

**INSIDE: Multiply Your Sales – p6**  
**Conversation with Jack Hahn, DDS – p10**  
**Navigating the Dental Malpractice Maze – p14**

# AAIDNews

SPRING 2012

PUBLISHED BY THE AMERICAN ACADEMY OF IMPLANT DENTISTRY



## Editor's Notebook

David G. Hochberg, DDS  
 Editor, AAIDNews



Our credentialing program is what sets AAID apart from all other implant dentistry organizations. As you see from the front page story in this issue, we continue to aggressively pursue the right of our dentists to advertise their hard-earned credentials. We are excited that a record number of dentists are pursuing AAID credentials this year. The Admissions and Credentials Board will consider 121 applications – 14 more than in 2011. The breakdown is:

- Academic Associate Fellow: 3
- Associate Fellow: 100
- Fellow: 18

Join your colleagues and pursue your credential in the Academy. ▀

## DESTINATION, AUSTIN: AAID and Two Member-Dentists File First Amendment Lawsuit Against Texas Board of Dental Examiners

The Texas Board of Dental Examiners recently became the third state dental board to be targeted by the AAID in a lawsuit filed on April 11, 2012. The legal action was commenced in the United States District Court for the Western District of Texas, Austin Division. Texas credentialed members **Dr. Jay Elliott** and **Dr. Monty Buck** joined the AAID as plaintiffs in the suit. Both Drs. Elliott and Buck are Fellows of the AAID and Diplomates of the ABO/ID. The Federal Court in Austin has jurisdiction over an agency of the State of Texas, including the Board of Dentistry.

The suit alleges that an advertising regulation of the Texas Dental Board prohibits AAID and/or ABO/ID credentialed dentists from advertising their credentials in Texas. And,



Dr. Jay Elliott

pursuant to that prohibition, Texas dentists who earned those credentials are at risk of a loss of licensure should they choose to advertise their credentials in violation of the rule. Thus, the announcement of their credentials on business cards, letterhead, print media, or the Internet, is currently unlawful.

Previously, the AAID challenged similar state law restrictions in both California and Florida.



Dr. Monty Buck

Although taking over 10 years to finalize the litigation in those states, both states' advertising restrictions were ultimately declared to be unconstitutional. And, pursuant to federal law relating to such First Amendment constitutional challenges, the AAID was entitled to recover legal fees and costs incurred as determined by the courts. Collectively, California and Florida reimbursed the AAID over \$2 million in

see Lawsuit p. 11

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San Diego	March 28	New York	May 17	Seattle	September 6	Phoenix	December 5

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# President's Message

**Larry Bush, DDS**  
**President, American Academy of Implant Dentistry**

oughly enjoyed the education programs, the camaraderie with my colleagues, and of course the warm weather.

A couple of weeks later, I traveled to Orlando for the meeting of the AAID Board of Trustees. Although we could see the sunshine through the windows outside our meeting room, this was definitely a working meeting. The Board welcomed five new members including **Dr. Richard Mercurio**, Secretary; **Dr. Jaime Lozada**, Past Presidents' Representative; **Dr. Christopher Hughes**, Central District Trustee; **Dr. Steven Hewett**, Southern District Trustee; and **Dr. Phil Kroll**, Western District Trustee. We worked all day and accomplished quite a lot for the Academy. See page 8 for a summary of the actions taken by the Board. I can tell you that the Peabody Hotel is a marvelous facility and will be a terrific site for AAID's 63rd Annual Meeting to be held in 2014. The Board of Trustees will next meet in conjunction with the Western and Central Districts meeting in Vancouver, June 8 – 9, 2012.

A recent trip was to Chicago to meet face-to-face

with the companies that were selected by the Board of Trustees to develop our new consumer website. I met with representatives from PCI and American Eagle as well as Sharon Bennett, Afshin Alavi, and Max Moses from AAID's staff. My goal was to make certain that everyone will be reading from the same page as we move forward to create the look and craft the content for a site that will draw patients to AAID Credentialed members.

I was very impressed with the expertise and expe-

rience that both PCI and American Eagle bring to the AAID. I am confident that these two providers will create something that all members will be proud of.

I also wanted to make certain that we provided PCI and American Eagle with the resources they need to be successful. To that end, I have appointed an Ad Hoc Committee to act as advisors, subject matter experts, and reviewers of the content for the site. I will chair the Committee and **Drs. Nick**

see **President's Message p. 4**

**H**ave you visited the AAID Headquarters Office recently? If you haven't, you will be pleasantly surprised at the changes that have been made over the last couple of months. A major facelift has resulted in a more functional, cleaner and professional look. The entrance is bright and inviting. Anyone passing by the office sees the AAID logo that is highlighted with spotlights. Just like with dental implants, there is the esthetic aspect as well as the functional aspect, so is it with AAID's office makeover. The Headquarters was able to add space for four more staff members. We now have expansion capabilities without having added a single square foot of space or any additional rent cost.

As President of AAID, I have done a bit of traveling this first three months of the year. In January, I ventured to Jamaica and attended the meeting of AAID's Southern and Northeast Districts. I thor-

## AAID NEWS

Editor	<b>David G. Hochberg, DDS</b>
Executive Director	<b>Sharon Bennett</b>
Director of Communications	<b>Max G. Moses</b>

AAIDNEWS is a quarterly publication of the American Academy of Implant Dentistry. Send all correspondence regarding the newsletter to AAID, 211 East Chicago Avenue, Suite 750, Chicago, IL 60611.

Please notify AAID and your postmaster of address changes noting old and new addresses and effective date. Allow 6-8 weeks for an address change.

The acceptance of advertising in the AAID News does not constitute an endorsement by the American Academy of Implant Dentistry or the AAID News. Advertising copy must conform to the official standards established by the American Dental Association. Materials and devices that are advertised must also conform to the standards established by the United States Food & Drug Administration's Sub-committee on Oral Implants and the American Dental Association's Council on Dental Materials and Equipment acceptance program.

It is the policy of the American Academy of Implant Dentistry that all potential advertisements submitted by any person or entity for publication in any AAID media must be deemed consistent with the goals and objectives of the AAID and/or ABOI/ID, within the sole and unbridled discretion of the AAID and/or ABOI/ID. Any potential advertisement deemed to be inconsistent with the goals and/or objectives of the AAID shall be rejected.



## President's Message

continued from page 3

**Caplanis, John DaSilva, Adam Foleck, and Arthur Molzan** will join me. We will also rely on our patient coordinators and other staff, who have front line contact with prospective patients and can tell our content providers about the questions patients ask.

The Committee will provide advice on topics to be covered and will review the drafts of any content prior to make certain that it is scientifically correct, all the while being written in a style that will be informative to consumers. In

addition, the Committee will help PCI and American Eagle create a survey to seek input from members of the Academy at large.

This undertaking goes hand-in-hand with the conversion of the Headquarter's membership database. The contract with AVECTRA NetForum was signed shortly before I traveled to Chicago and the training of staff has already begun. The complete conversion is expected to be finished by July at about the same time that the new consumer website should be ready to go live. The database and website complement each other as Credentialed members

will have detailed profiles available to the public in a new and powerful "Find an Implant Dentist" tool. Watch for announcements from the AAID Headquarters telling you when you can update your profile to include additional information about your educational background, office hours and financing options, and more.

Finally, I would be remiss if I didn't remind you to register for our 61st Annual Meeting to be held in our nation's capital, Washington, DC, October 3 – 6, 2012. We are taking a new and exciting approach to the scientific programs.

Many of the Main Podium Programs will be debates between leading experts in the field on different treatment options. You will also have a chance to vote on your preference after each program. In addition, hands-on workshops and research presentations will be available to give you many more learning opportunities. Bring your family so that they can enjoy all the sites in Washington. We will be providing information about available tours - and more - over the next couple of months.

I look forward to seeing you in Washington, October 3 – 6, 2012. ▀

## Lawsuit

continued from page 1

legal fees and costs expended in pursuing the litigation in those states.

The Texas regulation at issue is almost a mirror image of the Florida statute struck down in 2009 by a Florida state court. Then, in 2010, slightly over one year later, a federal court in Sacramento declared a similar state statute also unconstitutional, quoting portions of the Florida state court's decision and findings. Neither state appealed its judicial loss and both states now permit credentialed members of the AAID and/or ABOI/ID to advertise their credentials, without limitations or restrictions.

Seeking to prevent the

need for litigation in another state, in 2009 the AAID wrote lengthy letters to the Texas Board of Dental Examiners, explaining the Florida decision and including that decision in its correspondence. In the 2009 letter to the Board, the AAID requested a response from the Texas Board relative to the advertising regulation at issue, prohibiting the advertising of AAID and ABOI/ID credentials. No response was forthcoming from the Dental Board or Office of the Attorney General, its legal representative.

Subsequently, after the California federal court victory in November 2010, the AAID again corresponded with the Texas Board of Dental Examiners, and again referenced both the

2009 Florida decision and the new federal court decision, again requesting that they respond to the AAID and rescind the offending regulation based upon both the Florida and California decisions. However, notwithstanding another written request and another court decision, the AAID received no response in any form, not even an acknowledgment of the concerns of the AAID.

Recognizing that Texas credentialed dentists continued to be in jeopardy if they advertised their bona fide credentials from the AAID or ABOI/ID, the AAID Board of Trustees decided to seek legal recourse from the courts. Additionally, both Drs. Elliott and Buck decided to join in the suit in their individual capacities.

They seek to advertise their credentials but are thwarted from doing so because of the offending regulation at issue, section 108.55 of the Texas Administrative Code, which puts their licenses in jeopardy.

The suit seeks a permanent injunction and declaratory judgment from the Court, deeming the regulation unconstitutional, and awarding the AAID its legal fees and costs incurred in the litigation.

Whether or not the Texas Defendants decide to litigate the matter to a final judicial decision is far too early to be determined. But in view of the previous decisions in both California and Florida, legal precedent is solidly in the corner of the AAID, Dr. Elliott, and Dr. Buck. ▀



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# Business Bite

## Multiply Your Sales

By Bill Blatchford, DDS

*Editor's Note: As a part of our effort to provide greater value to AAID members through the AAID News, we are offering a "Business Bite" column in each issue. We hope that you find the following article by Dr. Bill Blatchford valuable. Dr. Blatchford is the strongest voice for profitability in dentistry. He coaches for more net return, more fun and more time off so you can keep practicing well. He is encouraging general dentists to diversify by adding implant skills. Dr. Blatchford is author of Playing Your 'A' Game and his new book in April, Blatchford BLUEPRINTS. He also produces monthly thoughts and encouragement by being a member of Blatchford FILES. He can be reached at [www.blatchford.com](http://www.blatchford.com), [www.blatchfordlive.com](http://www.blatchfordlive.com), 1.888.977.4600 and [info@blatchford.com](mailto:info@blatchford.com).*

You and your team can double your case acceptance by focusing on conversations that encourage and allow the patient to share their reasons for seeking your help, what they have tried in the past to "fix" this concern, what they want to have happen, and their dreams for the future. These are not difficult conversations yet, most dental teams "wing" it, rather than follow a conversation that produces results. What would it be like if everyone on your team had mastered successful sales and your production doubled?

