



December 15, 2024

TREASURERS REPORT

2nd Quarter 2025 to the period ending November 30, 2024

CONTENTS

Balance Sheet – For the period ending November 30, 2024
Revenue Graph -- For the period ending November 30, 2024
Revenue Income Statement – – For the period ending November 30, 2024
Expense Graph – For the period ending November 30, 2024
Expense Income Statement – For the period ending November 30, 2024
2025 Actual vs. Budget – – For the period ending November 30, 2024
Dues Collection Report – – For the period ending November 30, 2024

Respectfully submitted,
Bill Hopkins, AIA
AIA Virginia Treasurer

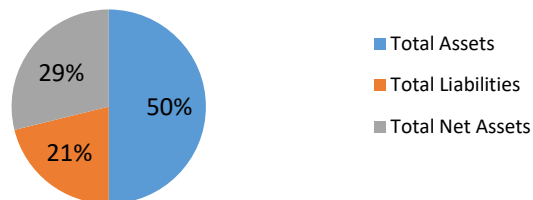
A handwritten signature in black ink that reads 'William G. Hopkins'.

AIA VIRGINIA

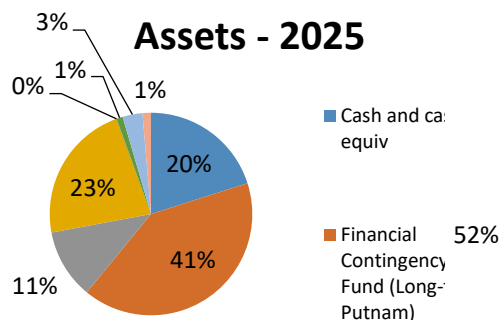
BALANCE SHEET as of November 30, 2024 2nd Qtr,

(UNREVIEWED)	2024	2025
ASSETS		
Cash and cash equiv	\$ 87,252	\$ 134,566
Financial Contingency Fund (Long-term Putnam	\$ 213,474	\$ 273,687
Saving (Short-term Putnam)	\$ 74,685	\$ 74,685
EIDL Loan (Putnam)	\$ 149,900	\$ 149,900
Accounts receivable	\$ 341	\$ 341
Inventory	\$ 18,244	\$ 6,638
Prepaid Expenses	\$ 15,058	\$ 21,266
Total Current Assets	\$ 558,954	\$ 661,083
Fixed Assets (net)	\$ 16,033	\$ 9,055
Security Deposit	\$ (612)	\$ (612)
Total Assets	\$ 574,376	\$ 669,527
LIABILITIES		
EIDL Loan	\$ 139,103	\$ 131,411
Note payable, line of credit	\$ -	\$ -
Accounts payable	\$ 30,611	\$ 147,781
Other accrued expenses	\$ 3,782	\$ 3,908
Deferred revenue	\$ -	\$ -
Total Liabilities	\$ 173,496	\$ 283,100
NET ASSETS		
Fund balances	\$ 550,385	\$ 557,578
Financial contingency fund	\$ -	\$ -
Current year earnings	\$ (149,506)	\$ (171,151)
Total Net Assets	\$ 400,880	\$ 386,427
Total Liabilities and Net Assets	\$ 574,376	\$ 669,527

