



October 10, 2024

TREASURER'S REPORT

1st Quarter 2025 to the period ending September 30, 2024

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Respectfully submitted,
Bill Hopkins, AIA
AIA Virginia Treasurer

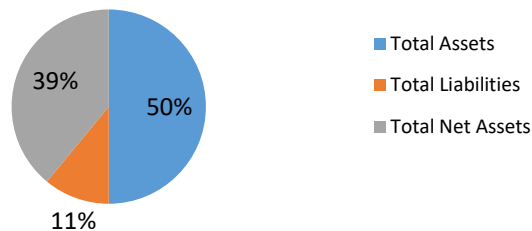
A handwritten signature in black ink that reads 'William G. Hopkins'.

AIA VIRGINIA

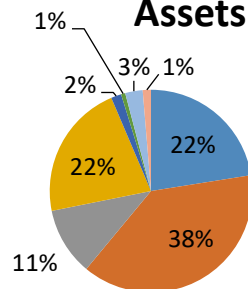
BALANCE SHEET as of September 30, 2024 1st Qtr,

(UNREVIEWED)	2024	2025
ASSETS		
Cash and cash equiv	\$ 170,577	\$ 155,152
Financial Contingency Fund (Long-term Putnam	\$ 201,007	\$ 265,676
Saving (Short-term Putnam)	\$ 74,685	\$ 74,685
EIDL Loan (Putnam)	\$ 149,900	\$ 149,900
Accounts receivable	\$ 341	\$ 11,273
Inventory	\$ 19,244	\$ 4,606
Prepaid Expenses	\$ 17,052	\$ 19,259
Total Current Assets	\$ 632,805	\$ 680,551
Fixed Assets (net)	\$ 16,033	\$ 9,055
Security Deposit	\$ (612)	\$ (612)
Total Assets	\$ 648,227	\$ 688,995
LIABILITIES		
EIDL Loan	\$ 142,308	\$ 134,616
Note payable, line of credit	\$ -	\$ -
Accounts payable	\$ 14,704	\$ 12,919
Other accrued expenses	\$ 3,875	\$ 3,732
Deferred revenue	\$ -	\$ -
Total Liabilities	\$ 160,887	\$ 151,267
NET ASSETS		
Fund balances	\$ 550,385	\$ 557,578
Financial contingency fund	\$ -	\$ -
Current year earnings	\$ (63,046)	\$ (19,850)
Total Net Assets	\$ 487,339	\$ 537,728
Total Liabilities and Net Assets	\$ 648,227	\$ 688,995

