October 12, 2025

TREASURERS REPORT

1st Quarter 2026 to the period ending September 30, 2025

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Respectfully submitted,
Amber Hall, AIA
AIA Virginia Treasurer

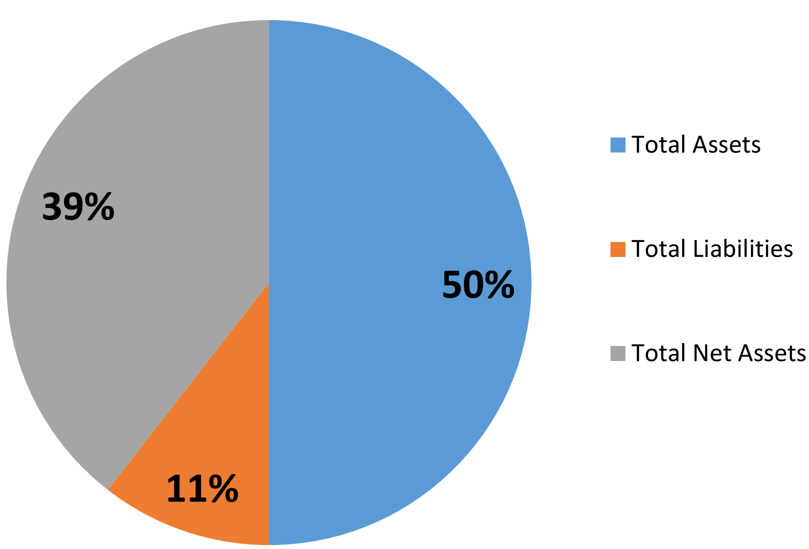
A Hall

AIA VIRGINIA

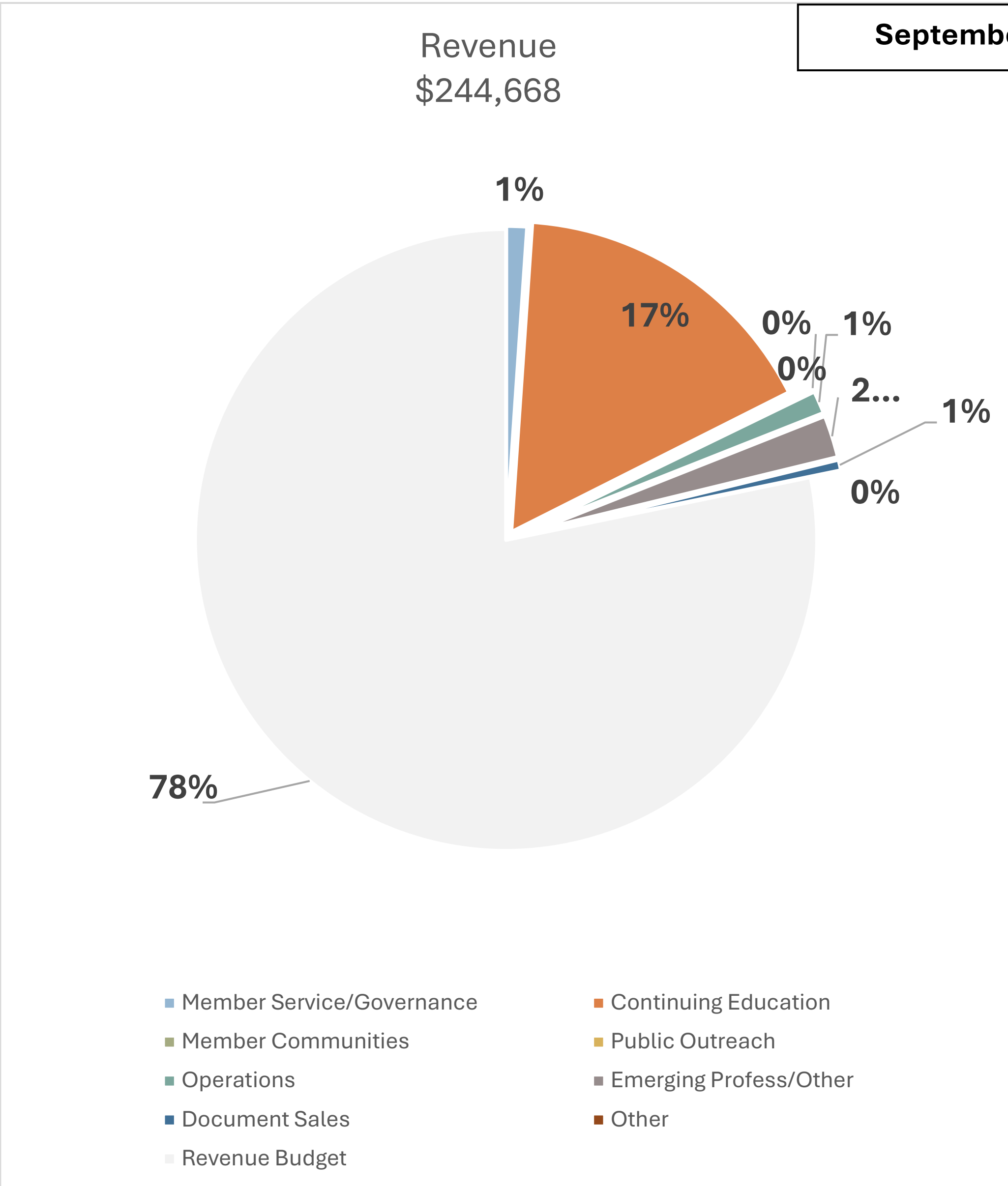
BALANCE SHEET as of September 30, 2025 1st Qtr,

