

PROGRAMS		REVENUES				less	EXPENSES				equals	NET
		Dues	Sponsorships	Other	TOTAL		Direct	Staff Costs	Overhead	TOTAL		REVENUE
PROFESSIONAL EXCELLENCE												
CONTINUING EDUCATION												
Architecture Exchange East	2026 Budget - Draft #1	117,000	114,000	231,000	152,045				152,045	78,955		
	2025 Budget	90,191	76,164	166,355	121,500	0	0	121,500	44,855			
	2025 Actual thru Feb 2025	110,650	103,004	213,654	141,244	0	0	141,244	72,410			
	2024 Budget	93,497	81,794	175,291	114,448	0	0	114,448	60,843			
	2024 Actual	78,928	90,725	169,653	101,002	0	0	101,002	68,651			
Professional Development Series	2026 Budget - Draft #1	0	1,100	1,100	2,850	0	0	2,850	(1,750)			
	2025 Budget	0	7,300	7,300	4,700	0	0	4,700	2,600			
	2025 Actual thru Feb 2025	0	1,975	1,975	3,031	0	0	3,031	(1,056)			
	2024 Budget	0	14,250	14,250	3,700	0	0	3,700	10,550			
	2024 Actual	5,632	4,879	10,511	6,801	0	0	6,801	3,710			
Design Forum	2026 Budget - Draft #1	45,000	25,000	70,000	34,050	0	0	34,050	35,950			
	2025 Budget	0		0		0	0	0	0			
	2025 Actual thru Feb 2025			0	101	0	0	101	(101)			
	2024 Budget	0	42,000	42,000	31,315	0	0	31,315	10,685			
	2024 Actual	42,675	23,930	66,605	40,105	0	0	40,105	26,500			
Art of Practice	2026 Budget - Draft #1			0		0	0	0	0			
	2025 Budget	2,500	5,000	7,500	4,500	0	0	4,500	3,000			
	2025 Actual thru Feb 2025	5,000	3,875	8,875	121	0	0	121	8,754			
	2024 Budget			0		0	0	0	0			
	2024 Actual			0		0	0	0	0			
MEMBER COMMUNITIES												
AIA Fellows	2026 Budget - Draft #1	4,500	5,250	9,750	9,000	0	0	9,000	750			
	2025 Budget	0		0	500	0	0	500	(500)			
	2025 Actual thru Feb 2025	3,000	3,450	6,450	3,192	0	0	3,192	3,258			
	2024 Budget		6,800	6,800	6,800	0	0	6,800	0			
	2024 Actual	5,239	5,550	10,789	8,999	0	0	8,999	1,790			
EMERGING PROFESSIONALS												
LAB	2026 Budget - Draft #1	5,000	22,500	27,500	25,600	0	0	25,600	1,900			
	2025 Budget	5,000	81,000	86,000	38,000	0	0	38,000	48,000			
	2025 Actual thru Feb 2025			0		0	0	0	0			
	2024 Budget			0	1,500	0	0	1,500	(1,500)			
	2024 Actual			0		0	0	0	0			
Emerging Leaders in Architecture	2026 Budget - Draft #1	6,400	23,088	29,488	10,765	0	0	10,765	18,723			

AIA Virginia
2025-2026 Budget Year (Draft)
Template

PROGRAMS	REVENUES				less	EXPENSES				equals	NET REVENUE
	Dues	Sponsorships	Other	TOTAL		Direct	Staff Costs	Overhead	TOTAL		
AIA VA / AIA (Univ) Prize	2025 Budget		3,500	15,844	19,344		10,650	0	0	10,650	8,694
	2025 Actual thru Feb 2025		2,592	13,878	16,470		5,272	0	0	5,272	11,198
	2024 Budget			18,844	18,844		10,735	0	0	10,735	8,109
	2024 Actual		3,674	14,474	18,148		12,772	0	0	12,772	5,376
	2026 Budget - Draft #1				0		5,500	0	0	5,500	(5,500)
	2025 Budget		1,000		1,000		6,500	0	0	6,500	(5,500)
	2025 Actual thru Feb 2025		0	0	0		0	0	0	0	0
	2024 Budget		0		0		5,000	0	0	5,000	(5,000)
	2024 Actual		0	0	0		2,000	0		2,000	(2,000)
OTHER											
Design Awards	2026 Budget - Draft #1		0	28,000	28,000		2,325	0	0	2,325	25,675
	2025 Budget		0	27,000	27,000		825	0	0	825	26,175
	2025 Actual thru Feb 2025			(210)	(210)		3,027	0	0	3,027	(3,237)
	2024 Budget		0	26,580	26,580		852	0	0	852	25,728
	2024 Actual		750	28,339	29,089		1,545	0	0	1,545	27,544
GOVERNMENT ADVOCACY											
	2026 Budget - Draft #1		0	0	0		61,350	0	0	61,350	(61,350)
	2025 Budget		0		0		61,350	0	0	61,350	(61,350)
	2025 Actual thru Feb 2025		0		0		41,165	0	0	41,165	(41,165)
	2024 Budget		0		0		65,600	0	0	65,600	(65,600)
	2024 Actual		0		0		61,374	0	0	61,374	(61,374)
PUBLIC OUTREACH											
Commun / Public Relations	2026 Budget - Draft #1		0	5,000	5,000		27,000	0	0	27,000	(22,000)
	2025 Budget		0	5,000	5,000		22,700	0	0	22,700	(17,700)
	2025 Actual thru Feb 2025			4,492	4,492		4,588	0	0	4,588	(96)
	2024 Budget		0	5,000	5,000		45,176	0	0	45,176	(40,176)
	2024 Actual			10,990	10,990		10,723	0	0	10,723	267
Architecture Advocacy	2026 Budget - Draft #1		0		0		10,150	0	0	10,150	(10,150)
	2025 Budget		0		0		10,500	0	0	10,500	(10,500)
	2025 Actual thru Feb 2025				0		562	0	0	562	(562)
	2024 Budget		0		0		15,500	0	0	15,500	(15,500)
	2024 Actual				0		7,044	0	0	7,044	(7,044)