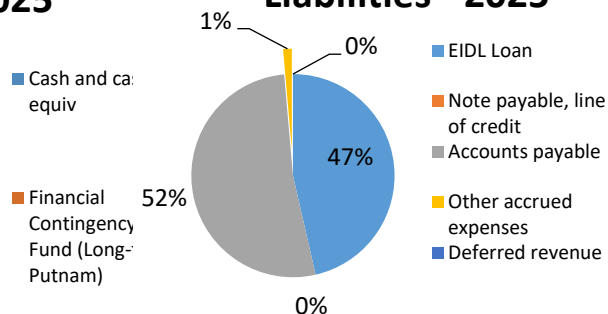
Balance Sheet - 2025



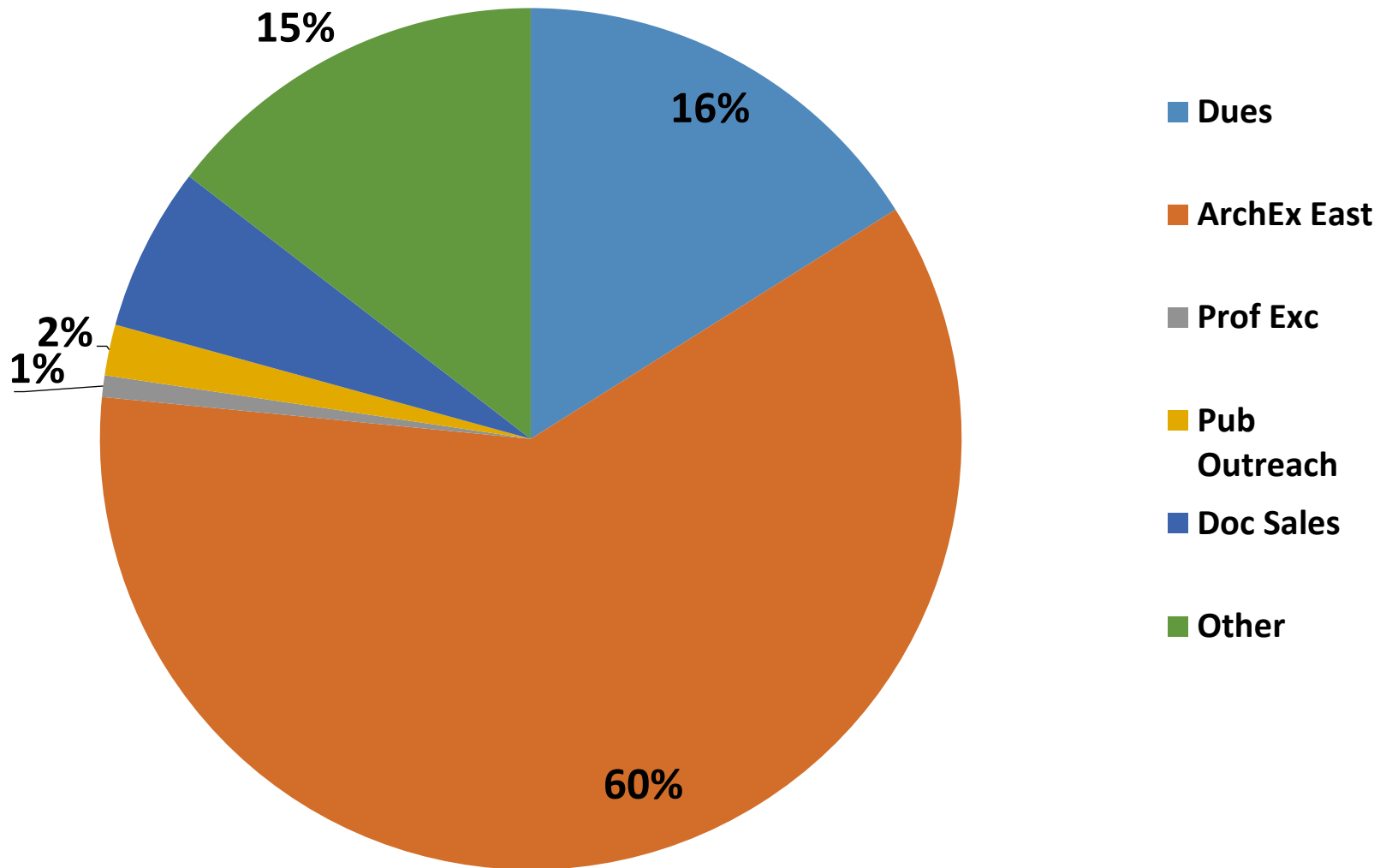
Assets - 2025



Liabilities - 2025



Revenue - 2025 \$347,451

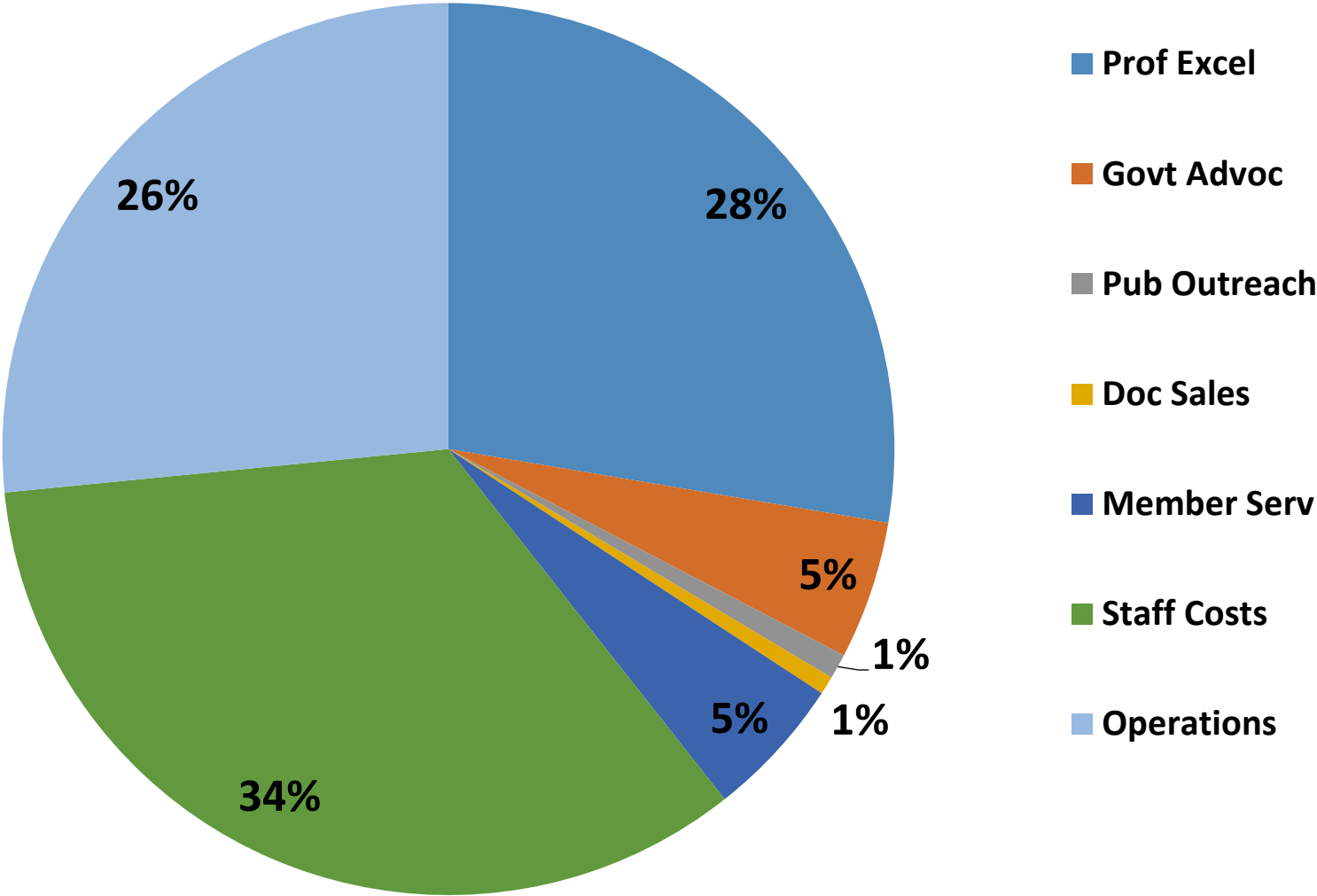


AIA VIRGINIA

INCOME STATEMENT YTD through the Second Quarter ending November 30, 2024

REVENUES	2024		2025	Budget 2025
DUES	\$ 75,351	\$	55,824	\$ 667,606
PROFESSIONAL EXCELLENCE				
CONTINUING EDUCATION				
Architecture Exchange East	\$ 169,653	\$	210,154	\$ 166,355
ACE Conference				\$ -
Professional Development Series	\$ 2,004	\$	1,975	\$ 7,300
MEMBER COMMUNITIES				
Design Forum		\$	-	\$ -
Art of Practice	\$ -			\$ 7,500
IFRAA	\$ -	\$	-	\$ -
Historic Resources		\$	-	\$ -
AIA Fellows	\$ -	\$	-	\$ -
Women in Design				\$ -
EMERGING PROFESSIONALS				
ELA 2.0				\$ 86,000
Emerging Leaders in Architecture	\$ 1,324	\$	1,050	\$ 19,344
VA Society / AIA (Univ) Prize				\$ 1,000
Intern Development Program				\$ -
OTHER				\$ -
Prize for Design Res & Schol				\$ -
Design Awards	\$ -	\$	(210)	\$ 27,000
GOV'T ADVOCACY				\$ -
PUBLIC OUTREACH				
Inform Magazine	\$ 435	\$	-	\$ -