Start asking your patients about their long-term goals. What is important to them in 20 years? The necessary skills for selling implants or any dentistry are:

- Shifting your paradigm from NEED to desire
- Enter the conversation with no dental agenda on your mind
- To give up being the dental authority during the sales process
- Be an incredible listener
- Make your guest right, no matter what they say
- Never put pressure on your guest in any form

We are wired to believe that selling means talking someone into something. Today's successful sales are the opposite. There can be no pressure to purchase what you have in mind for them. The answers come from them, not you.

If you have an "implant agenda" before entering into a conversation, this will kill a sale. When you already have in your mind what you want them to have, there can be no listening on your part. Listening creates trust, and patients buy from someone they trust. If you enter the conversation with an implant agenda, you try to talk your patients into understanding the treatment you think they need.

Dentists tend to use the language of informed consent with technical information and thinking this conversation is selling. Successful sales skills for implants is right-brained and emotional, not technical. Informed consent is an important part of the treatment sequence, not the sales process.

The reason people buy anything is they want it and they trust you. All life decisions are made permanently, instantly and emotionally. Usual conversations in a dental office are very technical, left-brained and pressure-filled by trying to educate the patient on how you will be placing the implant.

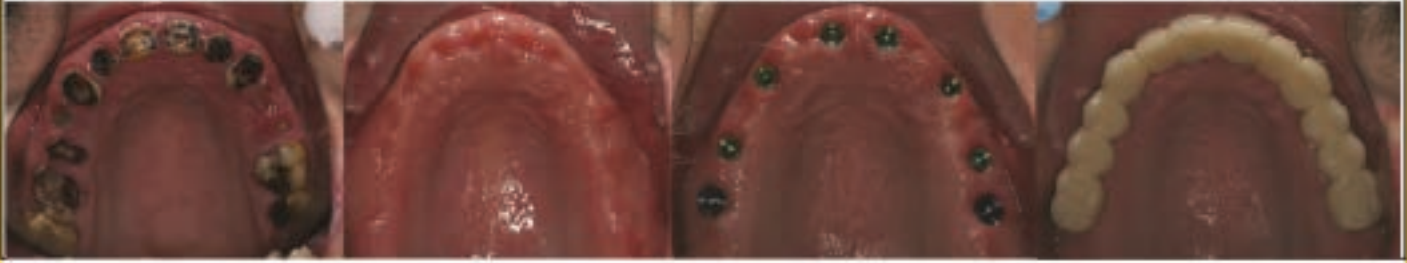
Building trust, an important part of the sales process, means putting yourself in their shoes and active listening, not just nodding and waiting impatiently for the next time you can speak. By asking questions, you help your patients uncover their own agenda. Yes, they do have an agenda when they call your office. You need to find out what that agenda and thought process entails. Develop a trusting relationship by staying out of the "tooth talk" while you develop a friend.

The important sales conversations that can include implants and restorations can be accomplished by any

### Some listening questions:

How can I help you?  
 Tell me more about that...  
 Have you considered what the result might mean to you?  
 How long has this been a problem?  
 What have you tried so far? How did that work?  
 Have you considered how this affects your life?  
 Where are you in your research?  
 Have you considered a budget for this?  
 What do you mean "it is a lot of money"?  
 What would work for you?  
 Do you have a time frame?  
 What would you like to do next?

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team member or the Doctor. It can be started on the phone or even an email conversation but primarily in the consult room upon meeting a new patient. It could be done by the hygienist during a re-care visit.

Learn to ask questions. Even in the initial phone conversation, you can make a friend. Learn to play the role of a friend, rather than an order taker. Try to discover why they are calling, how we can help them, what they have in mind, what might be motivating this call and so on. In today's sophisticated marketplace, much research has been done on the Internet, asking friends and neighbors. Give them a chance to talk and keep it on the right brain with "tell me about that" or "I can see that is important to you."

Ask your guests future focus questions rather than the usual, "do you have any concerns today?" Ask what they would like their smile or dental health to be like in 20 years? This is right-brained, dream like questions putting them where decisions are made. The predictable answer is the desire to keep their own teeth. Ask why. Don't jump in with your "implant agenda." Probe deeper. Ask more questions. Keep asking questions like "what benefits can you see by keeping your own teeth?" "Tell me about your family's dental health. Is keeping teeth a family trait?"

You are all excited about the implant process. Work with your team so they can all participate in the sales process. Team helps greatly in the sales process. On the

economics side of dentistry, why would a team member learn sales skills? If you have an equitable bonus system everyone understands, team members become accountable for their results and they will learn and employ right-brained conversations with your re-care and new patients. There needs to be a reward.

Implants can be an integral part of the long-term treatment plan for your guests. By asking open-ended and emotional questions about the bigger picture, your results will be more implants and stronger, longer-lasting smiles for your patients. Integrating communication skills of the team conversations with patients as well as the technical implant skills of the dentist is a dynamite combination. ▀

## Interested in becoming a Credentialed Member of AAID?

Join over 800 of your colleagues from throughout the world who have successfully attained credentialed member status in the American Academy of Implant Dentistry.

Visit the Credential tab on the AAID web site – [www.aaid.com](http://www.aaid.com) – for detailed information about the requirements, the process, study guides, as well as test dates and locations.

Contact Joyce Sigmon at [joyce@aaid.com](mailto:joyce@aaid.com) or Latasha Bryant at [latasha@aaid.com](mailto:latasha@aaid.com) or by phone at 312.335.1550 if you have questions.



## Actions Taken by Board of Trustees

February 11, 2012 Orlando, Florida

- **Authorized the transfer** of \$1,000,000 into restricted reserves for investment purposes
- **Adopted the Conflict-of-Interest Policy** as prescribed by Sarbanes-Oxley
- **Directed that a review** of AAID and ABO/ID trademarks be undertaken
- **Approved retention** of PCI for the AAID consumer-based public relations and marketing effort, evaluate performance at next Board meeting and consider transitioning from Weber & Associates to PCA for all public relations efforts
- **Authorized funding** for a consumer-oriented website and associated work
- **Adopted a meeting format** for the 2013, 2014, and 2015 Annual Meetings that would allow for half-day main podium sessions with the remainder of the day devoted to break-out sessions for individualized programming options
- **Appropriated funds** for 2012 legal fees in Texas
- **Elected John Cliff, DMD and Shedrick Jones, DDS** to Life Membership status
- **Established a new membership category** to be non-credentialed, non-voting for those individuals who passed Part I of the Associate Fellow examination but do not go on to take Part II ▀



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\* Artzi Z, Neumanovsky CE, Dayan D. Nonceramic hydroxylapatite bone derivative in sinus augmentation procedures: Clinical and histomorphometric observations in 10 consecutive cases. *Int. J Periodontics Restorative Dent* 2005; 23:381-389 Fugazzotto PA, Vlassis J. *Int J Oral Maxillofacial Implants* 1998; 13(1):52-58

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<p>Average cost \$55 per extraction</p>		

# Conversation with Jack Hahn, DDS

*Interviewed by Editor of AAID News, David Hochberg, DDS*

**DR. DAVID HOCHBERG:**

Dr. Hahn, how were you first introduced to dental implants and the benefits offered to your patients?

**DR. JACK HAHN:**

It was actually through a patient that came in around 1969. She had 17 sets of dentures in a shoebox. Her husband asked how I could help her. I jokingly said I could probably make Number 18, which would probably go in the box with the rest of them. She was severely atrophic. He said, "This is affecting our lives. We don't go out. We can't accept social engagements. We can't go to restaurants because she can't wear her lower teeth."

It turns out her husband was an orthopedic surgeon, and he asked about implants. He had read about them in medical literature. I said, "Oh, those things don't work. In fact, they reject." That's what we were told in school. And so they left. At that time I was head of the Dental Department at the local hospital. About six months later I saw her husband at the hospital. He said, "Jack, I took my wife to New York and Dr. Leonard Linkow did an implant for her. And as crude as it is, it's the future. It changed our lives."

"She eats everything, we go out, it has made a big difference. This is the future and if you don't begin now, you're going to be behind the times," he told me. He said that he's developed a relationship with Dr. Linkow and that he could arrange that I could take his course. I thought, here's an orthopedic surgeon, a man of knowledge. This is something I should do.

So I took the course. It was a basic blade course and was a one-day, hands-on with a plastic model. I came back to Cincinnati, and then my first potential patient came in.

She was wearing a lower bilateral partial. She took the partial out of her purse, wrapped in Kleenex and she said, "If I have to go through this the rest of my life, I'll kill myself." Her husband said, "And me too."

She had pretty good bone height and width, because she wasn't wearing the partial. I told her I just took a course in New York and she would be my first patient. I don't know if these implants last ten days or ten years. But I'm willing to place the implants, starting with one side and see how it goes. In those days you surgically placed the implant — they



were immediately loaded — you prepared two abutment teeth and made a fixed temporary.

I didn't sleep the night before. I went through the procedure a million times. We scheduled all afternoon from one to five and I was finished at 3:30 with the temporary and everything. My partner asked me how I liked doing the procedure. I said, "I don't want to do anything else. This is the most satisfying, stimulating thing I've ever done. You take something that nature took away and give it back." The bug bit me.

Within six weeks she had the final fixed bridge. When I put it in she said, "Well what about the other side now?" I said, "Irma, I'm an expert now. You have to pay for this one." My first implant was March 9, 1970; she died 30 years with her

implants. She said that's the only thing in her body that's every lasted; everything else in her body fell apart.

**DR. HOCHBERG:**

Who were some of the early mentors that helped you get going in the field of implant dentistry?

**DR. HAHN:**

I didn't know Aaron Gershkoff, but I understood that he was a very giving person and gave his experience and knowledge away very freely. I was fortunate enough to run into what I call my "Aaron Gershkoffs." That would be **Lenny Linkow, Paul Mentag, Norman Cranin, Bob James, and Hilt Tatum**. These are people that had some influence in my education and enabled me to take myself to different levels and get something from them. They were all very giving and sharing of that knowledge. I tried to do the same with younger dentists that wanted to offer implant dentistry to their patients. I also wanted to be an example to them, as I was able to take advantage of the dentists that mentored me.

**DR. HOCHBERG:**

Dr. Hahn, how did you come to meet these gentlemen that helped you in your career?

**DR. HAHN:** I went to a dinner meeting of the AAID with my wife. We were wandering around, knowing no one, when Rich Guaccio asked us to join him at his table. There were a number of other people and it was like the greatest professional fraternity that I've ever experienced.

We became lifelong friends. We've taken international trips together and vacations. I've gone to family events. My wife and I really appreciate what we've gotten from meeting people through the AAID. Seeing these people lecture and then getting to know them personally has enriched my professional life in the field tremendously.

The AAID is not only a fraternity, but it makes you strive to be better. You see speakers — many younger dentists — who are doing fantastic work. I don't want to be in the category where it's the same old stuff. I want to keep doing new things and learning from the younger dentists in the AAID.

