

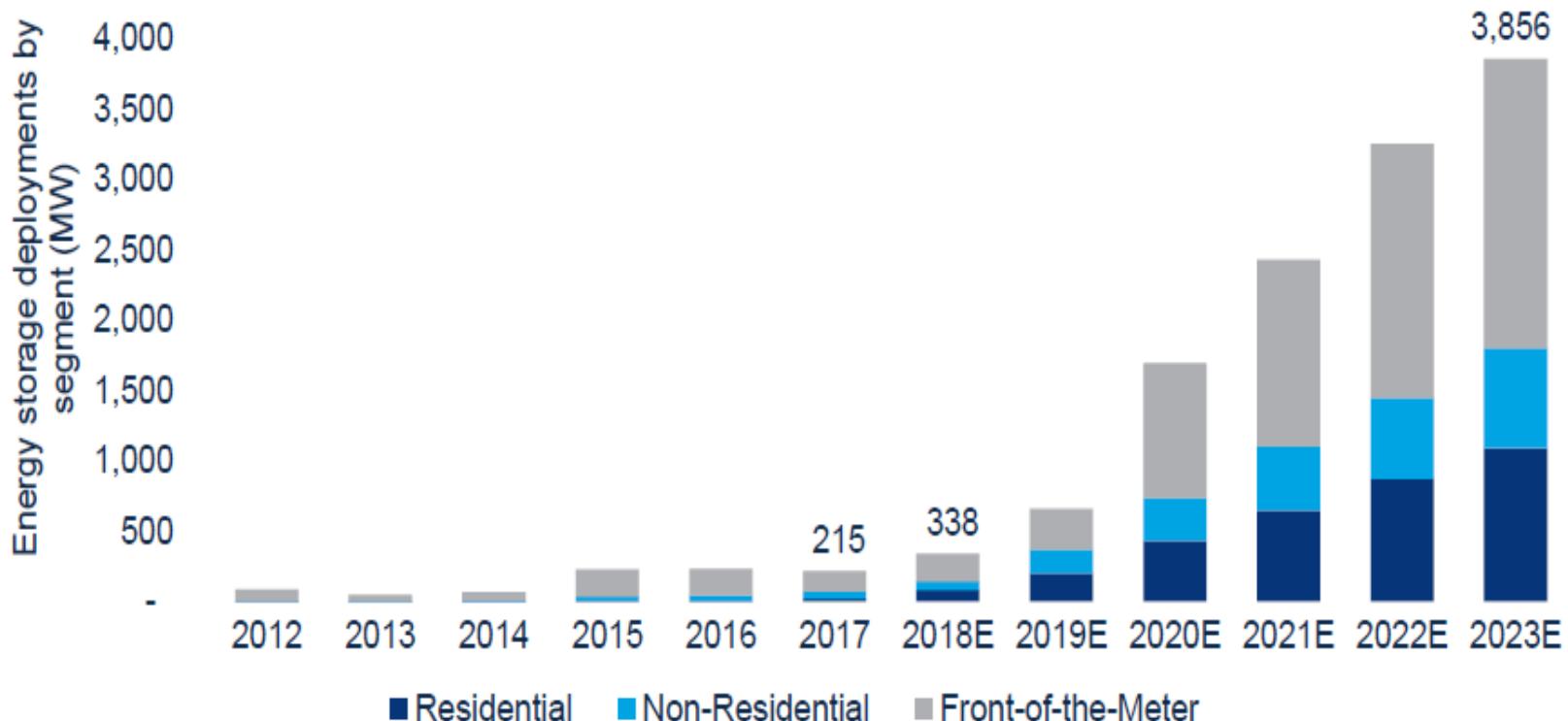
Gridscale Energy Storage: Is there a better Technology?

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U.S. energy storage annual deployments will reach 3.9 GW by 2023

Utility procurements, changing tariffs and grid service opportunities all drive the market forward

U.S. energy storage annual deployment forecast, 2012-2023E (MW)

