone app, HMI, Billing/Payment System, Roaming between networks, Advertising, Loyalty programs, etc.

System Management
Remote Monitoring and Control, Predictive Maintenance

E-Mobility Service Provider

MV / LV Transformer
12.47-35kV – 480Vac

Distribution Switchgear
Main Breaker and Metering

Battery Energy Storage System

AC/DC Inverter | Controls Fire / HVAC | (Optional) Telecom Cabinet | Battery | Battery | DC / DC Converter | L3 DC Fast Charger

Distribution Feeder

AC Feed

DC Current

DC / DC

Solar (PV)

"DC Coupled" Systems
- The main AC to DC inverter is smaller
- Pedestals are smaller (DC in container)
- Systems is ~25% smaller, and ~20% lower in cost

DC Pedestal
(Smaller and cheaper and AC to DC Pedestal)

EnerSys Power/Full Solutions

Installation

Modular & Scalable

Power/Full Solutions

PCS Cube + Telecom

Bidirectional AC = 300 kVA
DC = 600 kW (4x150kW)
DC Coupling
Integrated Solar Charger

BESS Cube

Storage = 600 kWh
EnerSys lithium powered
Proprietary Fire Propagation Countermeasures

Thank You