Another thing the AAID offers is different levels of expertise. This makes you strive to become an Associate Fellow, a Fellow, and a Diplomat. It forces you to seek more expertise, more knowledge, and attend more courses in this fantastic field. I'm as enthusiastic today placing an implant as I was in 1970 placing that first one, on Irma.

**DR. HOCHBERG:** Dr. Hahn, over the years you've seen the AAID grow. There has been an outreach to incorporate some of the dental specialties. How do you think that has affected the AAID?

**DR. HAHN:** I think it's enriched the AAID. When they come to our meetings, they leave with more respect for what the AAID is trying to achieve. They then spread the word to the other professional organizations such as the Academy of Oseointegration. I think it's great for the Academy to embrace these professionals.

The specialists impart their knowledge to the Academy as well. I think it's a win-win for everybody. The more that the AAID can embrace specialists and attract them, the better it's going to be for the AAID and for implant dentistry.

I don't believe that implant dentistry is ever going to be a specialty that's recognized by the ADA. There are too many dentists that have it in their scope of specialty. But the fact is that we can advertise our credentials is a great accomplishment for the AAID. It helps especially in today's market to flag yourself as being a very high achiever in this field.

**DR. HOCHBERG:** What are the two or three most significant advances in

implant dentistry that you have observed over the past 30 years and what effects did they have for the patients and our profession as a whole?

**DR. HAHN:** We learned that in order to be successful in whatever modality we use, an improved implant or surface does not make up for improper diagnosis, treatment planning, placement and restoration.

I think we've learned how to handle all of the modalities over the years much better by improving their predictability, and now we have the advent of new bone materials and so we have possibilities that we didn't have years ago. Another advancement is computer planning. Here we have a sophisticated tool for evaluating patient's bone volume. With computer planning and CBCT generated surgical guides, we have the possibility of placing implants and restoring them the same day.

**DR. HOCHBERG:** Dr. Hahn, could you share with the membership a little bit about how you helped to develop the Noble Replace Implant? When did that occur? We'd love to hear about that.

**DR. HAHN:** Another one of my passions has been to develop implant devices and techniques. I want to make it simpler so more practi-

tioners can utilize it. Perhaps your readers remember the company called Miter and a gentleman named Tom Driscoll, an engineer. He asked me, "What would the ideal blade look like?" I said, "It would be the grill of a 1956 Cadillac with horizontal staged lines and a neck of a Michelob Beer bottle so that the tissue could be sutured nicely around that and have nice very continuous site." This design served our patients well.

We went along with blades for a while and then the root forms gained popularity, so we developed the Titanodont which was the precursor to the Driscoll Bioengineered implant, which today is the Bicon. We found out that after a while the locking taper finned implant had some problems as the fins came all the way to the top crestal area. If you lost a bit of marginal crestal bone, you could develop a perio problem around the crestal fins.

So from that, I started thinking that the implant should have a horizontal designed neck, like a tooth. So I developed the SterioSS Implant, which had a four millimeter machine collar. We only had three abutments — a straight, an angled, and a curved type — very simple in those days. After two years we saw that there was no marginal bone loss, so the engineer said to

see Hahn p. 12

# AAID News

## Hahn

continued from page 11

me, “We need to shorten the collar by two millimeters otherwise we could not design shorter implants.”

Then, in 1994, I had to place a single tooth in the maxillary zone. As you know, the subnasal fossa is in this region, but I was using parallel walled implants. I thought that I have to tilt the implant to the palate in order to avoid penetrating the subnasal fossa. That night, I dreamt about implants. I got up about one in the morning and it hit me. I made a drawing and thought up a name: “Replace.” It was a tapered implant to accommodate the concavity of the anterior maxilla. That was

the precursor.

We found there were a lot of benefits with a tapered implant. It was their initial stability, which was ideal for immediate replacements, which is very popular today, and the Nobel Replace, became the number one implant in the world.

A lot of people come up and say how much they like it, which is a very gratifying feeling.

**DR. HOCHBERG:** As you go forward in implant dentistry, Dr. Hahn, and continue to think about the developments, what are some of the things we might see in our profession maybe over the next five years?

**DR. HAHN:** I think we have enough implants on the market today. So, I don’t think it’s going to be so much in new implants. I think it’s going to be more in new bone materials. So with better bone materials, maybe we can restore more patients with resorption in a more conservative fashion.

We need to get the dental schools a little more involved in teaching implants so that a student places and restores one or two before they graduate.

**DR. HOCHBERG:** Dr. Hahn, do you have any closing thoughts?

**DR. HAHN:** I think the AAID could be a very good vehicle to help us market to the public. We need to

develop a national program that educates the public and makes them aware that the members of the AAID are available to meet the dental implant needs of the public. Maybe there should be more of a concentrated effort to see if we can get into some really big national publications and offer also some TV, some media material that the members could use.

**DR. HOCHBERG:** Dr. Hahn on behalf of the AAID, I want to thank you for your many years of service and the many implant dentists you have mentored — that includes this Editor who took his first implant course from you in 1984. The AAID wishes you continued success. ▀

## Upcoming Key AAID Dates

### JUNE 2012

8 – 9 Western and Central Districts Meeting  
Vancouver, Canada

### OCTOBER 2012

3 – 6 61st Annual Meeting of the American Academy of Implant Dentistry  
Washington, DC

Check the AAID Online Calendar using this QR Code for a complete listing of all Key AAID Dates. ▸



Don't forget to visit [www.aid.com](http://www.aid.com)  
for the latest news and updates.

## Isaih Lew Memorial Research Award Nominations Being Accepted

The AAID Research Foundation is now accepting nominations for the Isaih Lew Memorial Research Award. It is presented to an individual who has contributed significantly to research in implant dentistry. Dr. Isaih Lew was an implant pioneer and a founding member of the AAID. Dr. Lew was committed to the “where, why, and how of implant dentistry” and spent a lifetime conducting

surgical and prosthetic clinical implant research. This award is given every year to perpetuate Dr. Isaih Lew’s spirit and enthusiasm for implant dentistry.

A description of the selection process and the criteria are available online. Please submit nominations and their CV by fax or e-mail to Afshin Alavi, CFO, 312-335-9090 or [Afshin@aid.com](mailto:Afshin@aid.com), and describe the reasons why the nominee should be awarded this honor. ▀

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# Navigating the Dental Malpractice Maze

Submitted by Treloar and Heisel and Medical Protective

The time to understand your malpractice insurance coverage is not during a lawsuit, when it's too late to make any changes. Instead, it's important to periodically review your malpractice coverage to ensure that your insurance company and coverage fit your current practice. If you don't, you may have purchased an insurance policy from a company that isn't the best fit for your needs, or worse, you may not understand your coverage or your rights and obligations.

While we understand that dental Malpractice insurance can sometimes be confusing, these policies generally contain a few standard provisions that are fairly straightforward to review. In addition, you should understand the various services provided by the insurance company. Many insurance companies provide risk management and other education and training. Talk to the company prior to purchasing a policy to see if they have any services for you.

This article focuses on the questions to ask the company and the provisions you should review, before purchasing a policy.

## A) Is consent to settle required?

How much control does the policy allow an individual dentist to have when making decisions regarding the settlement of a claim?

Settlement of a claim, after all, involves more than money. It can impact your reputation, practice, and even future insurability. Who decides if the claim will be settled...the insured ...the carrier...an arbitration panel? If you object to settlement and the trial verdict is higher than what you could have settled for, will you be personally liable?

**Ask whether you have the final voice in your defense.** Know what rights, if any, the policy gives in the event settlement is considered. If there are any exceptions to the consent to settle clause, it is not pure consent.

## B) Occurrence or Claims-Made?

- **Occurrence coverage** responds to claims based on when the incident occurred, regardless of when the

claim is actually made against you. As long as the incident occurred during the policy period, your occurrence policy will respond—even if the claim is made after the policy period expires. There is no need to purchase tail coverage with an occurrence policy.

- **Claims-Made coverage**, by contrast, responds to claims based on when the claim is first made against an insured. Given the length of time that can pass between an incident and a resulting claim, claims-made policies contain a retroactive (or "prior acts") date. This retroactive date allows the policy to look back in time and consider prior incidents. As long as the incident took place after the policy's retroactive date, and the claim is first made during the policy period, your claims-made policy will respond.

If you renew your claims-made policy with the current carrier, your coverage

continues uninterrupted. If you move to another professional liability carrier, however, your claims-made coverage ends. Now you'll either have to obtain a reporting endorsement from the prior carrier (often referred to as "tail" coverage), or purchase prior acts coverage from the new carrier.

A reporting endorsement allows you to report claims based on incidents that took place between the retroactive and policy termination dates, but which are first made after the policy coverage terminates. If your prior carrier is either unable or unwilling to provide you with a reporting endorsement, you will have to seek coverage for these prior acts through your new carrier.

Your new insurance carrier will most likely consider the financial stability of your prior carrier. If the prior carrier is considered financially unstable or

see **Maze p. 18**



## AAID 2012 Annual Meeting Table Clinic Presentations and Poster Presentations



Table clinics draw interested dentists.

### Overview

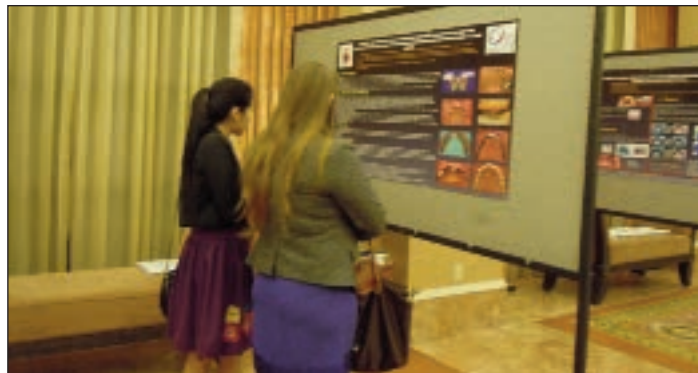
The AAID Annual Meeting will be held at the Washington Hilton in Washington, DC, October 3 – 6, 2012. This dynamic meeting will feature debates about treatment options and an opportunity for you to vote. Poster Presentations and Table Clinics will be an important part of this meeting and an ideal opportunity for dental

professionals and graduate students to participate.

We will accept applications for Posters and Table Clinics until we reach capacity, so the sooner we receive your application, the better. However, if you want the title and name of authors to appear in the printed onsite program guide, we must receive your application by August 1, 2012. We will e-mail



Table clinics offer one-on-one education.



Poster Presentations are an excellent way to learn about the latest research.

applicants within a month of receipt of the application to verify acceptance provided your application is complete.

### Meeting Registration

Full-time dental students who are Poster Presenters and Table Clinic Presenters are eligible for complimentary meeting registration. Students are responsible for their own housing and all other expenses connected with attending the meeting.

Non-student Poster Presenters and Table Clinic Presenters (i.e., not full-time dental students) must register to attend the meeting at full dentist rates and are responsible for their own housing and all other expenses connected with attending the meeting.