Electronic Communications	\$ 2,950	\$	895	\$ 5,000
Architecture Advocacy (VCA)				\$ -
Honors	\$ 19,250	\$	5,744	\$ 15,185
Centennial				\$ -
DOCUMENTS SALES	\$ 18,127	\$	21,399	\$ 36,200
Capital Partners				\$ -
MEMBER SERVICES / GOVERNANCE				
Services	\$ 1,293	\$	396	\$ -
Organizational liaison	\$ -	\$	1,002	
SOCIETY OPERATIONS				
Admin services/ Office Ops/ Facilites	\$ 21,410	\$	28,635	\$ 34,200
Financial activity	\$ 7,711	\$	20,588	\$ 15,000
TOTAL REVENUES	\$ 319,508	\$	347,451	\$ 1,087,690

Expenses - 2025 - \$518,603



AIA VIRGINIA

INCOME STATEMENT YTD through the Second Quarter ending November 30, 2024

EXPENSES	2024	2025	Budget 2025
PROFESSIONAL EXCELLENCE			
CONTINUING EDUCATION			
Architecture Exchange East	\$ 110,805	\$ 136,081	\$ 121,500
ACE Conference	\$ -		\$ -
Professional Development Series	\$ 1,114	\$ 1,142	\$ 4,700
MEMBER COMMUNITIES			
Design Forum	\$ 4,500	\$ -	\$ -
Art of Practice	\$ -		\$ 4,500
IFRAA	\$ 19	\$ -	\$ -
Historic Resources	\$ 1,000	\$ 422	\$ -
AIA Fellows	\$ -	\$ -	\$ 500
Women in Design	\$ -		\$ -
EMERGING PROFESSIONALS			
ELA 2.0			\$ 38,000
