



BankTech
VENTURES

**YOUR BANK'S
R&D / INNOVATION
PARTNER**



DUAL VALUE FOR YOUR BANK

We provide our banks with **dual value**, both operational and financial.

OPERATIONAL VALUE:

Meet the **best-of-breed tech vendors** who are solving immediate, real needs for banks. Plus, get support with **vendor diligence & risk**. Many banks do not have enough staff to support all of this themselves.

FINANCIAL VALUE:

Provide **financial upside** as these tech companies do well and **shareholder value increases**. As exemplified by a **Net IRR of 20.2%, 4 investment mark-ups, and 4 distributions to-date**, as of 12/31/24.

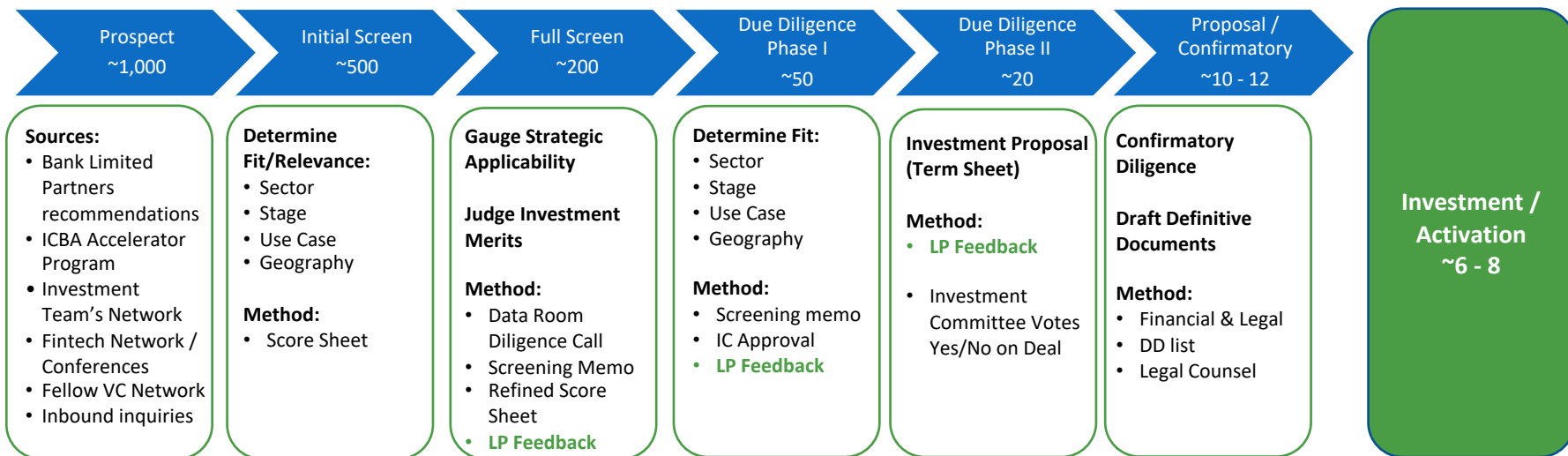
Disclosure: Past performance is not necessarily indicative of future results.

Example: \$1MM investment could yield ~\$2MM in profits, which can be invested in banking tech vendors, that will add ~\$5-10MM in new value for the bank. That's high value R&D!

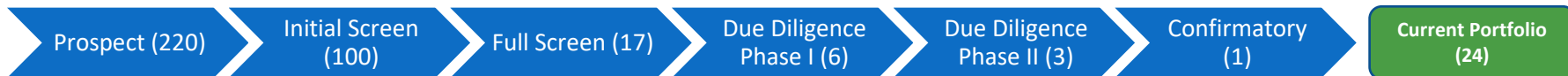
And for that dual value, many of our Fund I banks tell us that they look at the investment more as an **annual "Tech R&D Spend" than simply an investment strategy.**

HOW WE BUILD MARKET INTELLIGENCE

~1,000 companies reviewed > 6 - 8 investments per year, all of it tracked – this is how we have built Market Intelligence for banks!
We track and can share perspective on virtually the entire industry of companies at all stages, and not just our investments.

