

Banking with Intention

A Boutique Approach

Presented by
Edythe Repoff, President & Chief Operating Officer
New Omni Bank, National Association



Our Mission: Enriching lives through understanding

New Omni Bank is a privately held, nationally chartered Minority Depository Institution (MDI).

Celebrating 45 years of service, **we serve the diverse communities of Southern California and across the Pacific**, offering personalized financial solutions built on trust, cultural insight, and long-term relationships.

With our strategically located branches, we blend local expertise with a global perspective — empowering individuals, families, and businesses to thrive.



Footprint

We serve both local and international clients through our **four full-service branch locations across Southern California** — each one a reflection of our deep commitment to staying connections to those we serve.

At every branch, we offer local expertise, personalized service, and a welcoming environment that bridges cultures, generations, and financial goals.

SANTA BARBARA

VENTURA

Arcadia

LOS ANGELES

Los Angeles

Alhambra
(Headquarter)

Rowland
Heights

Irvine

ORANGE

By the Numbers

Our financial profile reflects the strength of our balance sheet and our commitment to disciplined, relationship-driven banking. **As of September 30, 2025, New Omni Bank had (in \$000):**

Gross Loans \$376,684	Total Deposits \$387,312	Total Investments \$1,716	NIM 4.39%	
Total Assets \$525,556	Total Liabilities \$393,002	Equity Capital \$132,554	Tier 1 Leverage Ratio 25.4%	Efficiency Ratio 74.8%

Our Client Focus

At New Omni Bank, we serve a distinct client base that values **trust, discretion, and long-term partnership** — both locally and globally.



Personal clients **seeking long-term relationships**



Entrepreneurs and business owners across Southern California



Affluent international families and investors, primarily from Greater China and Taiwan

Our Purpose, Our Advantage

At New Omni Bank, we enrich lives through understanding — offering relationship-first banking, boutique flexibility, and a deep commitment to liquidity and stability.

As we continue to grow, we remain anchored in our mission: serving clients with insight, integrity, and intention.

Thank you for the opportunity to share our story.