

2025 Event / Advertising and Partnership Sales through May 2025

Total Q1 Sales: \$73,720

Blast Advertising Sales \$3,720

Honeywell \$3,000 / VRMCA \$720 pending

Annual Partnerships: \$12,375

Garland \$9375 (distributed amongst events) / Bamforth \$3,000

ArchEx Sponsors: \$55,000 (Goal \$117,000)

Outreach Attempts: 892 outreach attempts have been completed for ArchEx 2025

Assa Abloy	Gold	\$2,500
Benjamin Obdyke Incorporated	Platinum	\$3,000
CENTRIA, a Nucor Company	Gold	\$2,500
Dominion Energy / Honeywell	Gold	\$2,500
Duradek MidAtlantic	Platinum	\$3,000
Eden Valders Stone Company	Gold	\$2,500
Extron	Gold	\$2,500
Fire Trol	Life of the Party	\$6,000
Longboard Architectural Products	Gold	\$2,500
MarinoWare	Life of the Party	\$6,000
Sherwin-Williams	Gold	\$2,500
Sierra Pacific	Gold	\$2,500
The Beauty of Block (VMA)	Life of the Party	\$6,000
The Garland Company	Life of the Party	Part of Partnership
Towne Bank	Day 2 Hall Table	\$1,500
York Building Products	Gold	\$2,500

Art of Practice Sponsors: \$6,000 (Goal \$2,500)

Moseley \$1,000 / O'Hagan Meyer \$1,000 / Ames&Gough \$500 / ITEK \$2,500 / Assa Abloy \$1,000

LAB Program Sponsors: \$3,000 (Goal \$5,000)

Pella \$1,000 / Garland (part of partnership) / Towne Bank \$1,000

Leadership Lunches: \$2,000

Garland (part of annual Partnership)

Visions Design Awards: \$1,000

TYLIN Silman \$1,000 Gold

BoD Past ArchEx Leads in the Pipeline... Any Nudge or Reminders would be helpful.

ABC Imaging	2024 ArchEx - Meagan Jancy lead
Affiliated Engineers, Inc. / AEI	2024 ArchEx Bill Hopkins (Hanbury) BOD Lead
Chaney Enterprises / Allied Concrete Co	Kelly Callahan Lead \$500 Coffee Sponsor
Coldspring - Stone Panels, Inc. (SPI)	2025 ArchEx, try again 2024 ArchEx lead from Warees Smith - email they gave a L+L to them.
Draper Inc.	2024 ArchEx BOD Lead (Kelly Callahan) - No reply yet Aspire 2022
Fall Line	2024 ArchEx Bill Hopkins (hanbury) lead - NO Thank you.
Forella Group, LLC.	2024 ArchEx - Bill Hopkins (Hanbury) lead - VCU project - Peter Forella replied NO GO.
Forrester Construction Company	2024 ArchEx BOD lead from Meagan Jancy (MTFA)
Gropen	2024 ArchEx?? BOD lead from Shawn Mulligan
Hartranft Lighting Design, LLC	2024 ArchEx - Meagan J
Kimball International	ArchEx lead from Amber Hall....in discussions. NO go, budget/schedule
Lighting Environments	2024 ArchEx: Lead from Ashleigh Walker
McKeon Door DC, Inc.	2024 ArchEx - Warees Smith lead.
Multivista Virginia	2024 ArchEx: Warees Smith BOD lead
Newcomb & Boyd	2024 ArchEx Board Lead from Bill Hopkins (Hanbury) NO Interest
ReSawn Timber Company	2024 ArchEx: Blake Huang considering. NO go. Maybe 2025
Riverside Brick & Supply Co., Inc.	2024 ArchEx: Mitch Rowland emailed Steve Coor 8/27 2023: ArchEx? (Preston would be the decision-maker) Preston said NO, they are just attending.
Shade & Wise Brick Co	2024 ArchEx: Call with James Thurs 9/19 at 11 am. Mitch Roland reached out to James Tavener, no interest yet
Sustainable Design Consulting	2024 ArchEx: Lead from KC. - NO go from Sandra the owner, maybe next year. Redirecting from celeste garrett to Maha who is contact from Kelly Callahan for ArchEx. 2004
Timmons Group	ArchEx: \$500 Coffee Sponsor 2022 VA partnership outreach... ArchEx? No, unfortunately.
Whiting-Turner	2024 ArchEx Sponsor - Zoe Manoukian the Marketing assistant lead from VA BOD – Was redirected from Zoe, still pending contact.