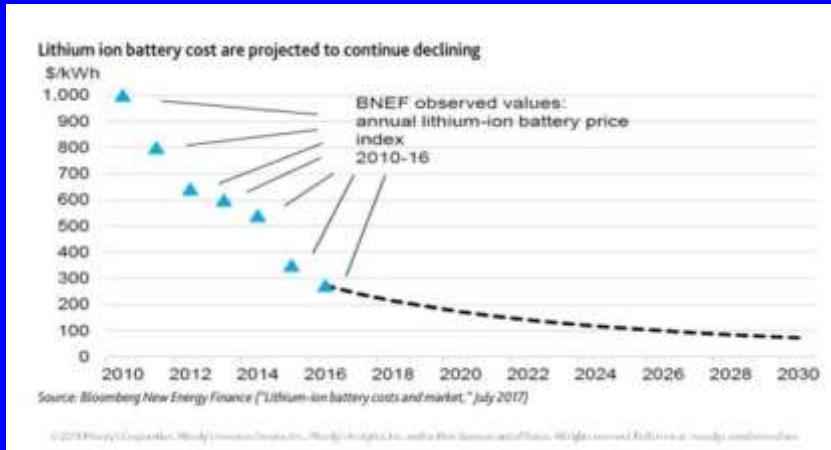


Li-ion Batteries?



Low cost, market ready
Tie-in with EV development

Cycle life <<20years
Safety Concerns.
No Recycling!
No U.S. Manufacture



Obstacles and Impediments to Sustainability:

Safety, Reliability,

Ecological and Sociological Issues,

Re-Use, Recycling, Disposal



27 MW in 2017!



Co Mining in Africa!



A Stream of Trash!

Safety is Essential!!

Statistics needed:

- Casualties?
- Damage to Property?

How much would Liability Insurance be?

Or is it a no-go?

Can the Technology be improved? E.g. seatbelts

Should the Technology be replaced? E.g. H₂ airships

Safety should not be a Patch but part of Design!

Reliability is also Essential!!

Energy Storage is introduced to make the Grid
more reliable!

Predictable Capacity Fade → reduced Cycle Life
Catastrophic Failure → costly Outage
Inherent or Fixable?

Maintenance Cost or LCOE? Valuation?
Do we go for Cheap Replacement or Durability?

Reliability should be part of the Design!

Ecological and Sociological Issues.

Cheap for whom?

Who will pay?

Who will benefit?

What is the Total Carbon Footprint?

Are you ripping off your children? (Global Warming)

Are you ripping off less developed countries?

Is the Technology Sustainable?

Re-Use, Recycling, Disposal

EV Batteries retain ~80% Capacity

- Reuse for Stationary Application?
- or the Trash-heap?

But:

Ownership? Collection? Transport? Warranty?

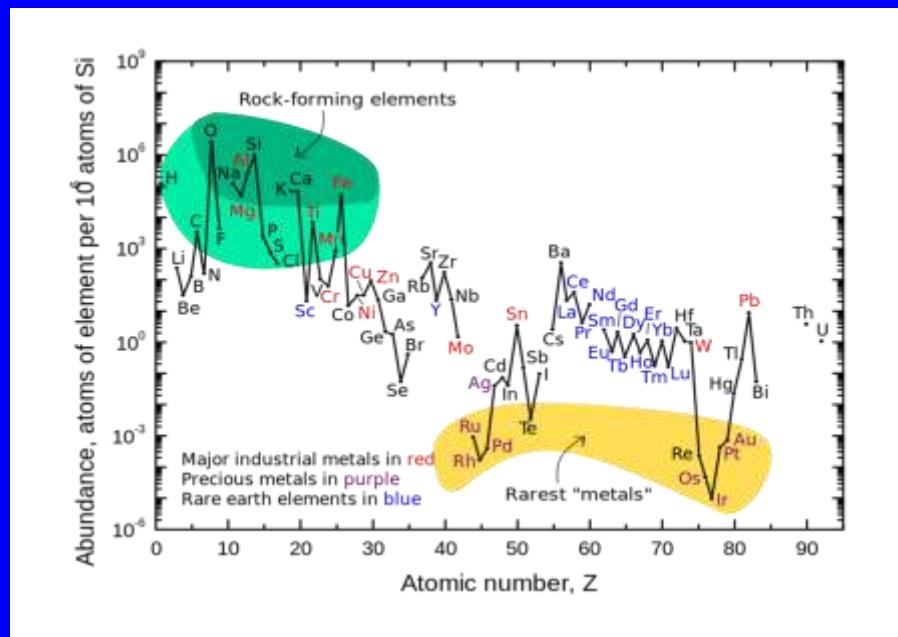
Recycling – is it commercially feasible

Or does Entropy win again?

The Midden is not an Answer!

We must design for the Waste Stream!!

