



FLORIDA ASSOCIATION OF
**FREE & CHARITABLE
CLINICS**

NOTIFICATION OF FUNDING AVAILABILITY (NOFA)

FY 2023 - 2024 State Funds Grant Program

Sponsored by

Florida Association of Free and Charitable Clinics

and

State of Florida, Department of Health

July 17, 2023

A. Introduction

i. Program Authority

This program is authorized under Section 287.058, Florida Statutes. The applicant must be a Free or Charitable Clinic that is a full member of the Florida Association of Free and Charitable Clinics (FAFCC) in good standing and provides healthcare services to uninsured patients.

ii. Program Nature

The State Funds Grant is a state-appropriated funding source that utilizes taxpayer dollars through the joint approval of the Florida state Senate and House of Representatives and requires the signature of the Governor. Due to the nature of this grant, annual support is not guaranteed and therefore promotes and encourages the self-sustainability of all grant seekers.

iii. Limitations and Disclaimers

The receipt of an application in response to this Notification of Funding Availability (NOFA) does not imply or guarantee that any one or all applicants will receive an award.

iv. Program Purpose/Goal Statement

The purpose is to implement a state grant-funding program to support capacity-building products and processes for FAFCC members to improve organizational capacity, effectiveness, efficiency, and service expansion of FAFCC members.

v. Available Funding Amounts

The Florida Legislature's appropriation for this program in 2023-2024 is \$9,500,000. The number and amount of the grant awards will be based upon the number of applications received from eligible organizations, applicant organization's most recent board approved operating budget, past performance in prior year state grant funding programs, and results of application scoring. There is no predetermined number of awards or amounts. Funding of grant awards is subject to FAFCC's receipt of funds from the State of Florida, Department of Health. **However, no one grantseeker will be awarded more than \$250,000.00 to ensure availability of funds.**

Definitions

Applicant/Grantseeker - Free or Charitable Clinic that is a full clinic member of FAFCC by July 1st, is in good standing, and provides healthcare services to uninsured patients. A Free or Charitable Clinic may be a fixed-site clinic, a mobile health clinic, or a specialty care network (e.g., We Care).

Capacity Building – Refers to activities, products, or processes that increase the skills, infrastructure, resources, effectiveness, or efficiency of Applicants. Capacity building strengthens an Applicant's ability to fulfill its mission over time and enhances its ability to sustain operations into the future. Capacity-building funds may be used to pay for the personnel costs of staff, including but not limited to the Applicant's healthcare professionals, as well as to the "purchase

of services” of outside healthcare professionals. Capacity building shall not include building construction or renovation projects, the purchase of vehicles, or indirect costs associated with universities and/or colleges, in addition to FAFCC membership dues.

FAFCC – Florida Association of Free and Charitable Clinics, Inc., which serves as the fiscal agent for this program, pursuant to a contract with the Florida Department of Health.

Grant Agreement – Legal agreement to perform objectives within a designated time frame for a specific amount of funding.

NOFA – Notification of Funding Availability

CMR - refers to the data collection and reporting portal grantees will use to submit a patient services report. FAFCC must prepare a patient services report that documents the number of clients served by member clinics, the types of services provided, and the number of appointments per client during the contract term and submit it to the Florida Department of Health.

Uninsured Client- A person without health insurance.

Recurring Funds- Recurring funds are State Grant Funds that are expected to be appropriated annually at the discretion of the State Legislature.

B. Program Overview

i. Background

Florida has nearly 2.7 million uninsured residents. Its percentage of uninsured is the third highest in the nation. Over half of the uninsured have incomes below 200% of the federal poverty level. Without the Medicaid expansion, Florida has close to half a million Floridians, many of which are hard-working families, who find themselves in the Medicaid Coverage Gap, according to a 2019 study conducted by the Kaiser Family Foundation. The need for a strong healthcare safety net is not going away anytime soon. The Florida Legislature recognized this need when they appropriated \$9.5 million for this program. Grants awarded from this program provide meaningful financial support to the Free and Charitable Clinics, so they can build organizational capacity and meet increasing needs in their communities.

ii. Budget Structure

Grantseekers must submit an operational budget using the guidelines set forth by the FAFCC. Budgets must include clinic operations only and exclude in-kind donations and services. Organizations whose total expenses do not exceed \$249,999 may submit proposals up to 25% of their operating budget, and budgets exceeding \$250,000 may request up to 20%.