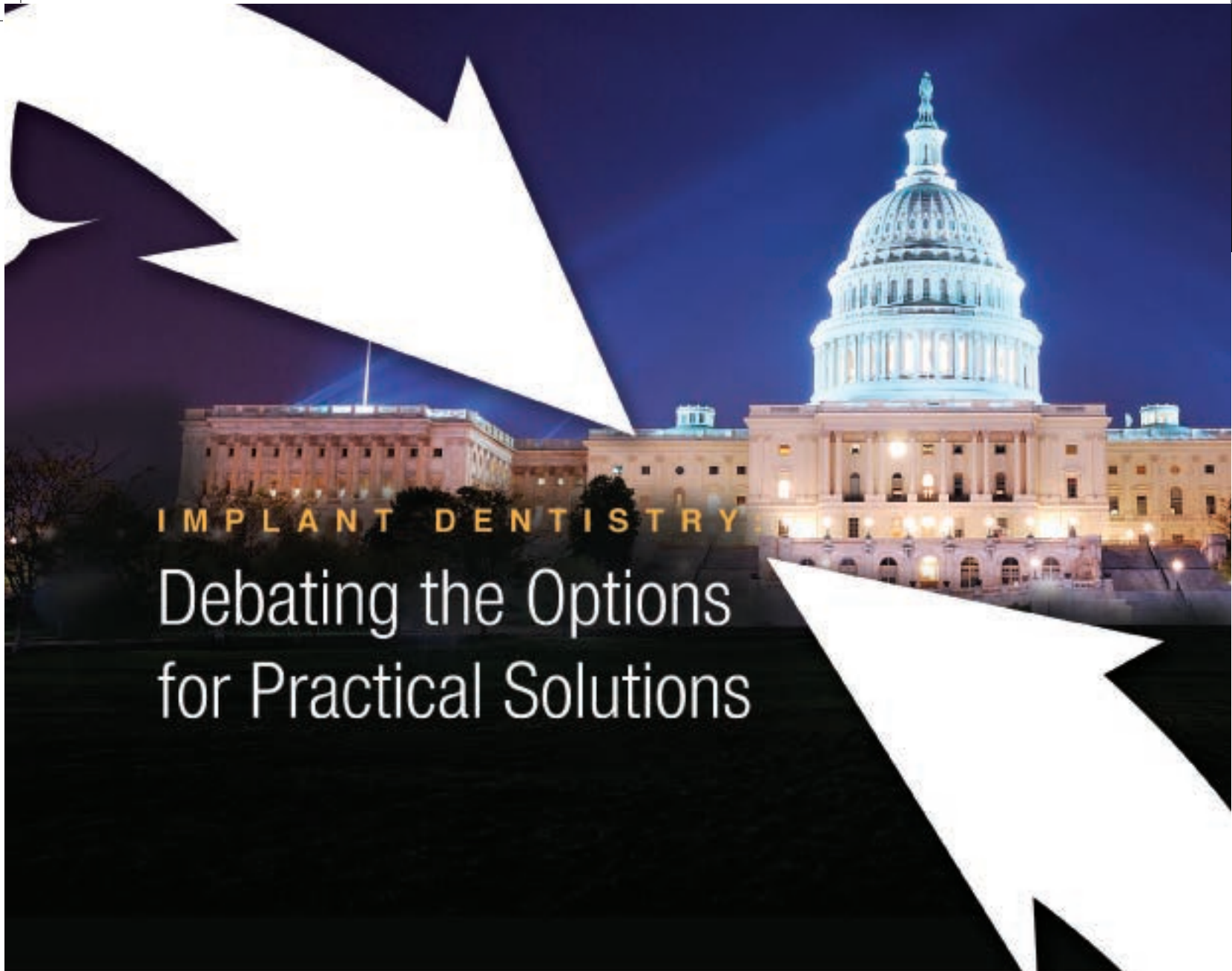
### For more information

If you have any questions about the scientific content, the application process, the

status of your application, the time of your presentation or other logistics, contact Sara May, Director of Professional Development, at 312.335.1550 or e-mail sara@aaid.com.

Detailed information about the rules, process, and suggestions for preparing your abstract, as well as an online application can be found online at AAID Web site. Or scan the QR Code below with your smartphone for direct access to that additional information. If you need a QR reader, there are many free apps available for download. ▶





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Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

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**Meeting Registration**

	By 9/10/12	After 9/10/12
_____ AAID Associate Fellow/Fellow*	\$ 1095	\$1195
_____ AAID General Member*	\$ 1145	\$1245
_____ AGD Member*	\$ 1145	\$1245
AGD Member # required		
_____ NonMember PLUS! Dentist * [Includes Membership in AAID through November 30, 2012]	\$1295	N/A
_____ Nonmember*	\$1495	\$1595
_____ Technician	\$ 345	\$ 395
_____ Life Member & Retired Member	\$ 245	\$ 245
_____ Office Staff	\$ 345	\$ 395
Register 3 or more allied staff from same office at \$275 each		
Doctor's Name _____		
_____ Student	\$ 150	\$ 150
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_____ Guest Name _____	\$ 245	\$ 245

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Or register online at [www.aaid.com](http://www.aaid.com).

Or you may fax your form to 312.335.9090.

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**All refunds are subject to a \$50 administrative fee regardless of when requested or the reason.** Requests for refunds must be made in writing and received by September 20, 2012 for a full refund (less the \$50 administrative fee). Between September 21 and September 27, 2012, a 50% refund (less the \$50 administrative fee) will be given. **Due to advance commitments to the hotel, no refunds will be made after September 27, 2012.**

**IMPLANT DENTISTRY: DEBATING THE OPTIONS FOR PRACTICAL SOLUTIONS**

Every day we are faced with various options to provide the best treatment for our patients. As the practice of implant dentistry continues to evolve; various tools, technologies, and treatment approaches are available to the clinical dentist which often present challenging decisions.

This meeting is designed to bring together the world's experts in implant dentistry to debate several options of treating a similar situation allowing you to develop practical solutions. Examples of some of the options that will be debated include:

- Should comprehensive reconstruction be the goal or can we settle for con formative Implant restorations?

- Should length matter? Can short implants be a solution to circumvent grafting or does length ensure longevity?
- Is autogenous bone the gold standard? Can allogenic particulate grafts get the same results as autogenous block grafts?
- Connective tissue grafts: How much should we stretch to achieve perfection? Or should we resort to prosthetic solutions for soft tissue limitations?

You will be part of the decision making process. Attend AAID's 61st Annual Scientific Program and Meeting to get some clarity on the options that keep you up at night.

Just a few of the presenters you will see and hear are:

Christian Coachman, DDS, CDT  
Marco Esposito, DDS, PhD  
David Garber, DMD  
Alfred "Duke" Heller, DDS, MS  
Sonia Leziy, DDS  
Louis Malcmacher, DDS  
Brahm Miller, DDS  
Maurice Salama, DMD  
Michael Sonick, DMD  
Itsvan Urban, DMD, MD



## Maze

continued from page 14

insolvent, the new carrier will be much less willing to extend coverage for any prior acts. Since this could impact your insurability and create coverage gaps, it's important to purchase coverage from financially stable companies. Remember that coverage, including extended reporting endorsements, is only as good

as the long-term financial health of your insurance carrier.

### C) Are there any Exclusions or Surcharges for Sedation?

Malpractice insurance companies often require updates on your practice location and the types of procedures you perform, among other things. Many malpractice insurers apply surcharges for certain types of sedation, and some even exclude sedation.

It's important to keep your malpractice carrier informed to ensure you always maintain appropriate coverage.

### D) Beyond the Policy – Risk Management Solutions.

Does your professional liability carrier go beyond the policy to help you improve patient safety and reduce risks? Do you have access to the tools and resources necessary to support those efforts? Effective risk manage-

ment is critical for all healthcare professionals. It requires extensive knowledge of the myriad issues affecting today's providers and helps you find creative answers to meet the most pressing challenges.

For more information regarding professional liability insurance, contact Treloar and Heisel, Inc at 800-345-6040 or visit their website at [www.th-online.net](http://www.th-online.net). ▀

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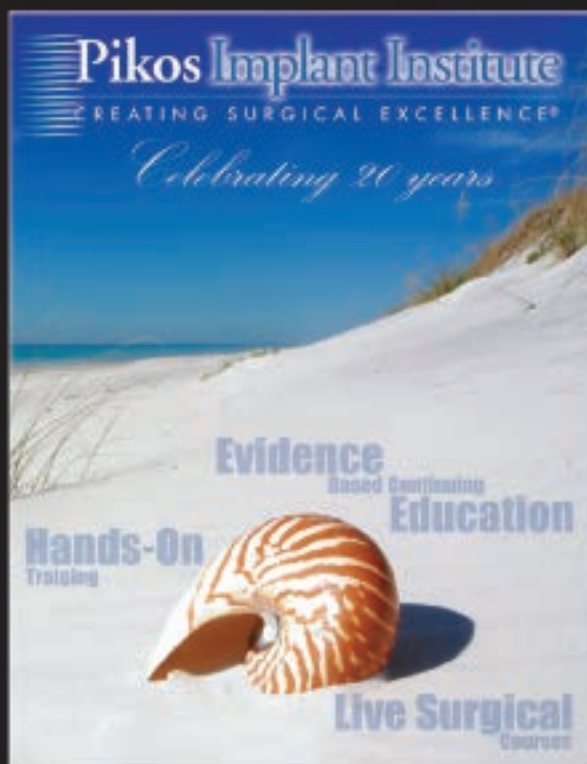
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# 2012 Candidates for Credentialed Membership

When the Admissions and Credentials Board holds its 2012 annual meeting and oral/case examinations in Chicago, May 3-6, it will consider 121 applications for credentialed membership, 14 more than in 2011. One hundred have applied for Associate Fellowship, 18 for Fellowship, and three for Academic Associate Fellow. This year's candidates are:

## Academic Associate Fellows

Omar Hilal Al-Bayati, BDS, MDS, Kuala Lumpur, MALAYSIA  
 Hussein Elrawy, DDS, Cleveland, OH  
 Les J. Kalman, DDS, London, ON, CANADA

## Associate Fellow

Daniel F. Abell, DMD, Paducah, KY  
 Taher Abuzalan, DDS, Mission Viejo, CA  
 Tetsuya Adachi, DDS, Osaka, JAPAN  
 AbdulRahman Alas, DDS, Bakersfield, CA  
 Adil J. Albaghdadi, DMD, Roseville, MI  
 Selim C. Alptekin, DMD, Sudbury, MA  
 Norma Jeanne B. Appelbaum, DMD, Cape Coral, FL  
 Nachum Augenbaum, DDS, Brooklyn, NY  
 Nathan M. Austria, DMD, Portland, OR