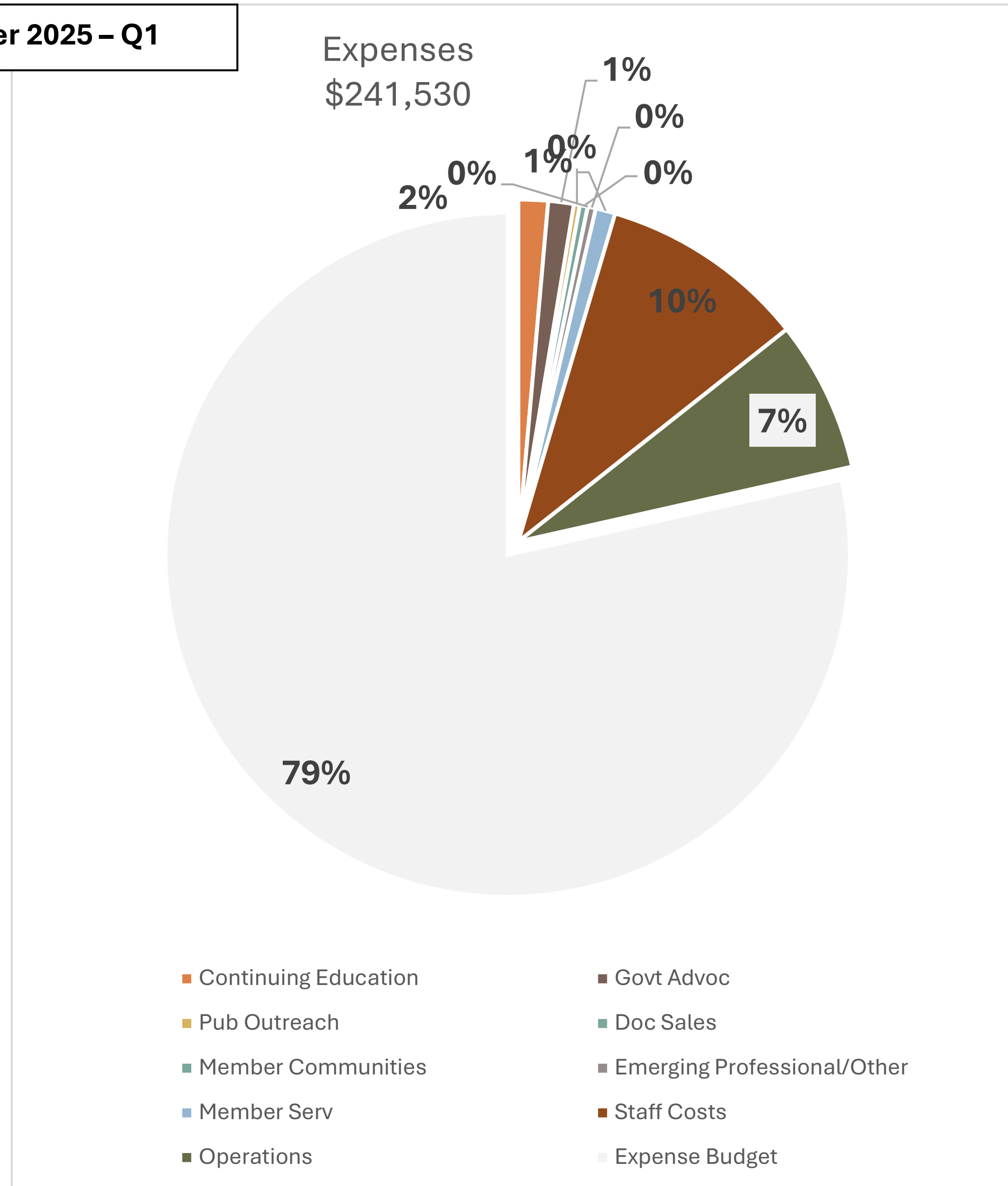
(UNREVIEWED)		2025		2026
ASSETS				
Cash and cash equiv	$	155,152	$	203,390
Financial Contingency Fund (Long-term Putnam	$	265,676	$	305,231
Saving (Short-term Putnam)	$	74,685	$	24,685
EIDL Loan (Putnam)	$	149,900	$	149,900
Accounts receivable	$	11,273	$	13,933
Inventory	$	4,606	$	2,110
Prepaid Expenses	$	15,668	$	18,475
Total Current Assets	$	676,960	$	717,723
Fixed Assets (net)	$	9,055	$	12,153
Security Deposit	$	5,088		
ROU Lease Asset	$	43,885	$	-
Total Assets	$	734,988	$	729,876
LIABILITIES				
EIDL Loan	$	149,626	$	140,011
Note payable, line of credit	$	-	$	-
Accounts payable	$	12,897	$	6,196
Other accrued expenses	$	5,911	$	7,243
Deferred revenue	$	-		
Lease Liability	$	46,731	$	-
Total Liabilities	$	215,165	$	153,450
NET ASSETS				
Fund balances	$	536,424	$	573,289
Financial contingency fund	$	-	$	-
Current year earnings	$	(16,601)	$	3,137
Total Net Assets	$	519,823	$	576,427
Total Liabilities and Net Assets	$	734,988	$	729,876