Emerging Leaders in Architecture	\$ 2,267	\$ 2,747	\$ 10,650
VA Society / AIA (Univ) Prize	\$ -	\$ -	\$ 6,500
Intern Development Program			\$ -
OTHER			
Prize for Design Res & Schol		\$ -	\$ -
Design Awards	\$ 555	\$ 2,990	\$ 825
GOVERNMENT ADVOCACY	\$ 19,300	\$ 25,973	\$ 61,350
PUBLIC OUTREACH			
Inform Magazine	\$ 28,512	\$ -	\$ -
Newsletter			\$ -
External Commun / Public Relations	\$ 3,190	\$ 3,705	\$ 22,700
Architecture Advocacy (AIA-150 and VCA)	\$ 3,000	\$ 562	\$ 10,500
Honors	\$ 24,319	\$ 435	\$ 4,400
Centennial			\$ -
DOCUMENTS SALES	\$ 3,136	\$ 3,410	\$ 5,600
Capital Partners			\$ -
MEMBER SERVICES / GOVERNANCE			
Member services	\$ 372	\$ 8,089	\$ 11,600
Organizational liaison	\$ 4,555	\$ 15,442	\$ 33,500
Board / Exec Comm	\$ 615	\$ 3,168	\$ 18,500
Planning & Evaluation / Committees			\$ -
SOCIETY OPERATIONS			
Staff costs	\$ 145,575	\$ 176,722	\$ 380,828
Financial Operations	\$ 2,462	\$ 5,163	\$ 20,000
Office Rental	\$ 29,612	\$ 29,504	\$ 43,393
Office Operations/Admin	\$ 84,107	\$ 103,048	\$ 288,144
TOTAL EXPENSES	\$ 469,013	\$ 518,603	\$ 1,087,690
EXCESS OF REVENUE OVER EXPENSES	\$ (149,506)	\$ (171,151)	\$ -