To develop Safe, Inexpensive,
and Environmentaly Benign Batteries
We must look towards Earth-Abundant Materials



Cost Goals for Focus Technologies

Manufactured at scale

Li-ion Batteries (cells) \$250/kWh

V/V Flow Batteries (stack+PE) \$300/kWh

Zinc Manganese Oxide (Zn-MnO₂)
2 Electron System \$ 50/kWh

Low Temperature Na-NaI
based Batteries \$ 60/kWh

Aqueous Soluble Organic (ASO)
Redox Flow Batteries (stack+PE) \$125/kWh

Advanced Lead Acid \$ 35/kWh

Energy Storage Program



Stakeholder Engagement

Industry

Developers

Researchers

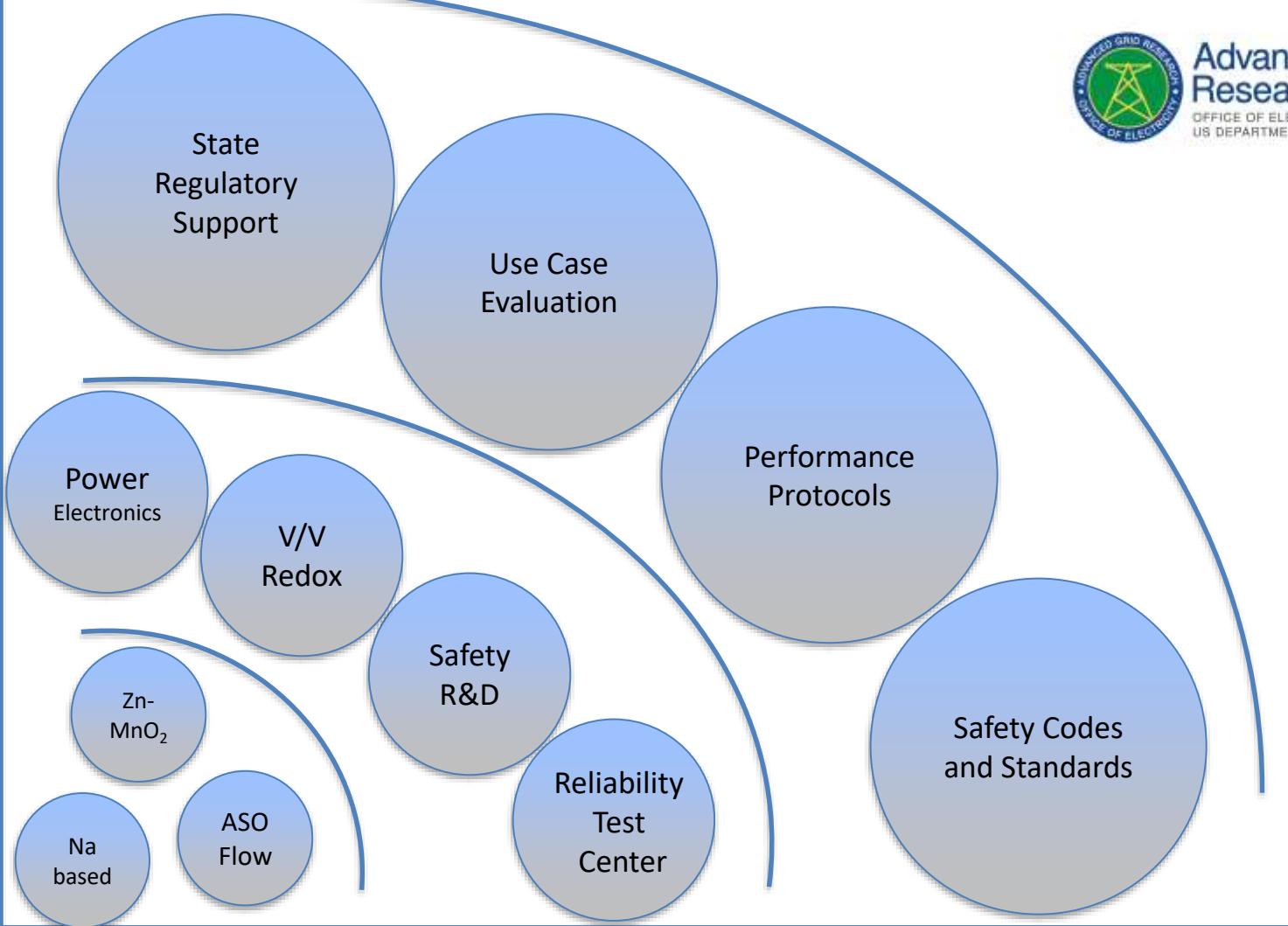
Materials

Prototype

Device

Deployment

Storage System



New Technology Solutions
will cut Costs, increase
Safety and Reliability.

Re-Use, Recycling, Disposal
Issues will be Resolved.

But, can new Technologies
Prevail in the Marketplace??