The maximum grant request **should not exceed \$250,000; please** refer to section Sec—A.v. in this NOFA.

The application process is a single grant proposal broken down and awarded by the following Budget Categories: **Personnel Costs, Programmatic Costs, Operational Costs, and**

Conference Awards. Grantseekers will also note whether the funds will be used for Health, Dental, or Behavioral Health Services within each budget category.

Personnel Costs

FAFCC defines Personnel Costs as those attributed to hourly or salary employees, including administrative staff and healthcare providers. This does not include consultants and contractors (see Programmatic Costs). Personnel Costs may include:

- Medical Director
- Executive Director
- Office Manager
- Development Director
- Fringe Benefits (Health Insurance, FICA, etc.)

Programmatic Costs

FAFCC defines Programmatic Costs as those that can be explicitly attributed to the execution of a project or program. Programmatic Costs may include:

- Medical Equipment & Supplies
- Contracted Services (includes companies outside of immediate clinic staff that performs services such as clinic cleaning, data hosting services, lab fees, etc.)
- Consulting Services
- Software (donor management, EMR software, etc.)

Operational Costs

Also known as Overhead or Administrative Expenses, FAFCC defines Operational Costs as those costs that are not directly attributable to a specific project/program but are necessary to the operation of the grant seeker. Operational Costs may include:

- Insurance (D & O Insurance, etc.)
- Rent
- Utilities
- Technology hardware/Internet connections
- Office equipment (laptop/computer, printer/scanners, etc.)
- Outside examination of finances from an independent auditing firm

Conference Award

This is the recommended funding request for the 2024 FAFCC Annual Conference. This amount is calculated by multiplying the number of attendees by the \$350.00 registration fee. This request can **only** be applied to the 2024 Annual Conference and **cannot** be retroactively applied to past conferences.

iii. Designation Areas

FAFCC has developed the following Capacity Building Designations. All proposed expenses must fall within the following parameters:

- Planning, Organizational Assessment, or Other Strategic Consulting
- Personnel Costs for Healthcare Providers
- Administrative, Development, and Program Support Personnel Costs
- Technology and Equipment
- Training and Professional Development
- Marketing and Communications
- Outside CPA Examination of Finances
- Other Strategic Needs

iv. Non-allowable Areas of Expense

Expenses cannot include building construction or renovation projects or the purchase of vehicles. University and College-based grant seekers cannot include expenses for indirect costs (handling or management fees). Members are not permitted to use funds to pay for membership dues.

v. Program Requirements

Grantees under this program are expected to fulfill and report on their grant objectives by all grant reporting deadlines outlined in this section and their grant agreement.

Free and Charitable Clinics desiring to apply for a grant must complete the official Grant Application. Submitted applications must include all required attachments (including Budget Form) **by Friday, August 18, 2023**. Upon FAFCC review and approval of the application and budget, grantees must execute a grant agreement with FAFCC containing their grant objectives and accompanying requirements for maintaining their grant. The signing of the grant agreement will constitute a legally binding agreement, acceptance of the award, and assigned objectives.