AIA VIRGINIA
2025 Budget vs. Actual
YTD through November 30, 2024

REVENUES					EXPENSES			NET REVENUE
	Sponsor	Other	TOTAL	Direct	Staff	TOTAL		
PROFESSIONAL EXCELLENCE								
CONTINUING EDUCATION					Expenses			
Architecture Exchange East	Budget	90,191	76,164	166,355	121,500	0	121,500	44,855
	Actual	107,150	103,004	210,154	136,081	0	136,081	74,074
Professional Development Series	Budget	0	7,300	7,300	4,700	0	4,700	2,600
	Actual	0	1,975	1,975	1,142	0	1,142	833
MEMBER COMMUNITIES								
Design Forum	Budget		0	0	0	0	0	0
	Actual	0	0	0	0	0	0	0
Art of Practice	Budget	2,500	5,000	7,500	4,500	0	4,500	3,000
	Actual	0	0	0	0	0	0	0
Historic Resources	Budget	0	0	0	0	0	0	0
	Actual	0	0	0	422	0	422	(422)
AIA Fellows	Budget		0	0	500	0	500	(500)
	Actual	0	0	0	0	0	0	0
EMERGING PROFESSIONALS								
ELA 2.0	Budget	5,000	81,000	86,000	38,000	0	38,000	48,000
	Actual	0	0	0	0	0	0	0
Emerging Leaders in Architecture	Budget	3,500	15,844	19,344	10,650	0	10,650	8,694
	Actual	1,050	0	1,050	2,747	0	2,747	(1,697)
VA Society / AIA (Univ) Prize	Budget	1,000	0	1,000	6,500	0	6,500	(5,500)
	Actual	0	0	0	0	0	0	0
OTHER								
Design Awards	Budget	0	27,000	27,000	825	0	825	26,175
	Actual	0	(210)	(210)	2,990	0	2,990	(3,200)
GOVERNMENT ADVOCACY								
	Budget			0	61,350	0	61,350	(61,350)
	Actual		0	0	25,973	0	25,973	(25,973)
PUBLIC OUTREACH								
Inform Magazine	Budget		0	0	0	0	0	0
	Actual		0	0	0	0	0	0
External Commun / Public Relations	Budget		5,000	5,000	22,700	0	22,700	(17,700)
	Actual		895	895	3,705	0	3,705	(2,810)
Architecture Advocacy	Budget		0	0	10,500	0	10,500	(10,500)
	Actual		0	0	562	0	562	(562)