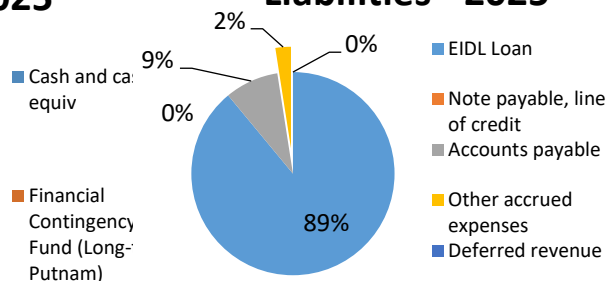
Balance Sheet - 2025



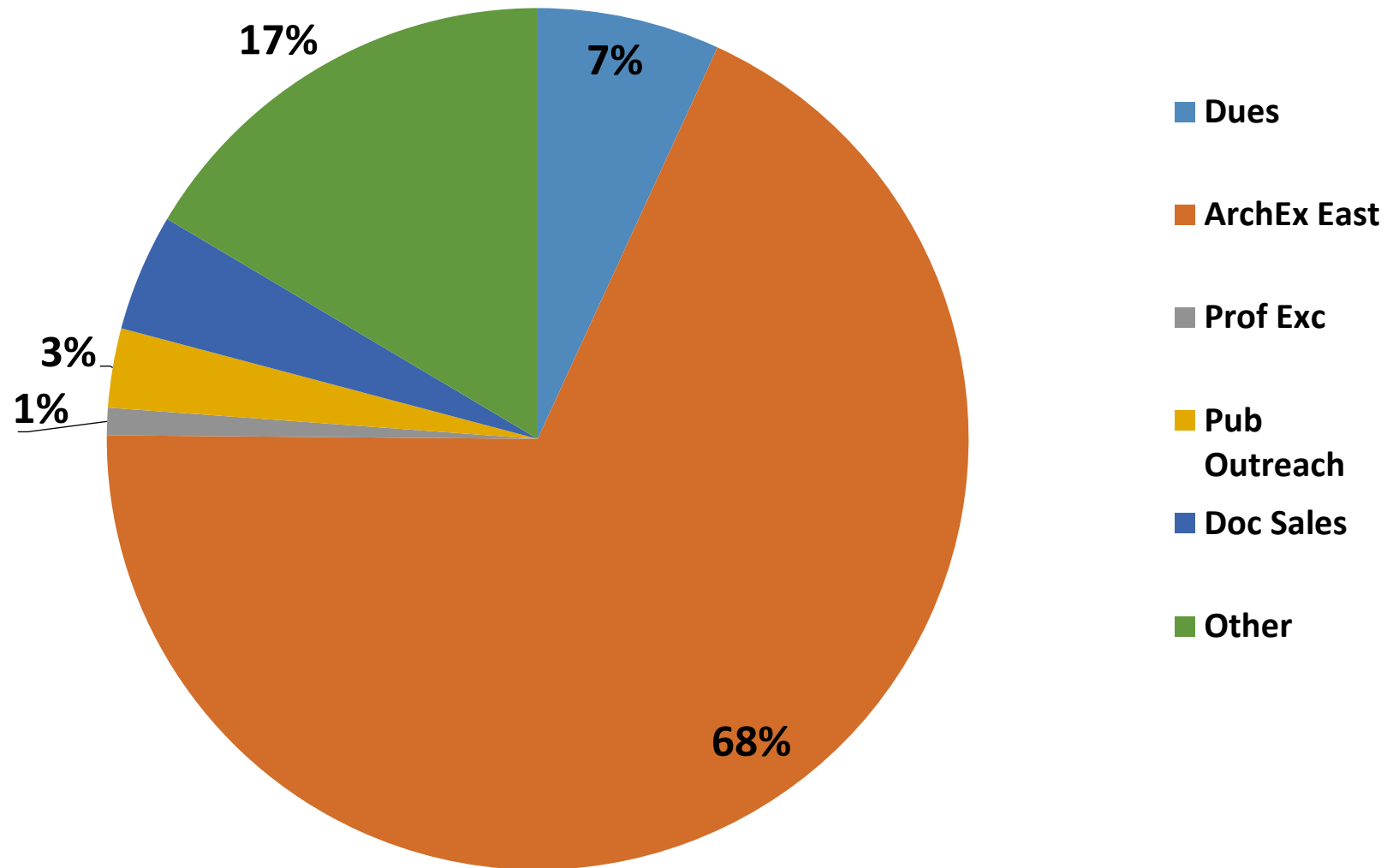
Assets - 2025



Liabilities - 2025



Revenue - 2025 \$201,251

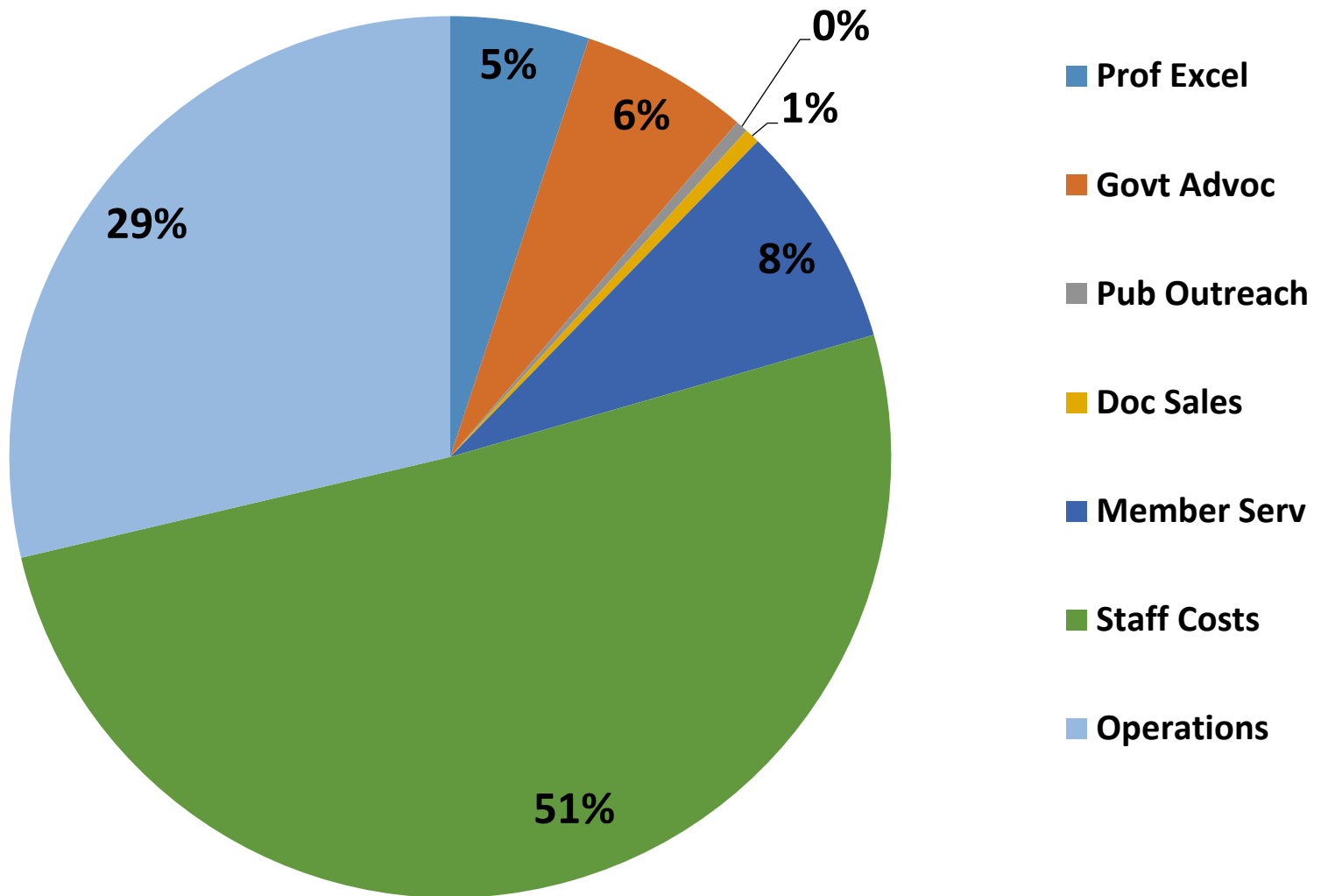


AIA VIRGINIA

INCOME STATEMENT YTD through the First Quarter ending September 30, 2024

REVENUES	2024		2025		Budget 2025
DUES	\$	11,384	\$	13,793	\$ 667,606
PROFESSIONAL EXCELLENCE					
CONTINUING EDUCATION					
Architecture Exchange East	\$	134,230	\$	137,414	\$ 166,355
ACE Conference					\$ -
Professional Development Series	\$	975	\$	1,820	\$ 7,300
MEMBER COMMUNITIES					
Design Forum			\$	-	\$ -
Art of Practice	\$	-			\$ 7,500
IFRAA	\$	-	\$	-	\$ -
Historic Resources			\$	-	\$ -
AIA Fellows	\$	-	\$	-	\$ -
Women in Design					\$ -
EMERGING PROFESSIONALS					
ELA 2.0					\$ 86,000
Emerging Leaders in Architecture	\$	412	\$	450	\$ 19,344
VA Society / AIA (Univ) Prize					\$ 1,000
Intern Development Program					\$ -
OTHER					
Prize for Design Res & Schol					\$ -
Design Awards	\$	-	\$	(210)	\$ 27,000
GOV'T ADVOCACY					
PUBLIC OUTREACH					
Inform Magazine	\$	435	\$	-	\$ -
Electronic Communications	\$	2,750	\$	745	\$ 5,000
Architecture Advocacy (VCA)					\$ -
Honors	\$	2,250	\$	5,244	\$ 15,185
Centennial					\$ -
DOCUMENTS SALES	\$	3,230	\$	8,842	\$ 36,200
Capital Partners					\$ -
MEMBER SERVICES / GOVERNANCE					
Services	\$	100	\$	396	\$ -
Organizational liaison	\$	-	\$	1,002	
SOCIETY OPERATIONS					
Admin services/ Office Ops/ Facilites	\$	1,000	\$	17,181	\$ 34,200
Financial activity	\$	(2,759)	\$	14,576	\$ 15,000
TOTAL REVENUES	\$	154,008	\$	201,251	\$ 1,087,690