Reporting requirements will coincide with the state’s fiscal calendar and are portioned to reflect quarterly progress within three reporting periods. The first reporting period will reflect two quarters, and the following reporting periods will each reflect one quarter. A grant narrative and financial report will be due for each reporting period, and an annual patient services report will be required after the grant cycle:

- **First Reporting Period (07.01.23 - 12.31.23) due by 5:00 pm EST on Monday, January 15, 2024** – this progress report includes the following required components:
 - A Grant Narrative Report which consists of a brief narrative and report on progress made in achieving grant objectives
 - Expenditure documentation (i.e., paystubs, invoice, QuickBooks) for the 6 months: **July 1, 2023 – December 31, 2023**
- **Second Reporting Period (01.01.24 - 03.31.24) due by 5:00 pm EST on Monday, April 15th, 2024** – this progress report includes the following required components:
 - A Grant Narrative Report which consists of a brief narrative and report on progress made in achieving grant objectives
 - Expenditure documentation (i.e., paystubs, invoice, QuickBooks) for the three months: **January 1, 2024 – March 31, 2024**

- **Third Reporting Period (04.01.24 - 06.30.24) due by 5:00pm EST on Monday, July 15th, 2024** – this progress report includes following required components:
 - A Grant Narrative Report which consists of a brief narrative and report on progress made in achieving grant objectives
 - Expenditure documentation (i.e., paystubs, invoice, QuickBooks) for the three months: **April 1, 2024 – June 30, 2024**

- **Patient Services Final Report (07.01.23 - 06.30.24) due by 5:00pm EST on Monday, July 15th, 2024**
 - A report on patient services data provided for the twelve months: **July 1, 2023 – June 30, 2024**

- **Annual Valuation Report (07.01.23 - 06.30.24) due by 5:00 pm EST on Monday, July 15, 2024**
 - A report on the value of services in the following categories: healthcare visits, prescriptions, imaging services, labs, specialty/hospital inpatient/outpatient services, dental services, and durable medical equipment for the twelve months: **July 1, 2023 – June 30, 2024**

Reporting will be submitted electronically through the Salesforce grant portal, available under the Grant Funding Program drop-down menu of the FAFCC website <http://www.fafcc.org>. FAFCC may require site visits with grantees and may ask grantees to provide additional information as needed to monitor the accomplishment of grant objectives and ensure the program's overall success. In addition, grantees may be required to participate in follow-up meetings and consultations with FAFCC.

vi. **Patient Services Reporting**

FAFCC’s contract with the Florida Department of Health requires it to monitor member clinics to ensure the funding goes toward increasing clinic capacity, surrounding support in delivering services, ability to fulfill the clinic’s mission, and ability to sustain operation and expand service to clients. FAFCC must prepare a patient services report that documents the number of clients served by member clinics, the types of services provided, and the number of appointments per client during the contract term and submit it to the DOH.

To ensure quality reporting, FAFCC will include an additional \$125.00 to the total award for each grantee. This fee reflects the annual CRM licensing fee for the Salesforce platform paid directly by the grantee to FAFCC. Grantees must use this funding for this particular purpose and cannot reallocate these specific funds for other expenditures.

vii. **FAFCC Management Fees**

The FAFCC assesses member organizations with a management fee equaling 5% of all public and private funds received by member organizations that are raised, facilitated, or negotiated by the FAFCC. These funds cannot be paid out of the awarded state grant dollars and must be paid to FAFCC from a different source of funds.

- Structure:
 - Member organizations will be billed for the management fee quarterly
 - Member organizations may not use grant awarded funds to pay management fees
 - Member organizations must remain in good standing, which means that annual membership dues and management fees are paid and up-to-date
- Benefits:
 - The management fee paid to the FAFCC covers administrative costs associated with managing the State Funds Grant, such as managing and reporting the results of public and private funds provided to member organizations
 - Allows 100% of the State Funds Grant to be used for their intended purpose (i.e., without administrative or indirect costs)

Please read the Member Management Fee Policy above or by clicking on the link provided:
<https://www.fafcc.org/member-only-resource-library>

C. Terms and Conditions of Support

i. Eligible Applicants

Eligible applicants for this program are Free and Charitable Clinics that are full clinic members of FAFCC as of July 1st, in good standing, and provide healthcare services to uninsured patients. A Free or Charitable Clinic may be a fixed-site clinic, a mobile health clinic, or a specialty care network (e.g., We Care). A Free or Charitable Clinic with multiple locations shall only submit one application for a grant under this program.