Balance Sheet - 2025



September 2025 – Q1





AIA VIRGINIA

2026 Budget vs. Actual

YTD through September 30, 2025

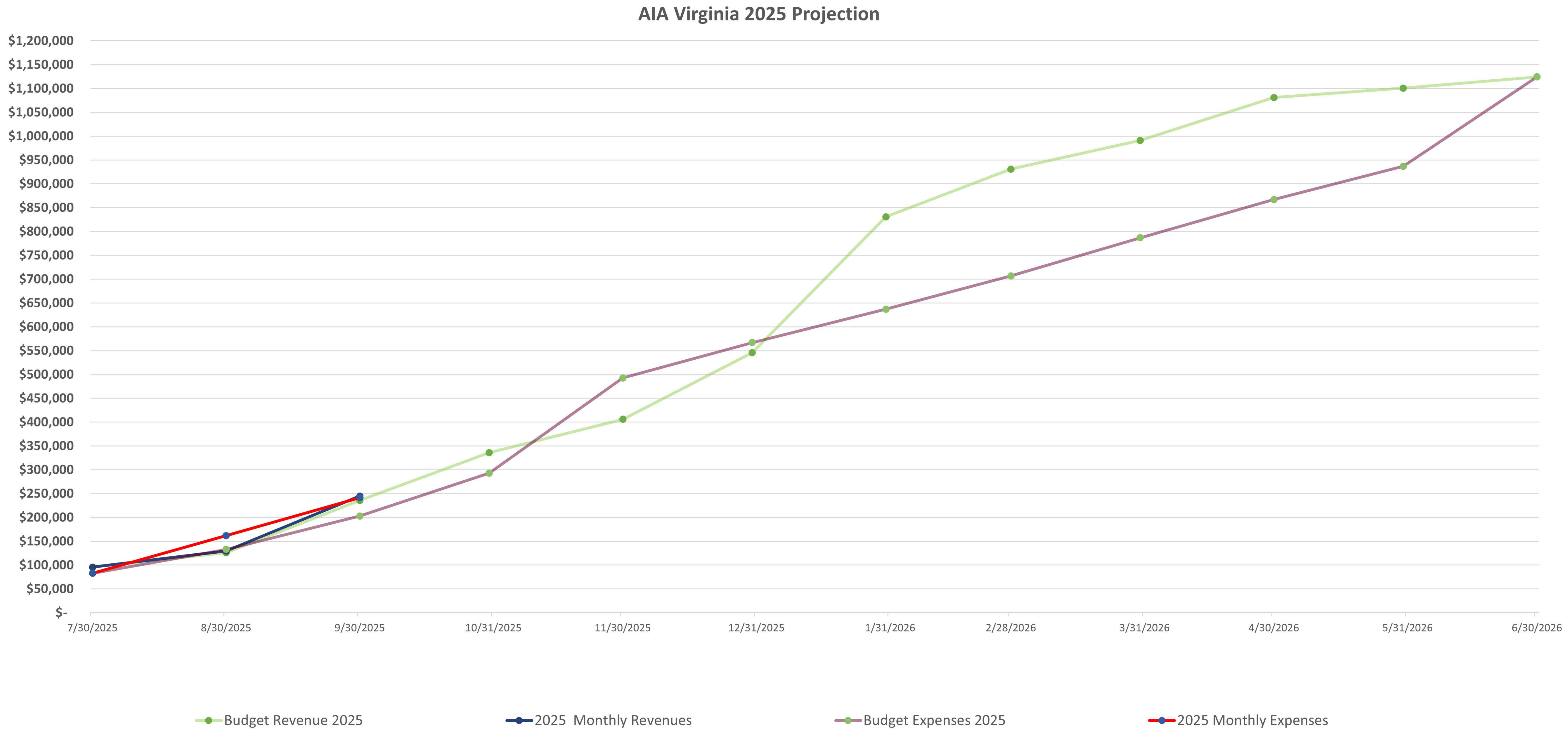
		REVENUES			EXPENSES			NET
		Sponsor	Other	TOTAL	Direct	Staff	TOTAL	REVENUE
PROFESSIONAL EXCELLENCE								
CONTINUING EDUCATION				**Revenue**			**Expenses**	
Architecture Exchange East	Budget	117,000	114,000	**231,000**	152,045	0	**152,045**	**78,955**
	Actual	119,200	65,885	**185,085**	15,664	0	**15,664**	**169,420**
Professional Development Series	Budget	0	1,100	**1,100**	2,850	0	**2,850**	**(1,750)**
	Actual	0	380	**380**	11	0	**11**	**369**
MEMBER COMMUNITIES								
Design Forum	Budget	45,000	25,000	**70,000**	34,050	0	**34,050**	**35,950**
	Actual	1,100	0	**1,100**	32	0	**32**	**1,068**
Art of Practice	Budget	0	0	**0**	0	0	**0**	**0**
	Actual	0	0	**0**	0	0	**0**	**0**
AIA Fellows	Budget	4,500	5,250	**9,750**	9,000	0	**9,000**	**750**
	Actual	0	0	**0**	0	0	**0**	**0**