Nezih Jajou Bachuri, DMD, Troy, MI  
 Robert J.L. Beall, DMD, Charleston, SC  
 Matthew D. Bergman, DMD, MS, Prescott Valley, AZ  
 Akshay Bhargava, MDS, New Delhi, INDIA  
 James K. Chen, DDS, Santa Ana, CA  
 Hyeong Joon Choe, DDS, Wonju-si, Gangwon-do, SOUTH KOREA  
 Hung cho Chun, DDS, Seoul, SOUTH KOREA  
 Robert Lister Crosby, DMD, Greenville, AL  
 Nelson Perry Daly, DDS, Baton Rouge, LA  
 Anne Delisle, DMD, Quebec City, PQ, CANADA  
 Dr. Jurriaan den Drijver, DDS, Amsterdam, SEL, THE NETHERLANDS  
 Farhan Durrani, BDS, MDS, PhD, Uttar Pradesh, INDIA  
 Vahid Farahyar, DDS, Davis, CA  
 Fariba Farhang, DDS, Tehran, IRAN  
 Franco Fernandez, DDS, San Jose, COSTA RICA  
 Michael Sean Fioritto, DDS, Mentor, OH  
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 Antoanela Garbacea, DDS, Loma Linda, CA  
 Geeta Vijay Gautham, DDS, Bolton, ON, CANADA  
 Eric M. George, DMD, Providence, RI  
 Nicolas Gutierrez, DMD, Madrid, Madrid, SPAIN

Dan Hagi, DDS, Thornhill, ON, CANADA  
 Yasumitsu Hayakawa, DDS, Okasaki, Aichi, JAPAN  
 Hiroshi Hayano, DDS, Nagoya, Aichi, JAPAN  
 Bizhan Heydari, DDS, West Azarbaijan, IRAN  
 Yuriko Hibi, DDS, Okasaki-city, Aichi, JAPAN  
 Mike Ho-Yu Hsieh, DDS, Kent, WA  
 Lars Björn Jonsson, DDS, Laguna Hills, CA  
 Hemant N. Joshi, DDS, Pomona, CA  
 Mojtaba Kermani Alghoreishi, DDS, Esfahan, IRAN  
 Young Kwan Kim, DDS, Seoul, SOUTH KOREA  
 Heejun Kim, DDS, Ilsandong, Wonju-City, Gangwon-do, SOUTH KOREA  
 HeungJin Kim, DDS, Dae-dong, Dong-gu, Daejeon, SOUTH KOREA  
 Seonguk Kim, DDS, Seoul, SOUTH KOREA  
 Eugene Y. Kim, DDS, San Diego, CA  
 Greg Leonard Konotopetz, DMD, Regina, SK, CANADA  
 Yeol Hoi Koo, DDS, Nonsan-si, Chung-nam-do, REPUBLIC OF KOREA  
 Elliot Koschitzki, DDS, Brooklyn, NY  
 Prem Kumar, DDS, St. Anthony, MN

Changryeol Kwon, DDS, Ilsandong, Wonju-City, Gangwondo, SOUTH KOREA  
 JiYong Kwon, DDS, Seoul, SOUTH KOREA  
 Scott Gregory Lamming, DDS, San Juan Capistrano, CA  
 Diane E. Land, DDS, Las Vegas, NV  
 GunYeong Lee, DDS, Changwon, Gyeongnam, SOUTH KOREA  
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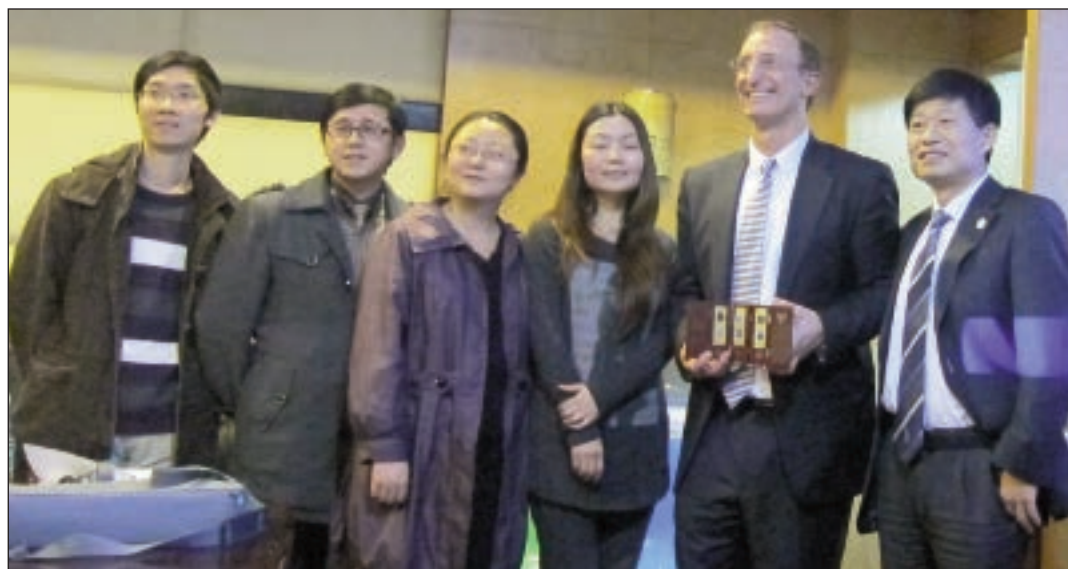
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 Kayo Tomida, DDS, Moriyama-ku, Nagoya-shi, Aichi-ken, JAPAN  
 Gary R. Weider, DMD, Aventura, FL  
 Marc Weinstein, DDS, East Quogue, NY

Matthew D. Welebir, DDS, Las Vegas, NV  
 Jiyoung Yang, DDS, Gunsan-St, Jeollabuk-do, SOUTH KOREA  
 Takashi Yokoyama, PhD, Nagoya, Aichi, JAPAN

#### 2012 Fellow Candidates

Aladdin Al-Ardah, DDS, Loma Linda, CA  
 Donald V. Anderson, DMD, Vancouver, BC, CANADA  
 George Arvanitis, DDS, Waterloo, ON, CANADA  
 Hisham Barakat, DDS, Vienna, VA  
 Lion Berzin, BDS, Toronto, ON, CANADA  
 Stephen De Marco, DMD, Albany, NY  
 Adam Foleck, DMD, Norfolk, VA

Michael J. Gioia, Jr., DMD, Boca Raton, FL  
 Adam M. Hogan, DDS, Virginia Beach, VA  
 Koji Ito, DDS, PhD, Ise, JAPAN  
 Soong-Ryong Jung, DDS, MS, PhD, Ann Arbor, MI  
 Frank R. Leone, DDS, Armonk, NY  
 Hiroshi Murakami, PhD, Nagoya, Aichi, JAPAN  
 Douglas G. Ness, DDS, Anchorage, AK  
 Takashi Saito, DDS, PhD, Nishinomiya, Hyogo, JAPAN  
 John Sung, DDS, Oakland Gardens, NY  
 Gilbert Tremblay, DMD, Pierrefonds, QC, CANADA  
 Matthew Young, DDS, San Francisco, CA



**Dr. John Minichetti, vice president AAID, was recently invited to speak at the China Dental South 2012 Dental Convention at the Puzhou Convention Center in Guangzhou, China. Dr. Minichetti spoke at three dental school's during his visit to China which included; China Medical University, Shenyang; The School of Stomatology of Wuhan University, Wuhan; and Guangzhou Province Stomatological Hospital, Guangzhou, China. Dr. Minichetti is pictured above receiving a gift of appreciation from the Dean and Faculty of Guangzhou Province Stomatological Hospital's Dental Implant Department. Dr. Minichetti lectured on "Aesthetic Consideration with Dental Implants" He also promoted the benefits of membership with the American Academy of Implant Dentistry.**



## Industry News

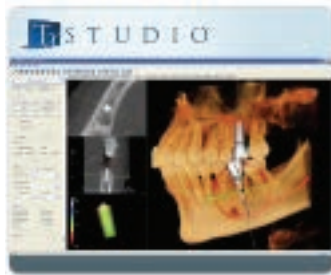
### Advanced 3D Dental Treatments Made Possible By i-CAT® And New, Exclusive Tx STUDIO® Software

Imaging Sciences

International is pleased to announce the release of Tx STUDIO, now fully integrated into i-CAT® Next Generation™ and i-CAT® Precise™ systems. This powerful software creates the opportunity for general dentists and specialists alike to take advantage of i-CAT's award-winning 3D imaging with comprehensive treatment planning tools for implants, airway, TMD, orthodontics, and a myriad of surgical procedures. It is the only software to be bundled with a CBCT system that does everything from diagnostics to implant and orthodontic treatment planning.

Designed by clinicians for clinicians, Tx STUDIO delivers uniquely comprehensive tools covering treatments from Implants to Orthodontics. With its wide selection of treatment-planning features, Tx STUDIO is an excellent addition to i-CAT cone beam 3D systems which are known for their unparalleled clinical and dose control, as well as the industry's fastest workflow.

With Tx STUDIO, **implant, abutment, and restoration planning** is simple, fast, and precise. The new abutment and restora-



tion design feature allows dentists to plan an entire treatment, from the surgical placement of the implant and the abutment to the final restoration at the onset of planning. Featuring an expanded implant library, single or multiple implants can be quickly placed in the 3D rendering or onto the panoramic layout. Scans are compatible with all major surgical guide systems; surgical guides from Anatomage can be conveniently ordered directly through the Tx STUDIO software.

For orthodontics, in addition to the included anchor pin library for **virtual TAD placement**, Tx STUDIO provides an optional **3D Cephalometric Analysis** package which allows for the creation of ceph tracings with greater accuracy and in less time than traditional 2D ceph tracings. Also included in this package is the new **face-MATCH** photo-wrapping feature that allows easy and immediate wrapping of a facial photo taken with a standard digital camera onto the 3D volume. Other optional services through this powerful software

include AnatoModel which can provide **virtual study models** in occlusion that contain the full dentition—crowns, roots, and bone, and tools to **predict soft tissue changes** derived from orthodontic or surgical treatments.

Built into Tx STUDIO is a powerful application for **airway analysis** that allows for instant measurement of total airway volume, localization and area measurements of maximum constriction, and automatic color-coded constriction values of the airway volume. The airway analysis tools benefit general dentists and specialists who treat sleep apnea or other airway disorders ranging from orthodontics to surgery to splints.

**TMJ visualization tools** that allow for superimposition of changes to the TMJ complex over time are included in Tx STUDIO. Through superimposition, changes in condylar position can be tracked over the course of a treatment to ensure treatment plans are having the desired effect.

The **Diagnostic Reports Tool option** allows for fast and efficient communication between health care providers. This new tool is optimized for power and speed, and is based on easy-to-create templates that can be cus-

tomized for the office.

Knowing that clinicians seek ways to present dental plans to their patients, Tx STUDIO offers **full 3D visualization**. Patients gain understanding of their anatomy, conditions, and treatment options as these come to life using 3D renderings. The software even allows **video capture** to further enhance patient education even after the appointment is over. Also, advanced annotation capabilities, such as custom labeling and layout displays, provide excellent tools for patient and colleague communication.

For more information on Tx STUDIO, powered by Anatomage, and i-CAT's treatment planning capabilities, call 800-205-3570 or visit 3570 or visit [www.i-cat.com](http://www.i-cat.com).