The following entities are **not** eligible to apply:

- Individuals
- Organizations that are not members of FAFCC
- FAFCC Associate Members
- For-profit organizations
- Public agencies

ii. Eligibility Criteria

Free and Charitable Clinics must be full members of FAFCC by July 1st and in good standing to apply. Membership criteria to join FAFCC are as follows:

- Is a not-for-profit 501(c)(3) tax-exempt organization or is part of or sponsored by a larger 501(c)(3) tax-exempt organization;
- It is located in the State of Florida;

- Has a primary mission to provide health care services at little or no charge to low-income, uninsured, or underserved individuals;
- Provides one or more of the following services: medical care, dental care, mental health care, or prescription medications;
- Utilizes volunteer healthcare professionals, non-clinical volunteers, and partnerships with other healthcare providers; and
- It is not a federally qualified health center (an “FQHC”) or FQHC look-alike but may be a “hybrid” model that contains elements similar to an FQHC or FQHC look-alike.
- A clinic (whether operating as its own entity or as part of a larger umbrella organization) must be in operation for one full calendar year before membership can be considered.

Grantees must meet the FAFCC membership criteria to remain in good standing. They must remain current in the payment of membership dues, fees, and any other assessments that the FAFCC Board of Directors may levy.

The applicant for this program must have a Project Liaison capable of performing the duties required to manage and oversee the successful performance of the grant. The Project Liaison is not required to be a paid staff member but must have the support and authorization of the Board to manage the program.

The organization must demonstrate that it can account for grant payments and expenditures in an organized fashion and capture and report progress and outcomes about the grant objectives.

The organization must have a review or audit within the last two fiscal years of operation. If not, the grant applicant may request funds to conduct one of the following by an outside CPA: 1) a review if the operating budget exceeds \$100,000 but is no more than \$250,000 or 2) an audit if the operating budget exceeds \$250,000.

iii. Non-Discrimination Policy

Grants under this program are available to FAFCC member organizations that serve the public without discrimination based on race, color, creed, sex, religion, age, disability, sexual orientation, marital status, or national origin.

iv. Period of Support

Grant funds will cover allowable expenditures from July 1, 2023, through June 30, 2024, the end of the grant period.

Although grantees are eligible to apply awarded funds toward expenses and projects that predate when the grant agreement is executed, funds ARE NOT guaranteed. Grant seekers are strongly encouraged to plan grant budgets accordingly. FAFCC WILL NOT be held responsible nor be compelled to cover the costs of expenses made before the award results announcement if a grant seeker is either not funded or partially funded.

Expenditures before or after these dates may not be paid with grant funds. Each grantee's grant agreement will specify the payment amount and schedule. Most grantees will receive their grant

funds in 4 payments. Subject to the receipt of distributions from the Department of Health to FAFCC, the payment schedule for most grantees will be as follows:

- 1st payment – 47.3% of total award within 30 business days following receipt of the executed grant agreement (expected in October 2023)
- 2nd payment – 26.3% of total award (expected in March 2024)
- 3rd payment – 13.2% of total award (expected in May 2024)
- 4th payment – 13.2% of total award (expected in September 2024)

Grant payments will be wire transferred from FAFCC’s bank account (JPMorgan Chase) directly into your organization’s (or fiscal agent’s) checking account. Grantees must complete the FY23-24 Clinic Banking Information Form, which indicates their banking account information, including the bank name, location, routing number, checking account number, and the email address of an officer in charge of the account. The Project Liaison will receive a notification when the payment is dispersed.

v. **Notice of Compliance**

In facilitating the State Funds Grant, the Florida Association of Free and Charitable Clinics maintains a continued interest in the projects that it supports. Timely reporting facilitates this process and enables the association to review the impact of grant awards as required by the Department of Health. Therefore, grant payments will be provided in four payments and processed upon receipt and review of each report for the three reporting periods outlined above. Failure to submit deliverables on time may result in a delay in payment.

