



CONSTRUCTION
SUPPLIERS
ASSOCIATION



NEXT GEN LEARNING GROUP

The Next Gen Learning Group is a multi-year peer group designed specifically for next generation leaders who will one day take over the reins of the company. Meeting twice a year, participants will build leadership and management skills, as well as take deep dives into understanding financials and key performance metrics. Through this Roundtable, participants will gain a deeper understanding of the industry, as well as their own personal strengths and opportunities to grow, as they prepare to expand their role in the family business.

NOTES FROM PREVIOUS PARTICIPANTS:

"The Next Gen Roundtable was the best group anyone ever recommended that I join! I gained so much knowledge and confidence about my ability to take over and run my business by being in this group. I gained some of my best friends and confidants as I have navigated stepping from being the "next gen" to being "the gen". From operations, finance, and sales to relationships and managing the passing of a business from one generation to the next, each facet of the Next Gen Roundtable was worth it and so valuable. I highly suggest it to anyone entering their family business or anyone considering taking over a lumber yard!"

- Ann Marie Chilcutt Miller, New Home Building Store, 5th Generation

"The CSA Next Gen program has been instrumental in my personal and professional development. It provided me with a network of peers with whom I could share my challenges and receive candid feedback. This support network was invaluable, especially during a period when I considered leaving the industry due to the complex struggles of managing a family business. The program helped me navigate these difficulties and offered the encouragement and practical advice needed to stay the course. Through the experiences and insights of my colleagues, I gained valuable knowledge that enabled me to implement effective growth strategies in my own business. Most importantly, the program fostered enduring friendships that have become a cornerstone of my professional journey."

- Wade Shiver, Shiver Lumber, 4th Generation

"I acquired a unique blend of practical knowledge and a strong support system that is invaluable as I navigate this generational transfer. Definitely worth doing for anyone going through this situation in their business."

- Josh Johnson, Ivey's Building Materials, 3rd Generation

Contact Cates Mock catesmock@gocsacom for more information and to register.

AT A GLANCE

- 3-Year Commitment
- Robust learning experience
- Rich networking
- Relationship building

FINANCIAL COMMITMENT

\$750 per person per session Roundtable Fee - total of six sessions
Food and beverage costs are billed back for each in-person meeting
Facilitator costs are divided among participating companies
Travel costs are paid directly by the participant