### Zimmer Dental Launches Game-Changing Trabecular Metal Dental Implant

Zimmer Dental Inc., a leading provider of dental oral rehabilitation products and a subsidiary of Zimmer Holdings, Inc., announces the availability of the revolutionary *Zimmer® Trabecular Metal™* Dental Implant in the U.S. and select global markets. The *Trabecular Metal* Dental Implant adds dimension to implant dentistry and is *The Best Thing Next to Bone®*.



The *Trabecular Metal* Dental Implant features an osteoconductive mid-section that is structurally and biomechanically similar to cancellous bone. Portions of the implant also utilize Zimmer Dental's *MTX*<sup>®</sup> microtextured surface,

which has been documented to achieve high levels of bone-to-implant contact, or ongrowth.

Human studies of the *Trabecular Metal* Dental Implant started in 2010. In a study of *Trabecular Metal* Dental Implants in canine mandibular models, evidence of ingrowth by maturing bone was documented as early as two weeks after implantation. Further data is being collected to document clinical results in human dental applications.

Manufactured at Zimmer's TMT facility in

Parsippany, NJ, and used in the Zimmer's cutting-edge orthopaedic devices for more than a decade, *Trabecular Metal* Material is a three-dimensional, highly biocompatible material — not an implant surface or coating — with up to 80 percent porosity and a structure and function comparable to cancellous bone. Made from tantalum, element number 73 in the periodic table, *Trabecular Metal* material is fabricated utilizing a proprietary vapor deposition process.

Combining the popular features of the *Tapered*

*Screw-Vent*<sup>®</sup> Implant (including *Platform Plus*<sup>™</sup> Technology and crestal options) with the unique properties of *Trabecular Metal* Material, the *Trabecular Metal* Dental Implant is compatible with the *Tapered Screw-Vent* Surgical Kit and prosthetics for easy incorporation into treatment plans.

Contact a Zimmer Dental Sales Consultant or Customer Service at (800) 854-7019 or (760) 929-4300, or visit [www.TrabecularMetal.ZimmerDental.com](http://www.TrabecularMetal.ZimmerDental.com) for more information. ▀

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## AAID Membership Ambassadors

AAID Membership Ambassadors know first-hand how membership in the Academy helps dentists establish or expand their expertise in implant dentistry and encourage their colleagues to join the AAID.

We would like to thank the Membership Ambassadors who have referred colleagues as new members between December 1, 2011 – March 30, 2012.

### Thank you for referring five colleagues to the Academy.

**Craig Schlie, DDS** from Redding, CA

### Thank you for referring two colleagues

**Louie Al-Faraje, DDS** from San Diego, CA

**James Rutkowski, DMD, PhD** from Clarion, PA

### Thank you for referring one colleague

**Arthur Ashman, DDS** from Westport, CT

Cary T. Birkitt, DDS from Leesburg, VA

Nicholas Bochi, DMD from Bergenfield, NJ

James E. Clayton, DMD from Northampton, MA

**William Dapper, DDS** from San Clemente, CA

Robert Fraser Devin, DDS from Reno, NV

**Yvan Fortin, DDS** from Quebec, QC CANADA

Michael Gillis, DDS from Halifax, NS CANADA

**Robert Heller, DDS** from Lewis Center, OH

**Christopher Hughes, DMD** from Herrin, IL

**Ji Wook Jeong, DMD** from Seoul, SOUTH KOREA

Polly Michaels, DMD from Spring Hill, FL

**John Minichetti, DMD** from Englewood, NJ

**Rajiv R. Patel, BDS, MDS** from Deland, FL

Symon Benjamin Stanley, DDS from San Antonio, TX

**Matthew Young, DDS** from San Francisco, CA

Derrick Ziemba, DMD from Longmeadow, MA

**Ron Zokol, DMD** from Vancouver, BC CANADA

### Would you like to be an AAID Membership Ambassador?

Simply encourage your colleagues to join the AAID. Offer your colleagues a discount on their first year's membership dues by having them specify your name in the "How did you learn about the AAID?" section of the membership application. Your colleague saves \$100 off their 2012 dues by simply placing your name on the referral line (\$195, regularly \$295.) Or if they join after July 1 for the remainder of the year, they can save \$50 (\$125, regularly \$175.)

At the end of the membership year, your name will be entered into a drawing for a free AAID membership (up to a \$600 value). And remember, that the more members you refer, the more chances you have to win.

If you would like to request membership applications, contact Carolina Hernandez in the Headquarters Office at [carolina@aid.com](mailto:carolina@aid.com).

## Why is AAID requesting your NPI number?

As a result of the Patient Protection and Affordable Care Act (PPACA) which was signed into law in 2010, the AAID will be collecting the National Provider Identifier of registrants to the AAID meetings at which exhibitors and sponsors will be present. The transparency clause of this Act will require manufacturers of drugs, devices, biological, or medical supplies covered by Medicare, Medicaid or the Children's Health Insurance Program to report annually to the Secretary of the Department of Health and Human Services certain payments or transfers of value provided to physicians

or teaching hospitals made on or after January 1, 2012.

The type of information that must be disclosed includes the business address of the covered recipient and, in the case of a covered recipient who is a physician, the specialty and National Provider Identifier (NPI) of the covered recipient. If you have received payments from the federal government for services you provided to a patient, you have an NPI number. The NPI is an intelligence-free, unique identification number for Medicare and Medicaid covered health care providers and is listed as public information on the HHS website.

As defined by the Act, transfer of value includes but is not limited to consulting fees, honoraria, gift, entertainment, food, and travel. Transfers of value at a minimum of \$10 or collectively \$100 or more per year must be reported to the Department of Health and Human Services beginning March 2013.

To help our exhibitors and sponsors be in compliance with the transparency clause of the PPACA, the AAID will be asking you to provide us with your NPI number – on a voluntary basis – when you register for the AAID Annual Meeting and other AAID meetings. ▀





# GET IN GEAR FOR GIVING

2nd Annual MIS<sup>USA</sup> Cycling Event  
July 29<sup>th</sup>, 2012  
New York

Join the 2nd MIS USA Bike Ride in New York! All proceeds from this year's 40 mile ride will be donated to Impact Health International, which funds orphanages & schools in the Dominican Republic.

To reserve your spot, call: 201.710.6217  
or e-mail: [cycling@misimplants.com](mailto:cycling@misimplants.com)



[www.miscyclingteam.com](http://www.miscyclingteam.com)



IMPLANTS IN THE BIG APPLE July 30<sup>th</sup> - August 2<sup>nd</sup> 2012 at NYU College of Dentistry  
Following the bike ride, MIS is offering an international 4 day program at NYU titled: "Implantology 2012 - Current Trends in Dental Implantology." Instructed by world-class experts, the meeting will focus on dental surgical procedures and rehabilitation, offering interactive panel discussions based on a broad spectrum of case-studies. Participants will receive an MIS-NYU certificate. For more information visit: [www.mis-events.com/nyu](http://www.mis-events.com/nyu)



## Nominations sought for AAID Honored Fellows

The Honored Fellows Committee is seeking nominations of members to be denoted as AAID Honored Fellows in 2012. The process includes the opportunity for members to self-nominate, nominate, or be nominated by their peers.

Those eligible for nomination are all who have been voting members

(Associate Fellow, Academic Associate Fellow, or Fellow) good standing for at least eight years. Nominees should have distinguished themselves and colleagues through professional, clinical, research or academic endeavors. They should have achieved noteworthy accomplishments within the field of implant dentistry and distin-

guished themselves through support of AAID.

For a list of eligible members and a nomination form, visit [www.aaid.com](http://www.aaid.com).

Nominations are due July 1, 2012. The review and selection process itself will be handled by the Honored Fellows Committee. That committee is chaired by **Dr. Tom Chess** and

includes **Drs. Walter Chitwood, Linda Weinfield, Joseph Buttacavoli, Fran DuCoin, Joe Orrico, and Lou Rigali** as members.

The Committee will meet to review nominations this summer with the new Honored Fellows recognized at the 2012 Annual Meeting in Washington, DC. ▀

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**Know someone  
who should be  
an Honored Fellow?  
Nominate online at  
[www.aaid.com](http://www.aaid.com)  
before July 1, 2012.**

Review the list of eligible members and visit [www.aaid.com](http://www.aaid.com) to complete the nomination form. Remember the deadline is July 1, 2012.

### AAID Honored Fellow Criteria

Professional, clinical, research or academic endeavors

Noteworthy accomplishments in implant dentistry

Support of the American Academy of Implant Dentistry

Other considerations for Honored Fellow Nomination

## THE MIDWEST IMPLANT INSTITUTE Blazing Trails and Setting Standards for 25 Years Figures, Achievements Feted at Symposium

In 1987 Ronald Reagan was president of the U.S., Margaret Thatcher was re-elected prime minister of Great Britain.

Financially it was the year of the crash. The stock market lost 22.6% of its value, the Dow Jones average closed the year at 1938, the “fed” interest rate was 8.75%. Average income was \$24,350 a year, gas was 89 cents a gallon and stamps were 24 cents.

The world’s population

hit 5 billion. A criminal was convicted on DNA evidence for the very first time. Fox News TV network made its debut along with Prozac, The Simpsons and Michael Jackson’s “Bad.”

Also in 1987, at the annual symposium of The Midwest Implant Institute, a new organization was born.

The symposium is a compendium of scientific lectures, workshops, exhibits and a formal banquet.

In the 25 years since it

was formed The MII and the symposium have blazed trails in the art and science of implant dentistry and set the bar of excellence.

The 2012 symposium honored those achievements and the people behind them, **Dr. A. L. (Duke) Heller**, founder and current executive director of the institute and founder of The MII alongside several people who contributed to the excellence of the institute and implant dentistry.



**Dr. Hilt Tatum, Past President of AAID and Dr. Alfred "Duke" Heller, after the MII presented Dr. Tatum with an award honoring his contributions to implant dentistry.**

Appropriately, the main speaker for the symposium was **Dr. Hilt Tatum**, one of a handful of people, along with Dr. Heller, who innovated implant dentistry. ▀



# Membership

## NEW MEMBERS

The AAID is pleased to welcome the following new members to the Academy. If you joined the Academy recently and your name does not appear, it will be listed in the next newsletter. The list is organized by state and then alphabetically by city. Contact your new colleagues and welcome them to the Academy.