Grantees will receive a 24-hour grace period if grant deliverables are not provided by the deadline for each reporting period. FAFCC will work with Grantees to submit outstanding deliverables before additional action is taken. Action taken by the association may include the following:

- A written notice attached to the grantee's performance for the duration of the grant cycle
- A request for a monitoring call

Any grant deliverable not met within five days of the specified deadline will result in a hold of all remaining payments. In addition, the grantee in question will be considered out of compliance with the association until outstanding deliverables are submitted and have participated in a mandatory monitoring call where corrective action is discussed and agreed upon between the association and the grantee.

Grant performance is a consideration in the determination process, and repeat offenses may affect a grantee's participation in future grant cycles. Grantees who remain out of compliance by the conclusion of the respective grant cycle may become ineligible to participate in the following cycle.

vi. **Allowable Use of Grant Funding**

Capacity Building – Refers to support activities, products, or processes that increase the clinics' skills, infrastructure, resources, effectiveness, or efficiency. Capacity building strengthens a clinic’s ability to fulfill its mission over time and enhances its ability to sustain operations into the future. Capacity building funds may be used to pay for the personnel costs of staff, including but

not limited to an Applicant’s healthcare professionals, as well as to the “purchase of services” of outside healthcare professionals.

Capacity building shall not include building construction, renovation projects, the purchase of vehicles, or expenses for indirect costs (as related to university or college grant seekers).

D. Application Process

Free and Charitable Clinics must complete and submit the Grant Application and required Attachments to be considered for a grant under this program.

Salesforce Portal

New Applicants must create a new account via the Salesforce portal, available at FAFCC website <https://www.fafcc.org/state-funds-grant-introduction>. An account has been created for all members, and applicants must go to the Salesforce portal to finalize the account and complete the grant application. Returning to this link will provide applicants with all saved information.

i. Grant Application

Grantseekers will be able to access and begin their application upon the publication of this document on July 17, 2023.

Grant Applications must be submitted as one proposal and electronically through the application system. The Executive Director or authorized signatory must sign the grant application. Grantees must specify who is authorized to sign the grant; you may not sign on behalf of others.

ii. Budget Justification Narrative

The Budget Justification Narratives for each budget category are found in the Budget Structure section of the Grant Application. Be sure to provide sufficient justification for how you arrived at the amount requested for each budget category for which funds are requested.

iii. Application Package

The format and order of your submission of the application package is as follows:

- Grant Application must be submitted electronically via the Salesforce portal, available at FAFCC website <https://www.fafcc.org/state-funds-grant-introduction>.
- All Grant Application Attachments are to be uploaded via the Salesforce portal, available at FAFCC website <https://www.fafcc.org/state-funds-grant-introduction>
 - Attachment 1 (501c3 letter); PDF document; Filename: “Attachment 1 – (initials of clinic/network name).”
 - Attachment 2 (most recent board approved operating budget of clinic/network); Excel or Word document; Filename: “Attachment 2 – (initials of clinic/network name)”
 - Attachment 3 (previous fiscal year, actual operating budget); Excel or Word document; Filename: “Attachment 3 - (initials of clinic/network name)”

- Attachment 4 (audit, review, note of explanation); PDF or Word document; Filename: “Attachment 4 – (initials of clinic/network name).”

iv. Submission of Operating Budget

Grantseekers must submit the most recent board approved operating budget and the previous fiscal year's actual operating budget as attachments. Additionally, awardees will reaffirm their reported operating expenses and income in their actual and projected budgets by completing fields within the application. Applicants will be asked to keep in mind the following considerations when submitting their budget and completing the grant proposal:

- The submitted operating budget may be a high-level summary schedule; however, FAFCC may request further detail supporting specific line items following application submissions.
- When completing the grant proposal, applicants will be asked to provide:
 - the start and end date of the organization's fiscal year
 - the date of approval of the organization's most recent board approved operating budget
 - the organization's operating expenses and income for the approved operating budget for the current fiscal year
 - the organization's operating expenses and income for the operating budget from the previous fiscal year
- Applicants with a 20% difference in operating expenses between the previous fiscal year's actual operating budget and the current, board-approved operating budget will be required to provide a detailed explanation and budget justification within the grant proposal.
- FAFCC members who belong to parent organizations must submit an operating budget that reflects the cost to operate the clinic only; this should NOT include programs or other parent organization entities not included in FAFCC membership. Additionally, awarded funds can ONLY be used towards their intended use and must be directed toward clinic or network related expenses. State Grant Funds cannot be used to pay FAFCC management fees or administrative fees to a parent organization.