If any BoD member works with any of these companies, a soft intro or nudge regarding benefits of engagement with the AIA VA, would be helpful.

1200 Architectural Engineers (Cobb Architectural Engineers)
ABD Appliance
Acentech Inc.
ADI Construction
Affiliated Engineers, Inc. / AEI
AHA Consulting Engineers
AK Metals
ALEX-Alternative Experts, Inc.
ALPOLIC - Mitsubishi Chemical Composites
Architectural Outfitters (AO Millwork)
Architectural Systems of Virginia, Inc.
Armstrong Ceilings
Bala Engineers
Balfour Beatty Construction
Blackhill Granites, LLC
Bognet Construction
Bohler Engineering
Bowa Builders, Inc.
Bowers & Associates, Site/Civil Engineers
Bowers Design Build, Inc.
Bowman Consulting
Building Logics, Inc.
Built Environment Engineers / BEE
Burgess Lighting & Distributing
C.J. Coakley Co., Inc.
CADD Microsystems, Inc.
Capitol Custom Cabinetry
Capitol Greenroofs
Cawood Architecture
CCI / Construction Consultants
Chaney Enterprises / Allied Concrete Co
Chinook Systems
CMTA
Cochrane International
Conners Sales Group (CSG)
Construction Specifications Institute
Cosentino City Center Virginia
Crenshaw Lighting
Custom View Windows & Doors
DJWatts Construction
Dayloom Architectural Lighting
Deceder Group
Deltek + AVITRU
Design Tile, Inc.
Dewberry

Direct Path / Novawall Systems, Inc

Diversified
Dominion Block, Brick & Hardscapes
Dominion Construction Group, LLC | DCG
Draper Inc.
Drawgate, Inc.
Dunbar
ECS Mid-Atlantic
EE Reed East Coast, LLC
Ehlert Bryan Engineers
EmilGroup
Empyrean International LLC
Ferguson
Foodservice Solutions Design Consultants
Forella Group, LLC
Frederick Block, Brick & Stone
Froehling & Robertson, Inc.
General Shale
Geotechnical Solutions, Inc
GHD: The Protection Engineering Group
GHT Limited
Gilbane Building Company
Girard Engineering, Inc., A Salas O'Brien Company
Gordon
Graninter USA, Inc.
Greenwald Cassell Associates, Inc.
Gropen
Hardwood Artisans
Hinman Consulting Engineers
Hopkins and Porter Construction, Inc.
Howard Shockey & Sons, Inc.
IDS Metal
Integral Group
Integrated Media Systems
International Consulting Services, LLC.
Intertek
ITEK Construction and Consulting
JZ Structural Consulting
Karn Custom Woodwork
Kawneer Company
Kbr Inc
Kimball International
Kitchen Guild
Kjellstrom + Lee Construction (not responding to me)

KSA Kitchens
Langan
Lighting Environments
Lighting Virginia Central
Lincoln Barbour Studio
Linton Engineering, LLC
Manhattan Construction
Marblex Inc.
Mason & Hanger
Matteo Ferran Structural Engineers / MFSE
McGriff Insurance Services
McKeever Services Corporation
McKeon Door DC, Inc.
McLean Insurance Agency
McMullan Consulting Engineers
Merit Commercial Windows
Metal Specialties
Miller, Beam & Paganelli / MBP
Monarc Construction
Nature Neutral, LLC
Nichiha USA, Inc.
OEC Engineering
Opus Sash & Door
Patner Construction, Inc.
Potomac Energy Group
Prestige Stone Distributors
REHAU Inc
Reico Kitchen & Bath
Richelieu
riggs ward
Riverbend Greenroofs, a division of Riverbend
Riverside Brick & Supply Co., Inc.
Salas O'Brien Company
Seal Engineering, Inc.
Setty
Shade & Wise Brick Co
Smoot Lumber Co.
Springpoint Structural LLC
StretchWall/Microshade
Structural Engineering Group, Inc.
Sustainable Building Partners
Sustainable Design Consulting
Tadger Cohen Edelson Associates Inc
The Joyce Agency
The Ketchum & Walton Co.
The Whiting-Turner Contracting Company

Thompson Consulting Engineers
Timmons Group
Turner Construction Company
United Aliens Design
United Structural Engineers, Inc.
Virginia Slate Company
Whiting-Turner
Wiles Mensch Corporation
WSP Group