EMERGING PROFESSIONALS								
LAB	Budget	5,000	22,500	**27,500**	25,600	0	**25,600**	**1,900**
	Actual	0	22,000	**22,000**	3,442	0	**3,442**	**18,558**
Emerging Leaders in Architecture	Budget	6,400	23,088	**29,488**	10,765	0	**10,765**	**18,723**
	Actual	1,400	771	**2,171**	838	0	**838**	**1,333**
VA Society / AIA (Univ) Prize	Budget	0	0	**0**	5,500	0	**5,500**	**(5,500)**
	Actual	0	0	**0**	0	0	**0**	**0**
OTHER								
Design Awards	Budget	0	28,000	**28,000**	2,325	0	**2,325**	**25,675**
	Actual	0	620	**620**	17	0	**17**	**603**
GOVERNMENT ADVOCACY								
	Budget			**0**	61,350	0	**61,350**	**(61,350)**
	Actual		0	**0**	13,563	0	**13,563**	**(13,563)**
PUBLIC OUTREACH								
External Commun / Public Relations	Budget		5,000	**5,000**	27,000	0	**27,000**	**(22,000)**
	Actual		1,466	**1,466**	2,130	0	**2,130**	**(664)**
Architecture Advocacy	Budget		0	**0**	10,150	0	**10,150**	**(10,150)**
	Actual		0	**0**	1,000	0	**1,000**	**(1,000)**