DOCUMENTS SALES

PROGRAMS	REVENUES				less	EXPENSES				equals	NET
	Dues	Sponsorships	Other	TOTAL		Direct	Staff Costs	Overhead	TOTAL		REVENUE
	2026 Budget - Draft #1		40,200	40,200		3,700	0	0	3,700		36,500
	2025 Budget	0	36,200	36,200		5,600	0	0	5,600		30,600
	2025 Actual thru Feb 2025		39,079	39,079		8,011	0	0	8,011		31,068
	2024 Budget	0	59,200	59,200		5,100	0	0	5,100		54,100
	2024 Actual		61,181	61,181		26,707	0	0	26,707		34,474
MEMBER SERVICES / GOVERNANCE											
Services	2026 Budget - Draft #1	664,231	0	0	664,231	29,550	0	0	29,550		634,681
	2025 Budget	667,606	0	0	667,606	11,600	0	0	11,600		656,006
	2025 Actual thru Feb 2025	529,951			529,951	8,332	0	0	8,332		521,619
	2024 Budget	660,190	0	0	660,190	12,360	0	0	12,360		647,830
	2024 Actual	635,221	500	1,882	637,603	1,631	0	0	1,631		635,972
Organizational Liaison	2026 Budget - Draft #1		0	0	0	27,500	0	0	27,500		(27,500)
	2025 Budget		0		0	33,500	0	0	33,500		(33,500)
	2025 Actual thru Feb 2025		0	1,002	1,002	23,702	0	0	23,702		(22,700)
	2024 Budget		0	3,500	3,500	18,900	0	0	18,900		(15,400)
	2024 Actual			2,150	2,150	24,346	0	0	24,346		(22,196)
Board / Exec Comm	2026 Budget - Draft #1				0	30,000	0	0	30,000		(30,000)
	2025 Budget		0		0	18,500	0	0	18,500		(18,500)
	2025 Actual thru Feb 2025		0		0	11,013	0	0	11,013		(11,013)
	2024 Budget				0	16,875	0	0	16,875		(16,875)
	2024 Actual		0		0	20,250	0	0	20,250		(20,250)
OPERATIONS											
Administrative Services	2026 Budget - Draft #1		0	0	0	5,000	0	0	5,000		(5,000)
	2025 Budget			0	0	5,000	0	0	5,000		(5,000)
	2025 Actual thru Feb 2025			0	0	0	0	0	0		0
	2024 Budget				0	0	0	0	0		0
	2024 Actual				0	2,432	0	0	2,432		(2,432)
Financial Operations	2026 Budget - Draft #1		0	15,000	15,000	20,000	0	0	20,000		(5,000)
	2025 Budget		0	15,000	15,000	20,000	0	0	20,000		(5,000)
	2025 Actual thru Feb 2025		0	20,628	20,628	18,364	0	0	18,364		2,264
	2024 Budget		0	2,500	2,500	23,250	0	0	23,250		(20,750)
	2024 Actual			35,356	35,356	19,346	0	0	19,346		16,010
Office Rental	2026 Budget - Draft #1		0		0		0	0	0		0
	2025 Budget		0	34,200	34,200	43,393	0	0	43,393		(9,193)
	2025 Actual thru Feb 2025			40,261	40,261	52,248	0	0	52,248		(11,987)

PROGRAMS	REVENUES				less	EXPENSES				equals	NET
	Dues	Sponsorships	Other	TOTAL		Direct	Staff Costs	Overhead	TOTAL		REVENUE
	2024 Budget	0		0		75,083	0	0	75,083		(75,083)
	2024 Actual		60,391	60,391		79,418	0	0	79,418		(19,027)
Office Operations	2026 Budget - Draft #1		3,000	3,000		261,507	406,377	0	667,884		(664,884)
	2025 Budget	0		0		283,144	380,828	0	663,972		(663,972)
	2025 Actual thru Feb 2025	0	2,646	2,646		161,485	274,417	0	435,902		(433,256)
	2024 Budget	0		0		219,596	273,620	0	493,216		(493,216)
	2024 Actual	0	3,486	3,486		249,559	360,001	0	609,560		(606,073)
Net assets Contribution											
	2026 Budget - Draft #1	664,231	177,900	282,138	1,124,269	717,892	406,377	0	1,124,269		(0)
	2025 Budget	667,606	109,876	310,208	1,087,690	706,862	380,828	0	1,087,690		0
	2025 Actual	529,951	125,242	235,824	891,017	485,893	274,417	0	760,310		130,708
	2024 Budget	660,190	93,497	293,723	1,047,410	775,290	273,620	0	1,048,910		(1,500)
	2024 Actual	635,221	145,048	355,768	1,136,037	768,842	360,001	0	1,128,843		7,195