At any time following the submission of the grant proposal, FAFCC reserves the right to request additional supporting documentation related to an applicant's submitted operating budget and reported operating expenses.

All reported operating numbers are to be an accurate reflection of an organization's financial records. Applicants who report inaccurate numbers intentionally or unintentionally may be disqualified from participating in the 2023-2024 Grant Cycle.

v. Application Package Deadline

Complete Grant Applications and Attachments (including the Budget Form) must be submitted to FAFCC via electronic submission through the Salesforce portal **by Friday, August 18, 2023.**

Mailed documents, incomplete or unsigned documents, submissions with missing required documents, or submissions after the deadline **will not** be accepted for consideration.

Once a request is submitted, the applicant will receive an email confirming the submission from FAFCC via the Salesforce portal. You should not wait until the last few hours or minutes to submit your Grant Application and Attachments.

Application via Electronic Submission

Grant Applications must be electronically submitted via Salesforce, available at FAFCC website <https://www.fafcc.org/state-funds-grant-introduction>.

If you have questions or issues, please contact Marcie English at marcie@fafcc.org.

E. Evaluation of Applicants

i. Scoring Methodology

Reviewers will score each application package once the organization has been deemed a qualifying applicant using the following 100-point scoring system. Categories:

1. Financial Planning and Accountability – the extent to which the application presents financial planning, accountability, and sufficient explanation of expenses as evidenced by supporting documentation

- 5 points**- Financial documents are provided, clear, and in a readable format (annual operating budget, actuals, Outside Audit/ Compilation/Review, and 990
- 5 points**- Request amount does not exceed 25% of their total operating expenses if \$249,999 or lower or does not exceed 20% of their operating expenses if \$250,000 or higher
- 5 points**- Budget justifications are consistent with proposed activities
- 5 points**- Costs are reasonable/credible for the market

2. Statement of community/organizational need – the extent to which the application demonstrates the significance of the proposal in supporting the applicant in fulfilling its mission over time and enhancing its ability to sustain operations into the future

- 5 points** – Clearly define the community/patient population served by their organization
- 5 points** – Identifies the specific problem or opportunity that this funding will address
- 5 points** – The application successfully incorporates the grant program’s themes of capacity-building
- 5 points** – Application includes the short and long-term impact on the organization or community

3. Activities/outputs, scope of work to be conducted – Extent to which the application details the contributions/steps necessary to achieve grant objectives

- 10 points** – Timeline (shows progress by six months, nine months, and twelve months)

- 5 points** – Clearly defined or described activities
- 5 points** – Identifies potential risks of implementation and includes potential strategies to address barriers to success

4. Expected Successes and Outcomes – the extent to which the application defines intended outcomes/goals to be accomplished by the end of the grant cycle

- 5 points** – Intended Outcomes presented are relevant to the scope of the work to be conducted
- 5 points** – Intended Outcomes are presented as SMART outcomes (Specific, Measurable, Attainable, Relevant, & Time-bound)
- 5 points** – Intended Outcomes either have an established baseline or will be able to initiate one upon implementation
- 5 points** – Intended Outcomes incorporate elements critical to the evaluation of the project(s), including measurement tools, and performance tracking

5. Sustainability/credibility and qualification of the organization – application clearly and reasonably defines the scope of work for which funds are requested and specific details on how this will be sustained if funding goes away.