Expenses - 2025 - \$221,100



AIA VIRGINIA

INCOME STATEMENT YTD through the First Quarter ending September 30, 2024

EXPENSES	2024	2025	Budget 2025
PROFESSIONAL EXCELLENCE			
CONTINUING EDUCATION			
Architecture Exchange East	\$ 24,397	\$ 8,976	\$ 121,500
ACE Conference	\$ -		\$ -
Professional Development Series	\$ 1,077	\$ 1,134	\$ 4,700
MEMBER COMMUNITIES			
Design Forum	\$ -	\$ -	\$ -
Art of Practice	\$ -		\$ 4,500
IFRAA		\$ -	\$ -
Historic Resources	\$ -	\$ -	\$ -
AIA Fellows	\$ -	\$ -	\$ 500
Women in Design	\$ -		\$ -
EMERGING PROFESSIONALS			
ELA 2.0			\$ 38,000
Emerging Leaders in Architecture	\$ 754	\$ 1,171	\$ 10,650
VA Society / AIA (Univ) Prize	\$ -	\$ -	\$ 6,500
Intern Development Program			\$ -
OTHER			
Prize for Design Res & Schol		\$ -	\$ -
Design Awards	\$ 555	\$ (10)	\$ 825
GOVERNMENT ADVOCACY	\$ 13,672	\$ 13,682	\$ 61,350
PUBLIC OUTREACH			
Inform Magazine	\$ 14,262	\$ -	\$ -
Newsletter			\$ -
External Commun / Public Relations	\$ 1,651	\$ 30	\$ 22,700
Architecture Advocacy (AIA-150 and VCA)	\$ -	\$ 562	\$ 10,500
Honors	\$ 10,421	\$ 389	\$ 4,400
Centennial			\$ -
DOCUMENTS SALES	\$ 2,017	\$ 1,245	\$ 5,600
Capital Partners			\$ -
MEMBER SERVICES / GOVERNANCE			
Member services	\$ 85	\$ 7,849	\$ 11,600
Organizational liaison	\$ 3,615	\$ 10,368	\$ 33,500
Board / Exec Comm	\$ -	\$ -	\$ 18,500
Planning & Evaluation / Committees			\$ -
SOCIETY OPERATIONS			
Staff costs	\$ 76,986	\$ 112,306	\$ 380,828
Financial Operations	\$ 1,542	\$ 1,749	\$ 20,000
Office Rental	\$ 9,143	\$ 17,701	\$ 43,393
Office Operations/Admin	\$ 56,876	\$ 43,948	\$ 288,144
TOTAL EXPENSES	\$ 217,053	\$ 221,100	\$ 1,087,690
EXCESS OF REVENUE OVER EXPENSES	\$ (63,046)	\$ (19,850)	\$ -

	REVENUES				EXPENSES				NET REVENUE
	Dues	Sponsor	Other	TOTAL	Direct	Staff	OH	TOTAL	

PROFESSIONAL EXCELLENCE

CONTINUING EDUCATION

Architecture Exchange East	Budget	90,191	76,164	166,355	121,500	0	0	121,500	44,855
	Actual	87,050	50,364	137,414	8,976	0	0	8,976	128,438

Professional Development Series	Budget	0	7,300	7,300	4,700	0	0	4,700	2,600
	Actual	0	1,820	1,820	1,134	0	0	1,134	686

MEMBER COMMUNITIES

Design Forum	Budget		0	0	0	0	0	0	0
	Actual	0	0	0	0	0	0	0	0

Art of Practice	Budget	2,500	5,000	7,500	4,500	0	0	4,500	3,000
	Actual	0	0	0	0	0	0	0	0

Historic Resources	Budget	0	0	0	0	0	0	0	0
	Actual	0	0	0	0	0	0	0	0

AIA Fellows	Budget		0	0	500	0	0	500	(500)
	Actual	0	0	0	0	0	0	0	0

EMERGING PROFESSIONALS

ELA 2.0	Budget	5,000	81,000	86,000	38,000	0	0	38,000	48,000
	Actual	0	0	0	0	0	0	0	0

Emerging Leaders in Architecture	Budget	3,500	15,844	19,344	10,650	0	0	10,650	8,694
	Actual	450	0	450	1,171	0	0	1,171	(721)

VA Society / AIA (Univ) Prize	Budget	1,000	0	1,000	6,500	0	0	6,500	(5,500)
	Actual	0	0	0	0	0	0	0	0

OTHER

Design Awards	Budget	0	27,000	27,000	825	0	0	825	26,175
	Actual	0	(210)	(210)	(10)	0	0	(10)	(200)

GOVERNMENT ADVOCACY

	Budget			0	61,350	0	0	61,350	(61,350)
	Actual		0	0	13,682	0	0	13,682	(13,682)