AIA VIRGINIA
2025 Budget vs. Actual
YTD through November 30, 2024

	REVENUES				EXPENSES			NET REVENUE
		Sponsor	Other	TOTAL	Direct	Staff	TOTAL	
Honors	Budget	7,685	7,500	15,185	4,400	0	4,400	10,785
	Actual	4,000	1,744	5,744	435	0	435	5,309
DOCUMENTS SALES								
	Budget		36,200	36,200	5,600	0	5,600	30,600
	Actual		21,399	21,399	3,410	0	3,410	17,989
Capital Partners								
	Budget		0	0	0	0	0	0
	Actual		0	0	0	0	0	0
MEMBER SERVICES / GOVERNANCE								
Services	Budget	0	667,606	667,606	11,600	0	11,600	656,006
	Actual	0	56,220	56,220	8,089	0	8,089	48,131
Organizational Liaison	Budget	0	0	0	33,500	0	33,500	(33,500)
	Actual	0	1,002	1,002	15,442	0	15,442	(14,441)
Board / Exec Comm	Budget	0		0	18,500	0	18,500	(18,500)
	Actual			0	3,168	0	3,168	(3,168)
SOCIETY OPERATIONS								
Administrative Services	Budget		0	0	5,000	0	5,000	(5,000)
	Actual		0	0	0	0	0	0
Financial Operations	Budget		15,000	15,000	20,000	0	20,000	(5,000)
	Actual		20,588	20,588	5,163	0	5,163	15,426
Office Rental	Budget		34,200	34,200	43,393		43,393	(9,193)
	Actual		28,635	28,635	29,504		29,504	(869)
Office Operations	Budget			0	283,144	380,828	663,972	(663,972)
	Actual		0	0	103,048	176,722	279,770	(279,770)
BUDGET TOTALS		109,876	977,814	1,087,690	706,862	380,828	1,087,690	0
ACTUAL TOTALS		112,200	235,251	347,451	341,880	176,722	518,602	(171,151)

AIA VIRGINIA

2025 DUES COLLECTION REPORT

through November 2024

Collection Month	ARCHITECTS	ASSOCIATES	SUPPLEMENTAL	EMERITUS	ALLIED	Prior Years'
	AMOUNT	AMOUNT	TOTAL AMOUNT	AMOUNT	AMOUNT	AMOUNT
July					375.00	5,993.56
August					750.00	2,983.94
September					375.00	3,315.31
October	8,390.67	1,260.00				709.34
November	28,225.33	3,071.00			375.00	
Total - CALCULATED	36,616.00	4,331.00	0.00	0.00	1,875.00	13,002.15
(Over) Under Budget	<u>540,615.00</u>	<u>76,669.00</u>	<u>0.00</u>	<u>0.00</u>	<u>7,500.00</u>	<u>(13,002.15)</u>
Budget	<u><u>577,231.00</u></u>	<u><u>81,000.00</u></u>	<u><u>0.00</u></u>	<u><u>0.00</u></u>	<u><u>9,375.00</u></u>	<u><u>0.00</u></u>

Total Dues	55,824.15
(Over) Under Budget	<u>611,781.85</u>
Total Dues Budget	667,606.00

2024 Totals by Category	Architects	Associates	Supplemental	Emeritus	Allied	Pr Yr
FY 2024 October Totals						
Actual	59,611.32	5,650.50	0.00	0.00	1,500.00	8,588.80
(Over) Under Budget	509,420.68	74,257.50	0.00	0.00	9,750.00	(8,588.80)
Budget	<u>569,032.00</u>	<u>79,908.00</u>	<u>0.00</u>	<u>0.00</u>	<u>11,250.00</u>	<u>0.00</u>
2024 GRAND TOTALS						
Actual	75,350.62					
(Over) Under Budget	584,839.38					
budget	<u>660,190.00</u>					

COMMENTS

The "QTY" amount for the TOTAL supplemental dues amount represents the number of firms reporting and paying the dues based on the worksheet.

AIA Virginia 2025 Projection

