



**CPR Releases New Mediation Best Practices Guide for In-House Counsel: Make Mediation Work for You**

*From selecting mediators to developing negotiation plans and overcoming impasse, this new resource offers a comprehensive practice guide for the in-house attorney*

New York – March 8, 2018 – The International Institute for Conflict Prevention and Resolution (CPR), a global non-profit organization that advances dispute prevention and resolution practices and provides high quality solutions, this morning announced the release of a comprehensive new resource, Mediation Best Practices Guide for In-House Counsel: Make Mediation Work for You, which will be formally unveiled and distributed to members at CPR’s Annual Meeting, March 8-10 in Atlanta.

This important new CPR members-only guide was created by CPR’s Mediation Committee, chaired by Erin Gleason Alvarez of Gleason Alvarez ADR; Rick Richardson of GlaxoSmithKline and Grace Speights of Morgan, Lewis & Bockius LLP; with most notable contributions from committee members John Bickerman of Bickerman Dispute Resolution, PLLC; David Brodsky of Brodsky ADR LLC; David Burt of CPR; Steve Comen of Goodwin; Steve Gilbert of The Law Office of Stephen P. Gilbert; Duncan MacKay of Eversource Energy; Chris Mason of Nixon Peabody LLP; Judy Meyer of J.P. Meyer Associates; Meef Moh of Chevron Corporation; and Mike Timmons of Johnson & Johnson.

Inspiration for the Guide grew out of conversations among the in-house counsel community over issues too frequently encountered with mediation: How to get recalcitrant parties to the mediation table? What is the best way to communicate to counsel that you will play an active role in the session? What to do when a mediator is not doing their job? And what happens after a mediation when it doesn't settle?

The Guide answers all these questions and includes insider tips from in-house counsel throughout. Make Mediation Work for You begins with a discussion on when to contemplate mediation and then takes the in-house reader through every step in the process: from convening the process and making negotiations plans before the in-person session to creative solutions for overcoming impasse and structuring a settlement agreement.

"The Committee worked tirelessly to make this guide responsive to in-house counsels' mediation concerns," said Erin Gleason Alvarez, Co-Chair of the Mediation Committee. "From selecting mediators to developing negotiation plans and overcoming impasse, it is

a comprehensive practice guide for the in-house attorney. Whether you are new to mediation or a tenured practitioner, we hope Make Mediation Work for You will help you to design the best mediation strategies for your disputes."

CPR President & CEO Noah Hanft added, "As I can attest to from my own experience as General Counsel of Mastercard, general counsels and their teams are increasingly becoming attuned to, and utilizing, the powerful resource that mediation offers. Make Mediation Work for You combines with our recently released Corporate Counsel Guide for Cross-Border Dispute Resolution to form a powerful one-two punch for corporate counsel looking to arm themselves with the latest in dispute prevention and resolution strategies."

Mediation Best Practices Guide for In-House Counsel: Make Mediation Work for You is available at no cost as a CPR members-only benefit and can be accessed in CPR's store (for logged in members) here: <https://www.cpradr.org/news-publications/store/mediation-best-practices-guide-for-in-house-counsel>.

**About CPR:** CPR is an independent nonprofit organization that has helped global businesses prevent and resolve commercial disputes effectively and efficiently for more than 40 years. Our membership consists of top corporations and law firms, academic and government institutions, and leading mediators and arbitrators around the world. CPR is unique as: (1) a thought leader, driving a global dispute resolution culture; (2) a developer of cutting edge tools and resources, powered by the collective innovation of its membership; and (3) an ADR provider offering innovative, practical arbitration rules, mediation and other dispute resolution procedures, and neutrals worldwide. For more information, please visit [www.cpradr.org](http://www.cpradr.org).

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