- 10 points** – A clear plan to sustain this project outside of FAFCC funds is presented
- 5 points** – Request leverages outside financial resources or in-kind services to accomplish grant objectives, such as private, public, and community support
- 5 points** – Relationships with community partners are outlined and demonstrate how they are critical to the success of the organization (this can include monetary and non-monetary supporters)

ii. Award Criteria

FAFCC will use the following criteria to determine grant awards:

- Total Appropriation - \$9,500,000.00
- Number of Qualified Applications
- Applicant’s Most Recent Board Approved Operating Budget
- Amount of Funds Requested
- Results of Application Package Scoring
- County Health Ranking (in Florida) on Percentage of Uninsured Nonelderly Adults (as reported on www.countyhealthrankings.org)
- Past Grant Cycle Performance (if applicable)
- The degree to which the applicant successfully conveys how its capacity-building efforts will strengthen its ability to fulfill its mission over time and enhance its ability to sustain operations into the future.

iii. Outside Reviewer Consortium

The reviewer consortium is responsible for reviewing and scoring grant applications. The FAFCC recruits nonprofit professionals, community leaders, and state and regional foundation representatives to serve on the consortium. Great care is taken to eliminate conflicts of interest and maintain neutrality. The list of reviewers is kept confidential and will not be disclosed to grant seekers.

F. Grant Award Notification or Declination

All grant applicants will be notified of award acceptance by Friday, September 15, 2023.

- i. **Grant declination.** Grant seekers that are not awarded will be notified via email by **Monday, September 18, 2023**. The FAFCC will not disclose specifics of your scored application; we will provide feedback on areas to develop for future applications.
- ii. The FAFCC will use Dropbox Sign to execute the 2023-2024 Grant Agreements. Grant agreements must be signed by authorized signatories to fully execute the Grant Agreement by **Monday, September 25, 2023**.
- iii. **Grant Agreement.** A watermarked copy of the Grant Agreement will be available upon request and after the release of the NOFA. This copy is NOT the official document and is NOT to be signed and returned to FAFCC. Instead, this allows administrative staff to review and understand the agreement terms if their organization were to be awarded. This binding agreement establishes the conditions for the grant, as well as the objectives and reporting responsibilities of the grantee. The Executive Director or authorized signatory must sign grant agreements. Grantees are responsible for advising FAFCC of the authorized signatory.

G. Performance Monitoring, Evaluation, and Reallocation Processes

To ensure the appropriate use of grant funds and compliance with the grant agreement, FAFCC has prepared the following policy and tool. These include the following:

- **A Pre-Grant Review.** All applicant organizations and their proposals are reviewed by a FAFCC staff member who may discuss the proposal with the applicant to assess the organization's capacity to undertake the proposed grant. This is done following receipt of the application package and before signing the grant agreement.
- **Ongoing Monitoring and Review.** FAFCC staff will visit or conduct email and phone communications with all grantees during the grant term.
- **Financial, Narrative, and Patient Services Reports.** During the grant term, grantees must submit reports reviewed by FAFCC staff to ensure adequate performance and compliance with the grant terms.

Within this document, the term monitoring describes the overall system of reviewing and tracking the use of FAFCC funds. The monitoring process ensures grantees meet objectives outlined and approved in the grant agreement (including any subsequent modifications); meet programmatic, administrative, and financial requirements of the grant; adhere to approved project plans and timelines; and identify and report, and resolve any problems or issues.

The goals of grant monitoring are to:

- Provide accountability and oversight for state funds grant recipients
- Ensure expenditures are allowable under the terms of the NOFA
- Measure overall program performance
- Provide additional assistance to grantees that may be experiencing challenges or barriers in meeting the terms of their grant

Monitoring may take the form of:

- Phone calls
- On-site visits
- Group meetings
- Virtual meetings

Scheduling of Performance Monitoring Contacts with Grantees

FAFCC staff will schedule monitoring with the grantee at least two weeks in advance, as follows:

- Schedule the date, length, and time of the visit, call, or conference call
- Designate staff to be interviewed, typically the Executive Director, Project Liaison, and other key administrative and financial personnel with grant responsibilities.
- Outline the need for access to programmatic and financial files and documents pertaining to the grant.

Before the visit, call, or virtual meeting, FAFCC staff will review Progress Reports and any other information submitted by the grantee. Following is a list of questions that will assist in analyzing the materials.

