



# AGC OF AMERICA'S SUPERVISORY TRAINING PROGRAM

AGC GEORGIA PRESENTS A SESSION ON . . .

## Improving Productivity and Managing Project Costs

October 6 – 7, 2026

8:00 am – 4:30 pm each day

AGC Georgia Training Center, 1940 The Exchange, Atlanta 30339

Instructor: Daphene Koch, Build Your Know, LLC

The Associated General Contractors of America's Supervisory Training Program (STP) is a construction-specific training curriculum developed, updated and field-tested by and for contractors. Supervisory skill – or the lack of it – directly affects every company's bottom line. You make your money in the field, and STP can help you improve your organization's bottom line. **STP focuses** on the knowledge and skills every supervisor must have to be an effective manager of people, time, equipment, and materials.

The **Improving Productivity and Managing Project Costs session** covers understanding how project estimates are compiled, how to compare actual project costs with those estimated and how to control costs to meet the estimate. This course also details how productivity is measured, how the supervisor plays a major role in increasing jobsite productivity and how a small increase in productivity can have a significant impact on the time and cost of a project.

- Construction estimates
- Who controls project costs
- Reporting and analyzing actual costs
- Improving productivity through pre-planning
- Cost control strategies
- Labor cost variances
- Working with project partners
- Managing risk and loss potentials
- Post-project evaluations
- Benchmarking construction productivity

**Who should attend?** Field superintendents, foremen, assistant project managers, and project managers

**About the Instructor** – Daphene has over 15 years of construction industry experience on commercial and industrial projects. Her roles have included project manager, safety manager, construction services leader and pipefitters help.

**Please note:** Registrants are required to purchase Supervisor Training Program (STP) Improving Productivity and Managing Project Costs Participant's Manual in hard copy or e-book form from AGC of America's Bookstore.

Follow the steps below to make your eBook (\$50) or hard copy (\$110) book purchase.

- 1) Login or create an account [AGC of America's Bookstore](#)
- 2) Click on Curriculum, then STP
- 3) Search for participants manual either eBook or hard copy of Improving Productivity and Managing Project Costs

Plan to enroll your field leaders in future STP courses!

- STP 4: Contract Documents begins 10/21/26
- STP 6: Risk Management & Problem Solving begins 11/04/26

STP is offered nationwide in partnership with AGC of America chapters, individual construction firms and educational institutions. Gain the knowledge and skills every supervisor needs with AGC's STP Curriculum.

For more information, please contact Cindy Parham, Director of Education & Safety Services, AGC Georgia at 678.298.4112 or [parham@agcga.org](mailto:parham@agcga.org).





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Register with this form and return via fax or automated email.

- AGC Georgia Member
- AGC Georgia Young Leadership Program
- Non-AGC Georgia Member

### Registration Fee

\$400

\$360

\$800

\*\*\*AGC Georgia Members: Save \$20 / person by registering at [www.agcga.org](http://www.agcga.org) (credit card payment required)

### Registrant Information

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Registrant's Email: \_\_\_\_\_ Cell #: \_\_\_\_\_

Food Restrictions: \_\_\_\_\_

☐ AGC Georgia Training Center – **In-Seat** ☐ Virtual Via Zoom

Paying by:

☐ Check: Make payable to AGC Georgia. Mail copy of this completed form with check to:  
Wells Fargo Bank/ AGC Georgia; P. O. Box 934023; Atlanta, GA 31193-4023

☐ Charge ☐ AmEx ☐ MC ☐ Visa ☐ Discover

**TOTAL AMOUNT DUE \$** \_\_\_\_\_

Name on Card: \_\_\_\_\_ Card # \_\_\_\_\_ Exp. \_\_\_\_\_ CVV# \_\_\_\_\_

Regardless of payment method, please use one of the methods below to return this form:

- **Electronically:** Use "Click to Submit" button to attach to an automated email
- **Fax:** 678-298-4101
- **Email:** (after manually filling out form): [registration@agcga.org](mailto:registration@agcga.org)

For more information, please contact Cindy Parham @ at 678.298-4112 or [parham@agcga.org](mailto:parham@agcga.org).

Cancellation Policy: Cancellation requests must be received in writing via email at least 7 business days before the training. In those circumstances, registration fees will be refunded, minus a 10% processing fee. Cancellation requests received less than 7 business days before training cannot be refunded. The request must be sent in writing via email to [parham@agcga.org](mailto:parham@agcga.org). Substitutions are encouraged and can also be request via email to Cindy Parham. Confirmation to registered participants will be provided prior to the event via email.