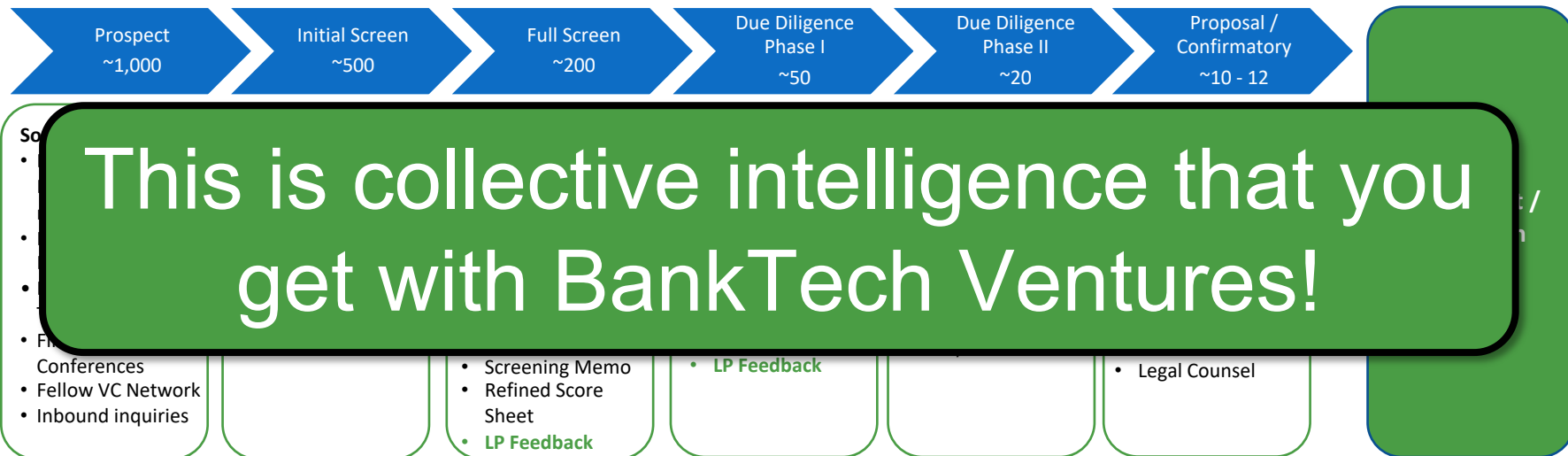


Current Investment Pipeline as of May 2025:

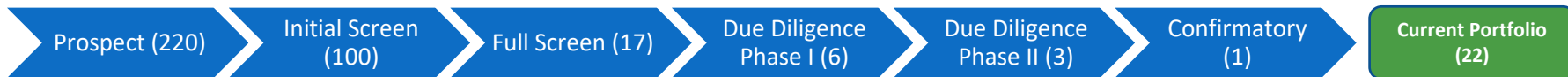


AND YOU GET IT FOR FREE

~1,000 companies reviewed > 6 - 8 investments per year, all of it tracked – this is how we have built Market Intelligence for banks!
We track and can share perspective on virtually the entire industry of companies at all stages, and not just our investments.

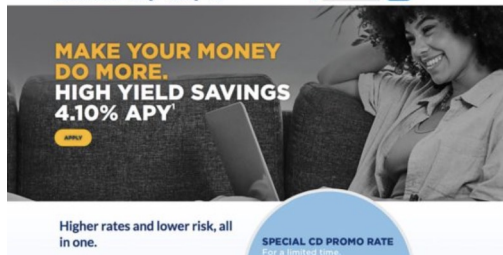


Current Investment Pipeline as of May 2025:



Examples of bank innovation impact

\$1B in new deposits from Fintel Connect



Higher rates and lower risk, all in one.

SPECIAL CD PROMO RATE

Core independence & faster projects from PortX

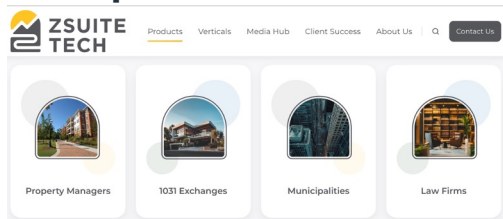


Case Study: Colony Bank drives operational efficiency, improves data management, and reduces dependency on its core provider

Finding \$100M+ deposit leakage holes with Revio

Annual Opportunity Comparables revio.			
Opportunity results based on annual analysis of transaction data			
Comparable financial institution results			
Opportunities	\$1.9 Billion	\$2.1 Billion	\$2.6 Billion
	Core Deposits	Core Deposits	Core Deposits
Deposit	\$178 million	\$59.18 million	\$193 million

\$200M in new escrow deposits from ZSuite



Products Verticals Media Hub Client Success About Us Q Contact Us

Property Managers 1031 Exchanges Municipalities Law Firms

\$1M annual new interchange revenue from Torpago



1000 new small business accounts with Monit