### ALABAMA

Christopher K. Harper, DMD  
Gunterville

### ALASKA

Dr. Guy Burk  
Anchorage

### ARIZONA

Zachary Roth, DDS  
Scottsdale

### CALIFORNIA

Danene Mercill, DDS  
Anderson

Dr. Ricardo A. Delgado  
Bakersfield

Dr. Thomas Huang  
Cupertino

Dr. Manana Kopaliani  
Diamond Bar

Suphachai Suphangul, DDS  
Loma Linda

Manabu Tabo, DDS  
Loma Linda

Michael Nazarian, DDS  
Los Angeles

Krutav Patel, DDS  
Los Angeles

Tigran Shahmanyman, DDS  
Montebello

Andrew Ferrier, DDS  
Oakland

Ike Rahimi, DMD  
Placerville

Michael Terry Fulbright, DDS  
Redondo Beach

Shane Douglas, DDS  
San Francisco

Dr. Arthur Gage  
Santa Ana

### COLORADO

Jeffrey A. Ranta, DMD  
Fountain

Dr. Ryan Reposo  
Fountain

### DISTRICT OF COLUMBIA

Adrian G. Wilson, DDS  
Washington

### FLORIDA

Dr. Richard Swanson  
Beverly Hills

Deborah S. Ruddell, DDS  
Fort Myers

Thomas William Harter, DMD  
Ocala

Catherine King, DDS  
Orlando

Laura McLain, R.N.  
Tampa

### GEORGIA

Dr. Edmond Franklin  
Waynesboro

### ILLINOIS

Ken O'Brien, DDS  
Rockton

### INDIANA

Ryan C. Fleming, DDS  
Carmel

Andreina Castillo Vitto, DDS,MSD  
Indianapolis

Jeffrey Swihart, DDS  
ValParaiso

Michael Uzelac, DDS  
Valparaiso

### KENTUCKY

Kenneth Parrish, DMD, PhD  
La Grange

### MARYLAND

Upinder Singh, DDS  
Salisbury

### MASSACHUSETTS

Mark W. Evans, DMD  
Longmeadow

Boriana Canby, DMD  
Northampton

### MICHIGAN

Soong-Ryong Jung, DDS,MS,PhD  
Ann Arbor

Andrea E. Balla, DDS  
Dearborn Heights

Jennifer Holtzman, DDS  
Sterling Heights

### MISSISSIPPI

James Strong Henderson, IV, DMD  
Hattiesburg

### MONTANA

Jake Starr, DMD  
Deer Lodge

Matthew Philip Huff, DDS  
Havre

### NEVADA

Mark Fotovat, DDS  
Henderson

### NEW JERSEY

Dr. Tony S. Cruz-Mcleod  
Belleville

George Athansios, DMD  
Cedar Grove

Hardeek Patel, DDS  
Edison

Mostafa Fakhrzadeh, DMD  
Flemington

Alaa Mohsen, MPH,MS,BDS  
Florham Park

Raphael Elard Figueroa, DMD  
Fort Lee

Dharam P Tayal, DDS  
Jersey City

Vivekkumar Visnagra, BDS  
Jersey City

Dr. Shalini Thatte  
Lake Hiawatha

Abbas Ali Razvi, DDS  
Marlboro

Limei Lin, DMD  
Newark

Olga Michaud, DDS  
Paramus

Jamar M. Jackson, DMD  
S. Orange

Har-Simran K Virdee, DDS  
Sayreville

Dr. Tigura Reddy  
Springfield

Davis C. Thomas, BDS,DDS,MSD  
Tinton Falls

Waleed Rhebi, BDS  
West New York

Madalina Elana Iorgulescu, DMD  
West Orange

### NEW YORK

Dr. Stephen De Marco  
Albany

Beenakumari Viju, DDS  
Bronx

Francis A. Turturro, DDS  
Bronxville

Victoria Rubinoff, DDS  
Forest Hills

Porfirio Nunez Kikopana, DDS  
Huntington Station

Jae Byun, DDS  
New York

Savita Singh, DDS  
New York

Zina Berry, DDS  
Syracuse

Yaqoob Khan, DMD  
Syracuse

### OHIO

William J. Sweeney, Jr., DDS  
Seville

### OREGON

Dr. Sharen Strong  
Barden

Dr. Ryan Sparks  
Corvallis

Dr. Christopher Wood  
Corvallis

Dr. Summer Archibald  
Gresham

Dr. Ben Sutter  
Keizer

Dr. Robert Johnson  
Medford

Dr. Jake Becker  
Portland

Dr. Ben Driver  
Rosenberg

Dr. Joseph Young  
Woodburn

### PENNSYLVANIA

Charles W. Dennis, DMD  
Clarks Summit

Venkatarayudu Damaraju, DMD  
Mount Bethel

Gary C. Mangieri, DMD  
Murrysville

Mir Khan, DDS,BDS  
Wilkes Barre

### TENNESSEE

Adam W. Crow, DDS  
Chattanooga

Mark Whitefield, DDS  
Hermitage

Dr. Douglas McMillan  
Nashville

### TEXAS

Jeffrey Williams, DDS  
Allen

Dr. Abdoul Koroni  
League City

Charles William Parrish, DDS  
Llano

Rafael L. Mercado, DDS  
San Antonio

### VIRGINIA

Clifton L. Harris, DDS  
Alexandria

Stephen A. Mabry, DDS  
Arlington

Sanae Bouallali Berrada, DDS  
Chesapeake

Kent Archibald, DDS  
Fredericksburg

Henry Dean, DDS  
South Riding

Jorge Pelaez, DMD  
Virginia Beach

Jorge Pelaez, DMD  
Virginia Beach

### WASHINGTON

Dr. Suzanne Megenity  
Longview

Richard Allen McKinney, DMD  
Poulsbo

### CANADA

#### ALBERTA

Nekky Jamal, DMD  
Lloydminster

**ONTARIO**

Rebeca Riojas-Ozturk, DDS  
Bradford

Carmelo Domenicucci,  
DDS, PhD  
Cambridge

Karnjit Mangat, DDS  
Etobicoke

Dr. Bashar Jaber  
Hamilton

Les Kalman, DDS  
London

Jacky Tze Kit Lam, DDS  
Markham

Xuetao Xie, DMD  
Mississauga

Robert Guthrie, DDS  
Parry Sound

Milan Denkovski, DMD  
Toronto

Gunjan Goel, DMD  
Toronto

Dr. Nariman Jafari  
Toronto

Rana Zogby, DMD  
Toronto

**QUEBEC**

Jason John Battah, DMD  
Lanoraie

**CHINA**

Dr. Zhang Zhi Mei  
Beijing

**COSTA RICA**

Luciano Retana, MSc  
Escazu, San Jose

**EAST AFRICA**

Ammar Aliasgar Patwa,  
BDS  
Dar-Es-Salaam,  
Tanzania

**HUNGARY**

Dr. Veronika Jancsik  
Tarjan

**INDIA**

Dr. Deep Shailesh Parikh  
Athwalines, Surat-07

Smily P.K., BDS, MDS  
Cochin, Kerpla

**ANDHRA PRADESH**

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Hyderabad

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Hyderabad

V. Ramana Kumar, MDS  
Secunderabad

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Delhi

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Delhi

Tarun Kumar, BDS  
Delhi

Garima Rana Sehrawat,  
BDS  
Delhi

Rajat Yadav, BDS  
Delhi

Shashank Kakkar, BDS  
Jagat Puri

Ambika Chawla, BDS, MDS  
New Delhi

Swati Choudhary, BDS  
New Delhi

Vineeta Chugh, BDS  
New Delhi

Arshiya Gupta, BDS, MDS  
New Delhi

Ashima Kakar, BDS  
New Delhi

Dr. Diksha Kakkar  
New Delhi

Dr. Ankita Prabhakar  
New Delhi

Ishita Umre, BDS  
New Delhi

Minaal Verma, BDS  
New Delhi

**GOA**

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Margao

**HARYANA**

Vipul Goel, BDS, MDS  
Gurgaon

**KARNATAKA**

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BDS  
Bangalore

Sabiha Mohammed Ilyas  
Patel, BDS  
Bangalore

Shashikala Nagaraj Naik,  
BDS  
Marathahalli

Raghavendra.S, BDS  
Bangalore

V. Srihari, BDS, MDS  
Bangalore

Akshay Shetty, BDS, MDS  
Bangalore

Deepthi Kalahsti, MDS  
Bengaluru

Roohi Rehana Malik, BDS  
Bangaluru

S. Naveenkumar, BDS  
Kolargoldfields

**KERALA**

Ameen Shahid K.P., BDS  
Kozhikode (Calicut)

Titus Peter, BDS, MDS  
Cochin

Dr. Kavitha Biji  
Kerala

**MAHARASHTRA**

Rohini Coutinho, BDS, MDS  
Mumbai

Ooshhin Shroff, BDS  
Mumbai

Shraddha Date, BDS  
Pune

Namrata Jain, BDS  
Pune

Jyoti Deepak Pawar, BDS  
Satara

**PUNJAB**

Amarjeet Singh Sandhu,  
BDS  
Ludhiana

Ashutosh Nirola, MDS  
Patiala

**RAJASTHAN**

Nitin Bagrecha, BDS  
Udaipur

**TAMIL NADU**

S. Ramkumar, BDS, MDS  
Chennai

Roja Sasikumar, BDS  
Chennai

Nagarajan Sathasiram,  
BDS, MDS  
Salem

**UTTAR PRADESH**

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Ghaziabad

Ashish Agrawal, BDS, MDS  
Varanasi

**JAPAN**

Dr. Ryuichi Usui  
Hamburashi, Tokyo

Hajime Nishikawa, DDS  
Kyoto

**KOREA**

Seulki Lee, DDS  
Yangju-si, Gyeonggi-do

**MALAYSIA**

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Aljuboori, BDS, MSc  
Kuala Lumpur

**NEPAL**

Neha Malaviya, BDS, MDS  
Gaurighat, Kathmandu

**QATAR**

Afzal Khadir.T, BDS  
Doha, Qatar

**SAUDI ARABIA**

Raghad Obeid, DDS  
Riyadh 11632

**SOUTH KOREA**

Dr. Seung Yong Chun  
Asan, Chungnam Asan

Dr. Seung jin Kim  
Bucheon, Gyeonggi-do

Daniel Hur, DDS, MS  
Goyang-si, Gyeonggi-do

Tae Gun Ahn, DDS  
Seoul

Ki Sun Han, DDS  
Seoul

Hyuncheol Kim, DDS  
Seoul

Jaehoon Jhin, DDS  
Sungnam, Kyunggi-do

**SRI LANKA**

Ahamed Furkan Ahamed  
Fouzan, BDS  
Colombo, WP

**UNITED ARAB  
EMIRATES**

Luay Dawood Alamad, BDS  
Abu Dhabi

Mohammed Bitar, DDS  
Abu Dhabi

Aqeel Ahmed Burney, BDS  
Abu Dhabi

Wisam Ibrahim, BDS, MSc  
Abu Dhabi

Sarwat Jabeen, BDS  
Abu Dhabi

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# Continuing Education Bite

## AAID MaxiCourses®

### 26th Annual GHSU/AAID MaxiCourse®

"Comprehensive Training Program in Implant Dentistry"

Monthly March through December

Contact: Lynn Thigpen

Phone: 800-221-6437 or 706-721-3967

E-mail: lbthigpen@georgiahealth.edu

Web site: www.georgiahealth.edu

### OAGD/AAID MaxiCourse®

Oregon Academy of General Dentistry

OHSU School of Dentistry

September – June

1 weekend per month

Contact: Jessica Smith

Phone: 503-228-6266

E-mail: oragd@comcast.net

Web site: www.oragd.org

### Loma Linda University/AAID MaxiCourse®

Loma Linda, California

Monthly March through December

Continuing Dental Education

11245 Anderson St., Suite 120

Loma Linda, CA 92354

www.llu.edu/assets/dentistry/documents/cde/

maxicourse2010.pdf

### 6th Annual MaxiCourse® Asia

October – August

One week bi-monthly

Abu Dhabi, United Arab Emirates; New Dehli,

India; Penang, Malaysia

Contact: Dr. Shankar Iyer

E-mail: drsiyer@aol.com

Web site: www.aaid-india.org

### Korea MaxiCourse®

Monthly March through December

Contact: Dr. Jaehyun Shim

E-mail: dental-care@hanmail.net

Web site: www.kdi-aaid.com

### Puerto Rico MaxiCourse®

Ten sessions from September through June

Contact: Miriam Montes, Program Coordinator

Phone: 787-642-2708

E-mail: mimontesmock@yahoo.com

Web site: www.theadii.com

### Toronto Implant Maxicourse®

September – June

Ten 3-day weekends

Toronto, Ontario, Canada and Aurora, Ontario, Canada

Phone: 905-235-1006

Contact: Ti-Max Education Inc.