AIA VIRGINIA

2026 Budget vs. Actual

YTD through September 30, 2025

		REVENUES Sponsor	REVENUES Other	REVENUES TOTAL	EXPENSES Direct	EXPENSES Staff	EXPENSES TOTAL	NET REVENUE
DOCUMENTS SALES								
	Budget		40,200	**40,200**	3,700	0	**3,700**	**36,500**
	Actual		6,299	**6,299**	4,208	0	**4,208**	**2,092**
MEMBER SERVICES / GOVERNANCE								
Services	Budget	0	664,231	**664,231**	29,550	0	**29,550**	**634,681**
	Actual	0	12,128	**12,128**	151	0	**151**	**11,977**
Organizational Liaison	Budget	0	0	**0**	27,500	0	**27,500**	**(27,500)**
	Actual	0	0	**0**	10,301	0	**10,301**	**(10,301)**
Board / Exec Comm	Budget	0		**0**	30,000	0	**30,000**	**(30,000)**
	Actual			**0**	0	0	**0**	**0**
SOCIETY OPERATIONS								
Administrative Services	Budget		0	**0**	5,000	0	**5,000**	**(5,000)**
	Actual		0	**0**	0	0	**0**	**0**
Financial Operations	Budget		15,000	**15,000**	20,000	0	**20,000**	**(5,000)**
	Actual		13,419	**13,419**	1,682	0	**1,682**	**11,738**
Office Rental	Budget		0	**0**	0		**0**	**0**
	Actual		0	**0**	0		**0**	**0**
Office Operations	Budget		3,000	**3,000**	261,507	406,377	**667,884**	**(664,884)**
	Actual		0	**0**	78,548	109,945	**188,493**	**(188,493)**
BUDGET TOTALS		**177,900**	**946,369**	**1,124,269**	**717,892**	**406,377**	**1,124,269**	**0**
ACTUAL TOTALS		**121,700**	**122,968**	**244,668**	**131,586**	**109,945**	**241,530**	**3,137**


AIA Virginia 2025 Projection
$1,200,000
$1,150,000
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$1,050,000
$1,000,000
$950,000
$900,000
$850,000
$800,000
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7/30/2025
8/30/2025
9/30/2025
10/31/2025
11/30/2025
12/31/2025
1/31/2026
2/28/2026
3/31/2026
4/30/2026
5/31/2026
6/30/2026
Budget Revenue 2025
2025 Monthly Revenues
Budget Expenses 2025
2025 Monthly Expenses