PUBLIC OUTREACH

Inform Magazine	Budget	0	0	0	0	0	0	0	0
	Actual	0	0	0	0	0	0	0	0

External Commun / Public Relations	Budget		5,000	5,000	22,700	0	0	22,700	(17,700)
	Actual		745	745	30	0	0	30	715

Architecture Advocacy	Budget		0	0	10,500	0	0	10,500	(10,500)
	Actual		0	0	562	0	0	562	(562)

AIA VIRGINIA
2025 Budget vs. Actual
YTD through September 30, 2024

	REVENUES				EXPENSES				NET REVENUE
	Dues	Sponsor	Other	TOTAL	Direct	Staff	OH	TOTAL	
Honors	Budget	7,685	7,500	15,185	4,400	0	0	4,400	10,785
	Actual	3,500	1,744	5,244	389	0	0	389	4,855

DOCUMENTS SALES

	Budget		36,200	36,200	5,600	0	0	5,600	30,600
	Actual		8,842	8,842	1,245	0	0	1,245	7,596

Capital Partners

	Budget		0	0	0	0	0	0	0
	Actual		0	0	0	0	0	0	0

MEMBER SERVICES / GOVERNANCE

Services	Budget	667,606	0	667,606	11,600	0	0	11,600	656,006
	Actual	13,793	0	14,189	7,849	0	0	7,849	6,340
Organizational Liaison	Budget		0	0	33,500	0	0	33,500	(33,500)
	Actual		0	1,002	10,368	0	0	10,368	(9,367)
Board / Exec Comm	Budget		0	0	18,500	0	0	18,500	(18,500)
	Actual			0	0	0	0	0	0

SOCIETY OPERATIONS

Administrative Services	Budget		0	0	5,000	0	0	5,000	(5,000)
	Actual		0	0	0	0	0	0	0
Financial Operations	Budget		15,000	15,000	20,000	0	0	20,000	(5,000)
	Actual		14,576	14,576	1,749	0	0	1,749	12,826
Office Rental	Budget		34,200	34,200	43,393		0	43,393	(9,193)
	Actual		17,181	17,181	17,701		0	17,701	(520)
Office Operations	Budget			0	283,144	380,828	0	663,972	(663,972)
	Actual		0	0	43,948	112,306	0	156,254	(156,254)

BUDGET TOTALS	667,606	109,876	310,208	1,087,690	706,862	380,828	0	1,087,690	0
ACTUAL TOTALS	13,793	91,000	96,458	201,251	108,795	112,306	0	221,100	(19,850)

AIA VIRGINIA

2025 DUES COLLECTION REPORT

through September 2024

Collection Month	ARCHITECTS	ASSOCIATES	SUPPLEMENTAL	EMERITUS	ALLIED	Prior Years'
	AMOUNT	AMOUNT	TOTAL AMOUNT	AMOUNT	AMOUNT	AMOUNT
July					375.00	5,993.56
August					750.00	2,983.94
September					375.00	3,315.31
Total - CALCULATED	0.00	0.00	0.00	0.00	1,500.00	12,292.81
(Over) Under Budget	<u>577,231.00</u>	<u>81,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>7,875.00</u>	<u>(12,292.81)</u>
Budget	<u><u>577,231.00</u></u>	<u><u>81,000.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>9,375.00</u></u>	<u><u>0.00</u></u>

TOTAL Emeritus at 9/30/24

TOTAL Allied at 9/30/24

Total Dues	13,792.81
(Over) Under Budget	<u>653,813.19</u>
Total Dues Budget	667,606.00

2024 Totals by Category	Architects	Associates	Supplemental	Emeritus	Allied	Pr Yr
FY 2024 September Totals						
Actual	1,760.00	0.00	0.00	0.00	1,125.00	8,499.30
(Over) Under Budget	567,272.00	79,908.00	0.00	0.00	10,125.00	(8,499.30)
Budget	<u>569,032.00</u>	<u>79,908.00</u>	<u>0.00</u>	<u>0.00</u>	<u>11,250.00</u>	<u>0.00</u>
TOTAL Emeritus st 9/30/2023						
TOTAL Allied at 9/30/23						
2024 GRAND TOTALS						
Actual	11,384.30					
(Over) Under Budget	648,805.70					
budget	<u>660,190.00</u>					

COMMENTS

The "QTY" amount for the TOTAL supplemental dues amount represents the number of firms reporting and paying the dues based on the worksheet.

AIA Virginia 2025 Projection