E-mail: info@ti-maxicourse.ca

Web site: www.ti-maxicourse.ca

### University of Nevada Las Vegas MaxiCourse®

Contact: John Minichetti, DMD

Phone: 201-871-3555

E-mail: drminichetti@englewooddental.com

### University of Medicine and Dentistry of New Jersey, New Jersey Dental School

Contact: Janice Gibbs-Reed

Phone: 973-972-6561

E-mail: gibbs@umdny.edu

### Escuela Superior de Implantologia de Barcelona

Contact: Sergia Cacciacane Entrerios, DDS

Phone: +34-93-2444089

E-mail: ncaplanis@aol.com

### Vancouver, British Columbia MaxiCourse®

Contact: Nicole Wardstrom, CDA

Phone: 604-531-3344

Email: nicole@implantconnection.ca

### Iran ACECR TUMS Branch MaxiCourse®

Contact: Mohammad Ali Mostafavi, BDS, DDS

E-mail: mamostafavi@yahoo.com

Web site: www.jdtums.ir/aaid/

## Courses presented by AAID credentialed members\*

### U.S. Locations

#### Advanced Laser Course

Edward Kusek, DDS

November 2 & 3, 2012

18 CE hours

Contact: Kristi Meyer

Phone: 605-371-3443

Web site: www.drkusek.com/courses.html

#### Basic and Advanced Implant Mini- Residency in Surgery & Pros. and Live Surgery Weekend

Zimmer Dental Training Course

John C. Minichetti, DMD

Contact: Lisa McCabe

Phone: 201-871-3555

Web site: www.englewooddental.com

#### Bay Area Implant Continuum with Hands- On Training

Matthew R. Young, DDS

120 CE Hours

Bay Area Implant Synergy

San Francisco, CA

Contact: Andy Holt

Phone: 415-392-8611

E-mail: info@drmyoung.com

### Connecticut Dental Implant Institute

Joel L. Rosenlicht, DMD, Director

\* Advanced Bone Grafting

\* Basic Implant Dentistry

\* Advanced Implant Dentistry

All courses feature live surgeries and hands-on

model workshops Venue: Rosenlicht Oral &

Facial Surgery Center, Manchester, CT

Contact: Michelle Marcil

Phone: (860) 649-2272

E-mail: Michelle@jawfixers.com

Web site: www.JawFixers.com

### Fixed Removable Implant Treatment

Carol Phillips, DDS

Contact: Melissa Martin

Phone: 800-549-5000

### Hands-on Training Institute

Dr. Ken Hebel

Hands On Implant Training –

Prosthetics, Surgery and Bone Grafting

Contact: Kerri Jackson

Phone: 888-806-4442 or

519-439-5999

E-mail: info@handsontraining.com

Web site: www.handsontraining.com

Programs held throughout the year in Canada,

New Jersey, California and Texas

### Laser Pocket Reduction & Diode Training for the Dental Professional

Edward Kusek, DDS

October 12 & 13, 2012

14 CE hours

Contact: Kristi Meyer

Phone: 605-371-3443

Web site: www.drkusek.com/courses.html

### Linkow Advanced Implant Courses

Course Director: Dr. Michael Shulman

Phone: 201-840-7777

Contact: Amelia

Phone: 551-655-1909

E-mail: info@adiseminars.com

Web site: www.adiseminars.com

### Midwest Implant Institute Externship – Bring Your Own Patients

Drs. Duke & Robert Heller

Contact: 614-885-1215

E-mail: dukeheller@copper.net

Web site: www.midwestimplantinstitute.com

### One-Year Residency in Implant Dentistry Featuring Hands on Workshops & Live Surgeries (160 CE)

Louie Al-Faraje, DDS

San Diego, CA

Phone: 858-496-0574

E-mail: info@implanteducation.net

Web site: www.implanteducation.net

**Pathway Learning Series Swiss Implants, Inc.**

Carol L. Phillips, DDS, Director  
84 CE Units – Six 2-Day Workshops  
Contact: Julie Hansen  
Phone: 805-781-8700

**Pikos Implant Institute**

Michael A. Pikos, DDS  
CT Diagnosis and Treatment Planning  
Contemporary Soft Tissue Grafting  
Advanced Bone Grafting  
Advanced Bone Grafting II  
Contact: Alison Thiede  
Phone: 727-781-0491  
E-mail: learn@PikosInstitute.com

**Sendax Mini-Implant Seminars & MDI Mini Residencies**

Basics and Advance MDI Training: Fixed & Removable & Hybrids Seminar: Full Day Program with live surgery & hands-on!  
Contact: Cheryl Reed  
Phone: 800-879-9799 Ext. 128  
Fax: 212-249-2795  
E-mail: vis@sendax-minidentimpl.com  
Web site: www.sendax-minidentimpl.com

**Tatum Institute International A Hands-on Learning Series Emphasizing the “Hilt Tatum” Philosophy**

Contact: Rebekah Register  
Phone: 727-459-4910  
Toll free: 888-360-5550  
E-mail: tatumimplants@verizon.net

**Outside U.S. Locations****Beirut Implant Dentistry Center**

CE Courses Survey of Surgical and Prosthetic Implant Care  
Drs. Jihad Abdallah & Andre Assaf  
Contact: Mahia Cheblac  
Phone: +961 1 747650 or +961 1 747651  
Fax: +961 1 747652  
E-mail: beirutidc@hotmail.com

**The D.M. Vassos Dental Implant Centre Introductory & Advanced Surgical & Prosthetic Programs**

Dr. D.M. Vassos  
Mentor Program – Hands on Program over six Saturdays  
Contact: Rosanna Frey  
Phone: 780-488-1240

E-mail: rosanna@dmvassos.com  
Web site: www.dmvassos.com

**Leigh Smile Center, Alberta Canada**

“Hands-on” Introductory to Advanced Surgical and Prosthetic Implant Courses with Live Surgery.

Dr. Robert E. Leigh, Director  
Year-round, Custom Tailored and 5-DAY MINI-RESIDENCY Courses  
Contact: Corie Zeise  
Phone: 1-888-877-0737 (Toll Free)  
E-mail: coriemanager@gmail.com  
Web Sites: www.rockymountainsmilecenter.com  
www.leighsmilecenter.com

**Pacific Implant Institute**

Dr. Ron Zokol  
Comprehensive Training in Implant Dentistry  
September through June  
Location: Vancouver, B.C., Canada  
Contact: Kim  
Phone: 1-800-668-2280  
E-mail: kimber@piidentistry.com  
Web site: www.piidentistry.com

**AAID Affiliated Study Clubs\*****California****Bay Area Implant Synergy Study Group**

San Francisco  
Matthew Young, DDS  
Phone: 415-392-8611  
E-mail: young.matt@yahoo.com  
Web site: www.drmatthewyoung.com/  
BayAreaImplantSynergyPage.htm

**Northern California Dental Implant Continuum**

Craig A. Schlie, DDS, AFAAID  
Phone: 530-244-6054  
E-mail: Dr.Schlie@gmail.com

**New Jersey****Lincroft Village Dental Implant Study Group**

Treatment planning, bonegrafting, prosthetics  
Richard J. Mercurio, DDS  
Contact: Martha Gatton  
Phone: 732-842-5005  
E-mail: lincroftimplant@aol.com

**New York****CNY Implant Study Group**

Brian Jackson, DDS  
Contact: Melanie – Course Coordinator  
Phone: 315-724-5141  
E-mail: bjddsimplant@aol.com

**New York Study Club**

Edgard El Chaar, DDS  
John Minichetti, DMD  
Phone: 212-685-5133  
E-mail: info@edgardelchaar.com

**CANADA****Surrey, British Columbia****Implant Connection I:****Advanced Surgical Group**

Ongoing program that is specifically designed for experienced doctors in implantology. This class covers lecture and live surgery.

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One year program that incorporates lecture, lab work, surgical demo's and live patient surgery.

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Web site: www.implantconnection.ca

\* This calendar section is available to any credentialed member of the AAID to post information about implant education courses offered by the member. The member must agree to provide the list of attendees to AAID in exchange for publication of the course in the calendar. Study Club listings are available only to Affiliated AAID Study Clubs. For information about becoming an Affiliated AAID Study Club, contact Carolina Hernandez at Carolina@aaid.com. ▶



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## Table of contents

<b>DESTINATION, AUSTIN:</b> .....1 <i>AAID and Two Member-Dentists File First Amendment Lawsuit Against Texas Board of Dental Examiners</i>	<b>Navigating the Dental Malpractice Maze</b> .....14
<b>Editor's Notebook</b> .....1	<b>AAID 2012 Annual Meeting Table Clinic Presentations and Poster Presentations</b> .....15
<b>President's Message</b> .....3	<b>2012 Candidates for Credentialed Membership</b> .....20
<b>Business Bite</b> .....6 <i>Multiply Your Sales</i>	<b>Industry News</b> .....22
<b>Actions Taken by Board of Trustees</b> .....8 <i>February 11, 2012 Orlando, Florida</i>	<b>AAID Membership Ambassadors</b> .....24
<b>Conversation with Jack Hahn, DDS</b> .....10 <i>Interviewed by Editor of AAID News, David Hochberg, DDS</i>	<b>Why is AAID requesting your NPI number?</b> .....24
<b>Upcoming Key AAID Dates</b> .....12	<b>Nominations sought for AAID Honored Fellows</b> .....26
<b>Isaih Lew Memorial Research</b> .....12 <i>Award Nominations Being Accepted</i>	<b>Know someone who should be an Honored Fellow? ....27</b> <i>Nominate online at <a href="http://www.aaid.com">www.aaid.com</a> before July 1, 2012</i>
	<b>Blazing Trails and Setting Standards for 25 Years</b> .....27 <i>Figures, Achievements Feted at Symposium</i>
	<b>Membership</b> .....28
	<b>Continuing Education Bite</b> .....30