Grant Monitoring Checklist

Project Performance:

- Do Progress Reports adequately describe the grant's scope of work? Are more details needed? If so, what?
- Are progress reports submitted on time in compliance with reporting deadlines outlined in the NOFA? Has the Project Liaison communicated with FAFCC Staff before reporting deadlines?
- Is there sufficient supporting documentation for grant expenses (e.g., Are there position descriptions and payroll information for personnel paid for in part or in full with grant funds? Are there receipts for the purchase of goods and services, and have those goods and services been operationalized?)
- Are expenses progressing on schedule and as described in the Grant Application?
- Is there any evidence of a change in the scope of work for the grant?
- Are there weaknesses that have been identified either by FAFCC staff or the Awardee? If so, what is the action plan to resolve ongoing issues?
- Is the grantee encountering any difficulties or challenges in completing the grant's scope of work?
- Are there any modifications that need to be made to the Grant Agreement? If so, what?
- What are the strengths and accomplishments thus far?

Financial Information:

- Do Progress Reports contain complete and sufficient information on expenditures?
- Do expenditures have sufficient supporting documentation?
- Are there significant variances in the Grant Budget?
- Are adjustments to the Grant Budget needed? If so, what?
- Is overall grant accounting and reporting of expenditures being conducted in an orderly and appropriate manner?

Following the performance monitoring contact with each grantee, FAFCC will prepare a Grant Monitoring Report and send it to the organization's Project Liaison. The report will contain answers to the questions on the Grant Monitoring Checklist and an overall assessment of the grant performance to date, including strengths, problem areas, and recommendations for improvement.

Reallocation and Additional Funding Process

So long as an Applicant organization remains in good standing concerning all reporting requirements, the Applicant organization can submit, via Salesforce, up to four proposals to reallocate funds on a rolling basis from **November 1st to June 1st**. Funding reallocations must fit within the areas mentioned above for capacity-building expenses. Any proposed reallocation must first be approved and confirmed by FAFCC before such reallocation can begin. As with other grant expenses, all funds must be expended and completed by June 30th.

Grantees have discretion on how they would like to allocate funds to individual line items within their awarded budget categories. A reallocation request is required if an organization plans to allocate funds from one budget category to another. A request form should be submitted for each new reallocation of a budget category to another. Multiple line items can constitute a single reallocation request under the same budget category. Reallocation requests should include a narrative of how the new use of funds will meet the original goals detailed within the approved grant application.

FAFCC reserves the right to reallocate and redistribute funds from Grant Proposals. If funds are recouped and available, a mini-grant application process will take place from March 15- March 30, and such funds will be awarded via an application and review process. A Budget Justification Narrative, statement of Need, project timeline, and Budget Form must also be submitted.

H. Technical Assistance

If your organization has any questions about this NOFA, the application process, or the program overall, please contact FAFCC Grant Programs Manager Marcie English at marcie@fafcc.org. Please note assistance from FAFCC staff DOES NOT extend to providing developmental input on grant proposals, as this is a competitive grant process.

FAFCC staff will conduct three webinars for all interested member organizations. A grant policy-based webinar will be held on **Tuesday, July 18, 2023, from 10:00 – 11:00 a.m. EST**, and a technology and application webinar will be held on **Wednesday, July 19, 2023, from 10:00 – 11:00 a.m. EST**, and a grant evaluation and compliance webinar will be held on **Thursday, July 20, 2023 from 10:00 – 11:00 a.m. EST**. Registration and webinar details will be emailed in advance. The

webinars will be recorded for the benefit of those who cannot view the webinars live, and a link to the webinars recordings will be sent to member organizations within 24 hours after the webinar. Individual grantseekers sessions will also be offered from **July 31** to **August 11**. This will be an opportunity for grantseekers (first-time and returning) to review the application process and best practices with the Grant Manager. One-hour Sessions can be scheduled using this link: <https://go.oncehub.com/fafccstrategyssession>. The FAFCC staff will not be available for grant strategy sessions after **August 11, 2023**.