**Trent W. Sanford**

Ellijay, GA 30540 **·** (706) 271-5973

[tsanford@ellijay.com](mailto:tsanford@ellijay.com) **·** [LinkedIn: Trent-Sanford](https://www.linkedin.com/in/trent-sanford)

**OBJECTIVE**

To obtain a management position with a growing organization focused on company objectives while being rooted in and dedicated to their community.

**QUALIFICATIONS**

Over 39 years of financial management experience, including the overall direction of banks and a Ford Dealership, regulatory interface and reporting, shareholder relations, capital campaigns, Board of Directors management, strategic planning, budgeting, supervision of bank and dealership operations, accounting, human resources, information technology, facilities management, audit functions, and loan administration.

Obtained Certified Public Accountant status in 1992 and maintain at least 40 hours CPE training annually until 2021.

Computer literate: proficiency in Word, Excel, PowerPoint, and Internet, as well as ADP dealership software.

Excellent people skills, presentation skills, problem-solving abilities, and both written and verbal communication skills.

**EXPERIENCE**

**Ronnie Thompson Ford Mercury 5/2012-Present**

**Controller, Vice President, and Acting Chief Executive Officer**

Responsible for financial statement preparation, cash management, bank, attorney & vendor contact, supervision of office staff, budgeting, sales & G/L posting & reconciliation, and overall day-to-day operations since April 2020.

**Covenant Bank and Trust 2006 – 3/2012** **President and CEO/Board Member**

Responsible for overall goals and direction of the bank, member of Board and Executive, ALCO, Audit, Directors Loan, Management Loan, IT steering, and Compliance Committees, Direct reports include Senior Lending Officer, CFO, IT Officer, Marketing Officer, and Branch Managers.

**New Horizons Bank and New Horizons Bancshares 2004 – 2011**

Board of Directors Member, Chairman of ALCO, Chairman of Audit, Chairman of IT Steering, member of Directors Loan, Human Resources, and Compliance Committees.

**SouthBank 2001 – 2005 Executive Vice President & CFO**

Tracked and accounted for all stock sales, established all vendor relations (through the process of bid and due diligence), established policies for regulatory compliance and bank operations, hired initial staff, directed facility setup, created the 5-year budget, and assisted with writing the 5-year operating plan for the nationally chartered bank. Directed the daily operation of all non-lending functions for the $130 million state bank while working closely with the Department of Banking, Accounting Firms, Attorneys, and Directors. First-time supervision of tellers and new accounts, management member of Board Audit, ALCO, and IT Steering Committees, and reported to the President of the Bank.

**Hardwick Bank & Hardwick Holding Company 1984 – 2001 Executive Vice President of Administration and Controller (2000-2001)**

Maintained areas of Responsibility listed directly below, while also directing those functions for a $200 million National Bank. First-time supervision of Human Resources, Training, Facilities, Marketing, and Loan Administration. Oversaw the merger of operations and conversion to BB&T. In charge of 60 employees and reported to the Holding Company CFO.

**Senior Vice President & Controller (1992-2000)**

I directed all areas of Accounting, Local Area Network, Item Imaging, Bookkeeping, Balancing/Controls, ATM Network, Debit/Credit Cards, Purchasing, Payables, Investments, Asset Liability Management, Financial Reporting, Call Reports, Strategic Planning, Budgeting, Deposit Pricing, and the Y-2-K Project for a $300 million State Chartered Bank. Supervised over 35 Employees and reported to the President of the Bank.

**Vice President & Senior Auditor (1984-1992)**

I directed Audit, Compliance, and Loan Review functions of the $500 million holding company, its two state banks, and one nationally chartered bank. Supervised Audit staff of 6, obtained CPA certificate, Certified Trust Auditor, and Certified EDP Auditor designations while reporting to the Holding Company Board.

**EDUCATION**

University of North Georgia, Dahlonega, GA

Bachelor of Business Administration Degree

Major: Accounting Minor: Education

**COMMUNITY**

Gilmer County Citizen of the Year 2023, Past Board Member and Chair of Gilmer County Chamber of Commerce, Past President and Treasurer of the Gilmer Optimist Club, Board Member of the Greater Gilmer Community Foundation, Member Pleasant Grove Baptist Church—Former Ministry Chair, Administration Chair, Finance Chair and By-Laws Chair; Board Member of Gilmer Library Foundation; United Way Committee Chair; Muscular Dystrophy Association Community Chair; White Christmas Committee Chair; Past President Gilmer Jaycees, Dalton Jaycees & Georgia Junior Chamber of Commerce; Camp Dream Foundation Board Member; Past President Junior Achievement of Northwest Georgia; Treasurer US Junior Chamber of Commerce.

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**REFERENCE LIST**

**Paul Nealey** **Ronnie Thompson Ford Former Dealer Principal** **706 273-8168**

**Tom Durkan** **Covenant Bank**  **Former Board Chair** **706 581-4040**

**Penelope Marshall Amicalola EMC Chief Financial Officer 706 253-5200**

**John Coker, III HHM CPA’s Partner 423 756-7771**

**Paige**  **Green Hutto** **Alabama Chambers**  **President & CEO** **706 889-2889**