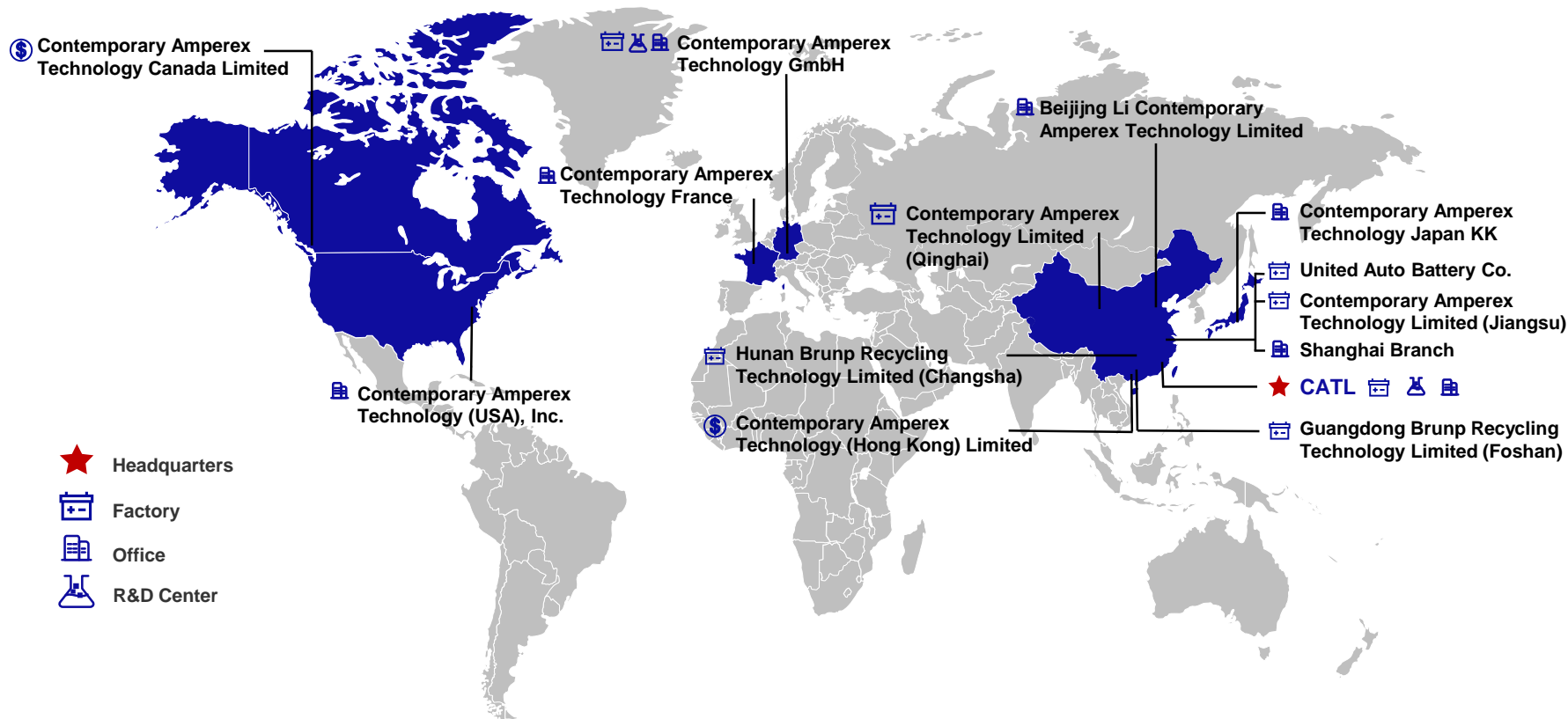


Jason Li

CN. Patent Attorney
CATL IP manager

Company Network

4 Manufacturing Sites, 2 R&D Centers in China & Germany



Competitive Advantages

No.1 Market Position

- Economies of the largest scale in the industry
- Widely accredited by reputable clients in various applications
- Good reputation in auto industry

Strong R&D

- High R&D spending
- Top-notch R&D team
- Comprehensive R&D system covering materials, cell, module, BMS, pack & recycling

Patented Leading Technologies

- High energy density
- Long cycle life
- Multi-protection & high reliability
- Environmental adaptation
- 15 minutes' fast charging



Project Management & Quality Management

- Experienced PM team
- Excellent quality, cost & time management ability
- Comprehensive quality management system

Intelligent Manufacturing

- Advanced smart plant
- Automation & intelligent management
- 15 years' traceability of big data in manufacturing

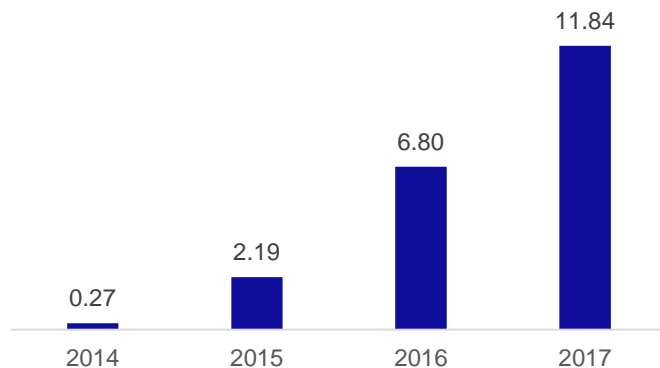
Battery Recycling

- Acquired a majority shareholding in Brunp, China's biggest battery recycling company
- In-house capability to reuse & recycle li-ion batteries

Global No.1 EV Battery Manufacturer

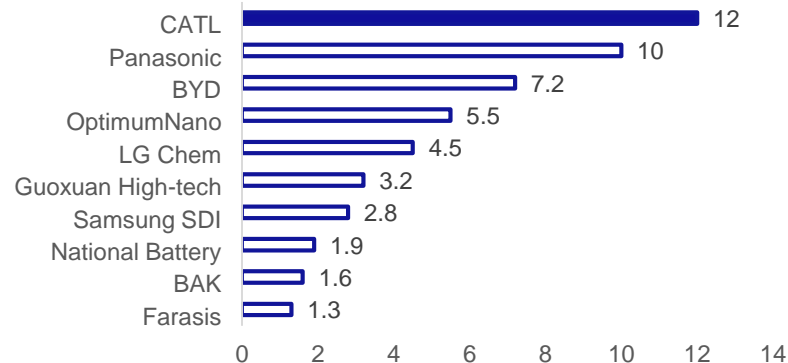
CATL EV Battery Sales Volume in Past 4 Years

Unit: GWh



Global Top 10 EV Battery Manufacturers in 2017*

Unit: GWh



*Date Sources: GGII (A leading market research company in China).
CATL's actual battery sales volume is 11.84GWh in 2017.